

**From:** D N Pandey Jaipuria Noida <dn.pandey@jaipuria.ac.in>  
**Sent:** Thursday, August 29, 2019 7:21 AM  
**To:** JS Kaushal Jaipuria Noida <js.kaushal@jaipuria.ac.in>  
**Cc:** Jolly Joseph Jaipuria Noida <jolly.Joseph@jaipuria.ac.in>  
**Subject:** Re: Managing Business and Operations Capability Workshop at Jaipura Institute on 2-3rd Sept 2019

Congratulations Prof Kaushal  
Will see if we can provide u Audi 1

Sent from my iPhone

On Aug 28, 2019, at 11:19 AM, JS Kaushal Jaipuria Noida <[js.kaushal@jaipuria.ac.in](mailto:js.kaushal@jaipuria.ac.in)> wrote:

Dear Sir

We have got another MDP program of LPG Distributors of Western U.P of Indian Oil Corporation on 2nd-3rd September 2019.

I.O.C.L has informed that 30 participants would be attending the program.

We have already distributed the subjects to different faculties.

Dr. A.K Puri, Distinguished Professor, would be taking up two sessions, first on Profitability Improvement and second session on Self Development/Self Management. The second session would have practical exercises as well.

Dr. Deepak Singh would be taking the session on Best Sales Practices.

Prof BD Nathani would take the session on Distributorship Operations.

Prof Pragya Gupta would be taking the session on Recruiting and Monitoring.

Dr. Shalini Srivastava would take session on Leadership and Team Building. This session would include outdoor activities as well.

We could not get internal faculty on Brand Management during this period and we would be inviting Sh. D.K Sharma, Former ED, IOCL for this session.

Another session for Customer Orientation and Importance Of Safety which is slightly technical and specific to Petroleum industry, would be taken by Sh. Raman Khatri, Former Chief General Manager Safety, IOCL.

I have spoken to Shri. BK Pandey, General Manager, LPG, Indian Oil Corporation, to be the Chief Guest.

We propose to pay Rs 2000 per session to the internal faculty.  
In addition to this amount, gift voucher of Rs 2000 would be given to the internal faculty if rating is between 3.5-4. We would pay gift voucher of Rs 3000, if rating is between 4-4.5. In case the rating is between 4.5-5, gift voucher of Rs 4000 would be given

We proposed to pay Rs 5000 to outside faculty for one session. Since we would not be providing transport to outside faculty, an amount of Rs 1000 towards transport can be paid to outside faculty.

Since the time was short, we could only get Audi 2 for this program. However, Dr Shalini Srivastava and Dr. AK Puri, have planned some outdoor exercises, it would be better if we get Audi 1.

The programs of Audi 1 can be shifted to Audi 2. However this needs your approval and would discuss it on Thursday.

We would put up a budget proposal on Thursday on above mentioned lines.

Thanks & Regards

JS Kaushal

----- Forwarded message -----

From: **Malik, Dinesh (दिनेश मालिक)** <[malikd@indianoil.in](mailto:malikd@indianoil.in)>

Date: Tue, Aug 27, 2019 at 11:49 AM

Subject: Managing Business and Operations Capability Workshop at Jaipura Institute on 2-3rd Sept 2019

To: [priyanka.tripathi@jaipuria.ac.in](mailto:priyanka.tripathi@jaipuria.ac.in) <[priyanka.tripathi@jaipuria.ac.in](mailto:priyanka.tripathi@jaipuria.ac.in)>

Cc: [divyani.misra@jaipuria.ac.in](mailto:divyani.misra@jaipuria.ac.in) <[divyani.misra@jaipuria.ac.in](mailto:divyani.misra@jaipuria.ac.in)>, [js.kaushal@jaipuria.ac.in](mailto:js.kaushal@jaipuria.ac.in) <[js.kaushal@jaipuria.ac.in](mailto:js.kaushal@jaipuria.ac.in)>, GOYAL, SHOBHIT <[GOYALS4@indianoil.in](mailto:GOYALS4@indianoil.in)>, Swati, Gupta (स्वाति गुप्ता) <[swatig@indianoil.in](mailto:swatig@indianoil.in)>, Datta, Krishnendu (कृष्णेंदु दत्ता) <[kdatta@indianoil.in](mailto:kdatta@indianoil.in)>, Anurag Tiwari (अनुराग तिवारी) <[atiwari@indianoil.in](mailto:atiwari@indianoil.in)>, Kumar, Rakesh रकेश कुमार <[kumar\\_r@indianoil.in](mailto:kumar_r@indianoil.in)>, Yadav, Sandeep (संदीप यादव) <[sandeepyadav@indianoil.in](mailto:sandeepyadav@indianoil.in)>

As discussed with Sh. Sandeep Yadav, DGM, LPG-S, Noida Area Office, a total of 30 distributors are nominated to attend the subject workshop on 2-3<sup>rd</sup> Sept 2019 “**Managing Business and Operations Capability**” at Jaipuria Institute. Details of the distributors with contact details of the concerned field officers have been given below.

Kindly confirm.

CC: All FOs: Pl convey to the distributors and ensure payments of fees for the schedule training, once you receive the details from the Jaipuria Institute.

S. no	SAP ID	NAME OF DISTRIBUTOR	Name	Contact No.	FO NAME	CONTACT NUMBER
1	282 608	ANMOL INDANE SEWA	Sh. Vivek Kumar	9871717257	Dinesh Malik	99990926 04
2	154 406	D.N.ENTERPRISES	SH. Dheeraj	9999317927	Dinesh Malik	99990926 04
3	287 158	TILA INDANE SEWA	Sh. David Mawi	9718100070	Dinesh Malik	99990926 04
4	288 128	SHIVJI INDANE SEWA	Sh. Rajinder Kumar Sharma	7065585502	Dinesh Malik	99990926 04
5	285 490	SHIV SAI INDANE SEWA	Ms. Sunita Singh	7065310835	Dinesh Malik	99990926 04
6	296 091	ANU INDANE SEWA	ADITYA KUMAR	9168043355	Krishnen du Datta	98302386 56
7	154 405	CAPTAIN GAS SERVICE	RAMA SHARMA	9811550147	Krishnen du Datta	98302386 56
8	279 860	MANAN INDANE SEWA	BHAWANA GOYAL	9760043147	Krishnen du Datta	98302386 56
9	289 403	SAI GANGA INDANE SEWA	NISHTHA SHARMA	9990346860	Krishnen du Datta	98302386 56
10	155 300	SAINIK INDANE GAS SERVICE	POONAM SHARMA	9410435212	Krishnen du Datta	98302386 56
11	296 088	ADITYA DANKAUR INDANE SEWA	SHRI ANIRUDH NAGAR	9953546220	Swati Gupta	81717001 20
12	156 162	AMAR INDANE GAS AGENCY	SHRI VED PRAKASH	9891698395	Swati Gupta	81717001 20
13	153	ANIL INDANE GAS	SMT.SAVITA DEVI	9219393944	Swati	81717001

	956	SERVICE			Gupta	20
14	278 071	BHAVYA INDANE GRAMIN VITRAK	SHRI ASHWANI KUMAR SHARMA	8979180790	Swati Gupta	81717001 20
15	248 649	CHHOTU RAM INDANE GRAMIN VITRAK	SHRI RAJEEV SINHA	9639319901	Swati Gupta	81717001 20
16	311 398	DHANAURA SILVER NAGAR INDANE SEWA	SMT SHIVANI	8433120384	Swati Gupta	81717001 20
17	154 629	JEWAR INDANE GAS SERVICE	MS. SUNITA DEVI	9412239122/955 7042929	Swati Gupta	81717001 20
18	287 222	PITAM GOVIND INDANE SEWA	SHRI DEVENDRA SINGH	8445667790/975 8862190	Swati Gupta	81717001 20
19	314 369	SHAKTI INDANE SEWA	MS. HIMANI D/O SHRI DEVENDER KUMAR	9719325038	Swati Gupta	81717001 20
20	311 399	V.K INDANE SEWA	SMT REKHA W/O SHRI SANT LAL	7500535064	Swati Gupta	81717001 20
21	154 542	HAPUR GAS SERVICE	Sh. Vaibhav Bhati	9971036163	Shobit Goyal	99729101 11
22	313 744	SARIKA INDANE SEWA	Sh. Pranjal Chaudhary	9639350154	Shobit Goyal	99729101 11
23	313 300	HAIDERPUR INDANE SEWA	Sh. Jogendra Kumar	7982259341	Shobit Goyal	99729101 11
24	305 480	SRIKAR INDANE SEWA	Sh. Gaurav Kumar	9582646485 / 9759002685	Shobit Goyal	99729101 11
25	287 963	RAJABPUR INDANE SEWA	Sh. Devenderpal Singh	9412249300	Shobit Goyal	99729101 11
26	247 423	HIMANSHU INDANE GRAMIN VITRAK	Sh. Rovin Arya	9412857820	Shobit Goyal	99729101 11
27	313 134	BHUMIJA INDANE SEWA	Sh. Vijay Sharma	9557761236	Shobit Goyal	99729101 11
28	309 275	AKBARPUR PATTI INDANE SEWA	Sh. Surander Singh Pal	9410400548	Shobit Goyal	99729101 11
29	309 619	DHILLON INDANE SEWA	Sh. Kapil Dev	9719793068	Shobit Goyal	99729101 11
30	310 774	JAMUNA KHAS INDANE SEWA	Sh. Vikrant Kumar	7465865060	Shobit Goyal	99729101 11

सादर / Regards

दिनेश मलिक / Dinesh Malik

वरिष्ठ प्रबंधक (एल .पी.जी -सेल्स ) / Sr. Manager (LPG-S)

गाज़ियाबाद (एलपीजी - सेल्स एरिया ) / Ghaziabad LSA,

नोएडा एरिया ऑफिस / Noida Area Office

9999 092604

**From:** Yadav, Sandeep (संदीप यादव)

**Sent:** Saturday, August 17, 2019 10:55 AM

**To:** Swati, Gupta (स्वाति गुप्ता); Datta, Krishnendu (कृष्णेंदु दत्ता); Malik, Dinesh (दिनेश मलिक); GOYAL, SHOBHIT; Singh, Prashant प्रशांत सिंह

**Cc:** Anurag Tiwari (अनुराग तिवारी); Kumar, Rakesh राकेश कुमार

**Subject:** Fwd: Letter regarding conduction of Management Development Program

Pl form a batch of 30 excluding the distributors who have attended already.

Sent from my iPhone

Begin forwarded message:

**From:** Divyani Misra Jaipuria Noida <[divyani.misra@jaipuria.ac.in](mailto:divyani.misra@jaipuria.ac.in)>

**Date:** 17 August 2019 at 10:17:49 AM IST

**To:** [sandeepyadav@indianoil.in](mailto:sandeepyadav@indianoil.in)

**Cc:** JS Kaushal Jaipuria Noida <[js.kaushal@jaipuria.ac.in](mailto:js.kaushal@jaipuria.ac.in)>

**Subject:** Letter regarding conduction of Management Development Program

**CAUTION:** External email. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Sir

Good Morning!

Please find below the attached letter related to Management Development Program conducted in our institute.

Thanks and Regards

Divyani Misra

Senior Executive

MDP Cell

Jaipuria Institute Of Management

Noida

---

अस्वीकरण

यह संदेश इंडियन ऑयल मैसेजिंग गेटवे, भारत से भेजा गया है। इस इलेक्ट्रॉनिक संदेश में निहित जानकारी और इसके साथ कोई भी संलग्नक केवल प्रेषित व्यक्ति (यों) के लिए ही है और इसमें स्वामित्व, गोपनीय या विशेषाधिकार प्राप्त जानकारी हो सकती है। यदि आप वांछित प्राप्तकर्ता नहीं हैं तो आपको इस ई-मेल को प्रसारित, वितरित या कॉपी नहीं करना चाहिए। कृपया इसकी सूचना तुरंत प्रेषक को दें और इस संदेश की सभी प्रतियां और सभी संलग्नक नष्ट कर दें। राजभाषा हिन्दी में हम आपके पत्रों का स्वागत करते हैं।

---

Disclaimer

This Message was sent from IndianOil Messaging Gateway, India. The information contained in this electronic message and any attachments to this message are intended for the exclusive use of the addressee(s) and may contain proprietary, confidential or privileged information. If you are not the intended recipient, you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately and destroy all copies of this message and any attachments. We welcome your communications in Rajbhasha Hindi.

---

--

Regards,  
J.S Kaushal

**Chairperson - MDP**  
**Jaipuria Institute of Management**  
**Noida**