

MDP Centre (Jaipuria institute of Management)



Executive education is an act of awakening a latent mind and filling it with new insights into the world. It is the never-ending process of liberating a mind from the darkness of ignorance to the light of knowledge, new perspectives and deeper understanding. Essentially, all good education forms a support system for hidden talents to emerge and for the student to go on and excel in life.

At Jaipuria Institute of Management, we understand the power of education. We aim to provide our MDP participants with a transformational experience; one that will liberate their minds, encourage them to think out of the box, to learn and imbibe the nuances of management practices, to innovate and to make informed choices.

Committed to provide high quality management education, Jaipuria Institute of Management is present at four locations – Lucknow, Noida, Jaipur and Indore.

Housed in modern and aesthetically built spacious campuses, equipped with state-of-theart facilities, each of these locations offer a highly conducive and stimulating learning environment.

- > 76 years of educational experience.
- > 4 locations, 6 distinct PGDM programs, 1 unique delivery.
- > 110+ full time eminent faculty members across four locations.
- > 155+ visiting faculty members from industry and other top institutions.
- > 250+ national and multinational companies to recruit.
- > 100+ CEO and senior managers interact with students and deliver leadershiplectures.
- International linkages for global student and faculty exchange programs with Universities in USA, Finland, Switzerland, Thailand and Taiwan.
- > 1400+ research papers published in International and Indian Journals.
- \succ 25 books published.
- > 500+ MDP are offered for top and middle level managers.
- > 110+ administrative and support staff.

Today, it is Alma mater of over 10000+ Participants from various PSU/MNC/private Sector across the country.

MDP AT JAIPURIA INSTITUTE OF MANAGEMENT

Management Development has become very important in today's competitive environment in any business. It has been found in various surveys that the organizations that align their management development with strategic planning by investing in their employees have added considerably to their value chain. Our MDP program focuses on new developments and latest trends in managerial practices in a specific area. With greater focus on personal and organizational development the programs are designed to augment the managerial knowledge, skills, attitude and aptitude of your executives.

To this end, our Management Development Programs (MDPs) are designed with the right balance between theoretical inputs, practical insights and the latest research findings. Such programs help the key professionals in industry integrate management theories to the continuously changing business environment and refine their action plans to meet the business requirements. Our MDPs equip participants with strategic tools in the field of Strategic Planning, Finance, Marketing, IT, Operations, International Business, Organizational Behavior, HRM, Communications and Soft Skills like Time Management, Interpersonal Skills, Selling Skills, Presentation Skills, Leadership, Etiquettes and Grooming, Motivational Skillsetc.

We have MOUs Signed with Power Grid Corporation of India Limited, National Institute for Entrepreneurship and Small Business Development, Ministry of Rail Transport, Airports Authority of India and IMS Bhutan for conducting MDPs for their junior, middle and senior level executives.

Recently we have been empaneled by the **Ministry of External Affairs**, **Government of India** to conduct the prestigious **short-term trainings (3-6 weeks) for the foreign participants for the foreign participants** for the financial years 2019-20, 2020-21 and 2021-22.

In view of changing format of Management Development Programs globally, we are also offering Programs to be conducted online.

The programs we have developed are:

- Planning for Retirement
- Gender Sensitization & Prevention of Sexual Harassment
- Leadership Building Business Acumen
- Leadership Result Orientation
- Leadership Transforming self
- The Sales Mastery
- Design Thinking and more..

Recently we have successfully completed this online program for Indian Railway Catering and Tourism Corporation (IRCTC), Moody's Corporation, Power System Operation Corporation, RailTel Corporation of India Ltd., Power Grid Corporation of India Ltd. and Power Finance Corporation Ltd. (PFC). Participants from Indian Oil Corporation Ltd, Gail (India) Ltd., Punjab National Bank, National Fertilizers Ltd., Central Coalfields Ltd., SJVN Ltd., and IFFCO have also undertaken this online module and their feedback was excellent.

Background

Financial Planning program will help you plan your finances to reach your financial goals faster. It would also be introducing you to the instruments and choices you have to deploy your saving and explain the USPs of each of them. It would also help you to calculate your financial needs through various financial calculators.

PROGRAM CONTENT

- Managing money
- Debt & Equity
- Factors Effecting Investment
- Wonders of compounding & SIP
- Financial Calculators
- Debt Instruments
- Equity Instruments
- Tax
- Real Estate
- Portfolio Rebalancing

** Please note that the program contents can be further customized as per the needs of the National Fertilizers Ltd.

DURATION: 2 Hrs. (11:00 am to 1:00 pm)

COMMERCIALS:

Professional Charges: @ Rs 15,000/- plus GST for (2 Sessions)

This is the professional charges of the program. The client organization need to be take care of the Infrastructure and local conveyance of the faculty (Pick & Drop – Delhi /NCR)

FACULTY PROFILE:

Mr. Pankaj Sidana, born and brought up in Delhi is a B.Com (H) graduate and an ICWA. Mr. Sidana is an expert of repute in financial and investment planning. His expertise includes financial consultancy that encompasses portfolio management, tax planning, risk management, industrial insurance and health insurance.

He is the owner of the company name "Money Workshop" where he manages an investment portfolio for more than 5000 clients with assets worth more than 500 crores. Money Workshop has offices in Delhi and Gurgaon which serves the clients of all sectors like Industrial, Corporates and Service etc.

Mr. Sidana is a speaker at various forums including FM 92.7, Genpact, and Aqualite Industries and also is an authorized retirement consultant with many organizations of repute. He also takes regular training sessions on financial planning and managing money with objectives. He also developed an online program on" Financial Planning for Retirement" exclusively for ijaipuria.