## Management Development Program "Performance Management through Balance Score card" 20-22 October 2021

| Date        | Timing                   | Topic   | Faculty               |
|-------------|--------------------------|---|-----------------------|
| 20/10/20121 | 10:00 Hrs. to 11:30 Hrs. | <ul> <li>Performance Management in a Strategic<br/>Context</li> <li>Importance, Objectives and<br/>Characteristics of Performance<br/>Management</li> </ul> | Dr. Anvay<br>Bhargava |
|             | 11:30 Hrs. to 12:00 Hrs. | BREAK   |                       |
|             | 12:00 Hrs. to 13:30 Hrs. | Performance Management System and<br>Processes  | Dr. Anvay<br>Bhargava |
| 21/10/20121 | 10:00 Hrs. to 11:30 Hrs. | <ul> <li>Balanced Scorecard &amp; Performance         Planning</li> <li>KPA/KRA-Goal Setting</li> </ul>   | Dr. Swati<br>Agarwal  |
|             | 11:30 Hrs. to 12:00 Hrs. | BREAK   |                       |
|             | 12:00 Hrs. to 13:30 Hrs. | Strengths and Weaknesses of Balanced Scorecard  | Dr. Swati<br>Agarwal  |
| 22/10/20121 | 10:00 Hrs. to 11:30 Hrs. | Conducting Performance Review sessions  | Dr. VP Singh          |
|             | 11:30 Hrs. to 12:00 Hrs. | BREAK   |                       |
|             | 12:00 Hrs. to 13:30 Hrs. | <ul> <li>Enhancing Performance through<br/>development tools –Mentoring and<br/>Coaching</li> <li>Discussion/ Valedictory &amp; Feedback</li> </ul>         | Dr. VP Singh          |