

**INTERNATIONAL ACADEMIC COOPERATION  
HYBRID AGREEMENT**

Under the **General Agreement on International Academic Cooperation** between **Rennes School of Business** (hereinafter named **RSB**) in **France** and **Jaipuria Institute of Management, located at Lucknow, Noida, Jaipur, Indore** (hereinafter named **JIM**) in **India**, both institutions agree to cooperate in co-training international students in management and business fields and facilitate **JIM's** graduate students to study post-graduate programme in **RSB**.

This agreement is made between:

**Rennes School of Business**  
2, rue Robert d'Arbrissel  
CS 76522  
35065 RENNES Cedex – FRANCE

**Jaipuria Institute of Management**  
**(Lucknow-Noida-Jaipur-Indore)**  
and 1, Bambala Institutional Area, Pratap Nagar  
Jaipur-302033 (Rajasthan), INDIA

**1. Programmes of study:**

➤ **6 students maximum from RSB to any campus of JIM**

- Students from **RSB** registered on the **PGE2 programme** (2nd year student) at advanced-undergraduate level (**PGE2**) will be accepted on exchange at **JIM** for one semester (2<sup>nd</sup> academic Semester). **PGE2 RSB students must obtain respectively 20 ECTS credits in Business minimum on those courses.**
- Students from **RSB** registered on the postgraduate programme **PGE3** (final year student) will be accepted on exchange at **JIM for one semester only (Spring/2<sup>nd</sup> Semester)**. They will choose 4 to 5 management course and **must obtain 24 ECTS credits in Business** on those courses

➤ **Students from JIM to RSB: 6 students maximum**

- a) **Exchange Semester:** students from **JIM** registered on their Master program at **JIM** will be accepted on exchange at **RSB** for one semester only (either for the 1<sup>st</sup> or 2<sup>nd</sup> academic semester intakes at **RSB**) and will choose among the list of courses at the Graduate Credit Transfer level offered at **RSB**. **JIM students will earn 20 to 30 ECTS credits (in Business).**

Students participating in one semester exchange programme will not be charged any tuition fees by the host Institution. This agreement is based on reciprocity.

Students from both Institutions must have their course selections approved by their home department and appropriate academic authority in order to obtain transfer of credits.

- b) **Hybrid Master Programme:** students from **JIM**



This agreement is to enable **JIM** postgraduate students to get their specialisations as exchange students at **RSB**, and use a transfer of credit system, in order to also get a degree from **RSB** “Master of Science”, namely:

- MSc in International Marketing
- MSc in Digital Marketing & Communication
- MSc in International Finance
- MSc in International Luxury and Brand Management
- MSc in International Human Resource Management
- MSc in International Accounting, Management Control & Auditing
- MSc in Supply Chain Management
- MSc in Sports, Leisure and Tourism Management
- MSc in International Business Negotiation
- MSc in Global Business Management
- MSc in Eco-Innovation & Sustainable Management
- MSc in Data & Business Analytics
- MSc in Financial Market Analysis

According to JIM academic calendar, JIM students are doing their specialisation during their last semester from August to December. Therefore, they could come to Rennes for Fall (September) intake as exchange students.

To also avail RSB degree, they would have to do the remaining 12 months of studies, namely 4 months class from January till May, then 8 months to complete a 4 months minimum internship and a graduating project.

## **2. Internship & Graduating Project relevant issues:**

- ✓ Internship is a compulsory part of the **RSB** MSc programmes: 4 months minimum, to be conducted between May and December. **RSB** will provide the student with a support for internship prospection through its Career Service in Rennes or through their representative office in India. **RSB** will support the graduate students, if still in France at the time of graduation, in the visa extension process.
- ✓ All students doing an internship are required to submit an Internship Contract (signed by **RSB**, the Company and the student).
- ✓ The Graduating Project will have to be submitted by the end of November at the latest for a degree certificate in March N+1. If it is submitted later, then the Master degree certificate will be delivered later also, during the following Admission Board.

## **3. Summer Programme at RSB**

**JIM** students can also send students to the 2-week **RSB Summer Programme**, either as fee-paying students,



or as part of the exchange agreement, whereby **3 JIM students** on this programme will be **equivalent to one semester slot for RSB** (i.e. one student for one Semester)

#### 4. Promotion & Communication

Both **RSB** and **JIM** will publish information at the campus and the website about this cooperation programme. Both **RSB & JIM** will organize seminars and do the presentation or facilitate **RSB** recruiting staff to do presentations at **JIM's** campus.

**RSB** will provide students with the following information by December 30<sup>th</sup> each year:

- a. The number of students **RSB** is willing to accept the following year,
- b. The tuition fees for the following year,
- c. The courses offered the following year

and also provide general information on accommodation & practical information on getting to Rennes.

#### 5. Requirements

- a) Students will have successfully studied 3 semesters at JIM, before joining one of the MSc at RSB;
- b) Students should have a good level of English language demonstrated either by the proof that they followed all secondary and college in English, followed by an interview in English at admission time, or by an official test (minimum: IELTS 6.5, TOEFL 80 IBT, TOEIC 750), the score may be provided when available before the programme at **RSB** starts. The English level should be certified by the home university and the official English Test copy is not compulsory.
- c) There is no requirement for French language, but if electives in French are chosen, proficiency in French will be also required (minimum: DELF B2, DALF C1 or TCF TEF).

#### 6. Student application documents

**JIM** will provide **RSB** with the following each year the completed application files for all students selected for the programme before 15<sup>th</sup> June. Each application file should include:

- a) Application form (of **RSB**) completed and signed by the student + photo;
- b) CV in English;
- c) Motivation letter in English;
- d) Transcripts for the semesters which had been finished
- e) 1 letter of recommendation

The following documents may be completed before the programme starting in September:

- a) Passport & visa (2 copies of each)



- b) Birth certificate
- c) Transcripts of last semester
- d) A letter from **JIM** certifying the future obtaining of his/her postgraduate degree
- e) English test copy
- f) OFII form (delivered by French embassy while visa issuing)

#### **7. Acceptance & Enrolment Procedure**

- a) Reception of application documents;
- b) An interview by **RSB's** professor
- c) **RSB's** internal admission committee
- d) An offer of acceptance together with an Enrolment Form by **RSB**
- e) Student's enrolment by sending back to **RSB** the completed and signed Enrolment Form and first instalment of tuition fees.
- f) **RSB** will send Confirmation Letter and relevant materials for visa application and will coordinate with the CampusFrance office to facilitate the visa procedure.

#### **8. Fees & expenses, French Social Security and Complementary Health Insurance**

Students should be aware of the following expenses and fees:

- a) Tuition fees at **RSB**: the MSc programmes tuition fees amount **16,800 €** in **2018** (not for exchange and summer program)  

A **15% discount** is granted to any students from **JIM** enrolling in one of our MSc, **reducing the total fees to 14,280 €**. These fees are payable by transfer by the students and divided into two instalments: firstly 3,000 € before the deadline fixed by the Offer of Acceptance and the balance before the end of August,
- b) There is no additional tuition fee for the Winter Session. The travel expenses will be covered by **RSB**. Students should pay the rest plus all the living expenses (accommodation & food)
- c) French Social Security is mandatory, around 250 €, the exact amount to be specified by **RSB**; payable by cash via **RSB** to French government Agency CPAM (not for Summer program)
- d) Alumni membership is also compulsory, a 150 € for lifelong membership to be paid via **RSB** to the Alumni Association of **RSB**, (not for exchange and summer program)
- e) A complementary health insurance is optional; it will be the student's responsibility to purchase it on arrival during the orientation week
- f) Living expenses amount about 650 € per month including housing, transport, food and leisure. The students are responsible for managing their own living expenses.



## 9. Accommodation & Student Welcome

**RSB** will provide information on accommodation types, distances to the campus and the costs and help students to reserve accommodation. Students should decide themselves to reserve the accommodation and pay the reservation fees to the property owner directly. Details of the academic calendar, including dates for international orientation and other practical information will be sent on due time.

Students will be responsible for making their own travel arrangements to Rennes and have to inform **RSB** of the date and time of their arrival. These dates should be in accordance with the International Student Orientation days so that ESC Rennes will organize for students to be met at Rennes railway station or airport and taken to their residence.

**RSB** will do proper orientation to help students to adapt to the new study life as soon as possible.

## 10. Duration and revision

This agreement shall become effective from the date of signature by both institutions for a period of **3 (three) years**. It shall be re-discussed after this period of 3 (three) years, unless stated otherwise by one or the other Institution. In addition, either School may terminate the agreement in writing at least six months prior to the beginning of each academic year, provided that the mobility in progress or agreed with is not interrupted.

Any relevant matters not contained in this agreement should be resolved by discussion between both Institutions.

**JIM** and **RSB** will work closely and exchange the information in order to make sure the implementation of this cooperation.

This Agreement will become effective after signing by representatives from two parties. Any amendments to the Agreement from one party must notify the other party 6 months before.

Dated:

Dated:

30<sup>th</sup> November 2017.

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Signed

Signed:

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**Dr Jean-Michel Viola**

Acting Dean & General Director  
Rennes School of Business

**Mr Shreevats Jaipuria**

Vice-Chairman  
Jaipuria Institute of Management

