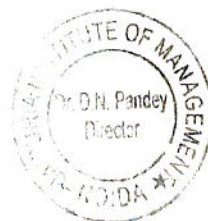


3.7.1 Number of Collaborative activities per year for research/ faculty exchange/ student exchange/ internship/ on-the-job training/ project work (10)

3.7.1.1: Total number of Collaborative activities per year for research/ faculty exchange/ student exchange/ internship/ on-the-job training/ project work

| Sl. No. | Title of the collaborative activity | Name of the collaborating agency with contact details  | Name of the participant   | Year of collaboration | Duration                       | Nature of the activity      |
|---------|-------------------------------------|--|---|-----------------------|--------------------------------|-----------------------------|
| 1       | Student Exchange                    | Ara Institute of Canterbury NZ                         | Four Students participated in Exchange Program  | 2016                  | Aug-16                         | Student Exchange Outbound   |
| 2       | Student Exchange                    | Ara Institute of Canterbury NZ                         | Students delegation from Ara, NZ (6 students + 1 staff)   | 2016                  | Jan-16                         | Student Exchange INbound    |
| 3       | Guest Session                       | Ara Institute of Canterbury, NZ                        | Prof. John Sullivan   | 2017                  | Jan, 2017                      | Guest Session               |
| 4       | Guest Session                       | University of Illinois                                 | Prof. Dilip Chajjed   | 2017                  | 10th Feb., 2017                | Guest Session               |
| 5       | Guest Session                       | University of Sohar, Oman                              | Prof. Lance Bode and Pro  | 2017                  | 8th August, 2017               | Guest Session               |
| 6       | Faculty Exchange                    | University of Houston Clear Lake, Houston, Texas, USA, | Dr. Ashish Chandra  | 2017                  | 20th Oct, 2017 - 9th Nov, 2017 | Faculty Exchange            |
| 7       | Guest Session                       | Bond Business School, Bond University, Australia       | Dr. Kuldeep Kumar   | 2017                  | 15th Dec, 2017                 | Guest Session               |
| 8       | Student Exchange                    | Ara Institute of Canterbury NZ                         | Students delegation from  | 2017                  | Jan-17                         | Student Exchange INbound    |
| 9       | Study Trip                          | RUTGERS UNIVERSITY, NEW                                | Student Immersion Program   | March (2018).         |                                | Study Trip-Immersion        |
| 10      | Singapore Immersion                 | Happy miles  | Riya Chaurasiya & Rajuday Singh   | 2018-19               | 1/1/2019                       | Immersion Program-OUTBOUND  |
| 11      | Dubai Boot Camp                     | Skyline University                                     | Ruchika Sharma, Shashi Ranjan, Rahul Pandey, Sumit Singh, Divyanshu Goel  | 2018-19               | 9/1/2018                       | Immersion Program-OUTBOUND  |
| 12      | Summer School                       | Rennes School of Business, France                      | Mishita Singhal, Mehta, Siddhartha Jain, and Tanvi Gandhi   | 2018-19               | 6/1/2018                       | Exchange Program (Outbound) |
| 13      | European Immersion Program          | Happy miles  | Ruchika Sharma, Soumya Kanti Roy, Sudhanshu, Shashi Ranjan, Shambhavi, Rishi Kumar, Raksha, Sumit Singh, Pragati Chaddha, Sunny, Shrutika | 2018-19               | Apr-19                         | Immersion Program-OUTBOUND  |
| 14      | Summer School                       | Rennes School of Business, France                      | Marion, Antonie, Clarisse, Arthur, Celestin, Stephan  | 2018-19               | Jan-18                         | Exchange Program (Inbound)  |
| 15      | Guest Session                       | Univ. of Washington, Seat                              | Dr. Badri Narayana Guest Session  | 2018-19               | Jan-19                         | Guest Session-INBOUND       |
| 16      | Faculty Immersion                   | RIM Bhutan   | Mr Dhanpati Mishra, Mr. Tashi Wangzing, Mr. Thinley Nimgyal   | 2018-19               | Mar-19                         | Faculty Immersion-INBOUND   |



|    |                          |                                |   |         |                  |   |
|----|--------------------------|--------------------------------|---|---------|------------------|---|
| 17 | Faculty Exchange         | University of Illinois , USA   | Prof Dilip . Chhajjed   | 2018-19 | Mar-19           | Faculty Exchange - INBOUND              |
| 18 | Faculty Exchange         | Wettech & Whitireia ,N.Z       | Dr Poonam Sharma  | 2018-19 | Oct-Dec 2018     | Faculty Exchange- OUTBOUND              |
| 19 | Faculty Immersion        | RIM Bhutan Faculty Immersion   | Prof Deepak & Prof Nidhi Vashishtha   | 2018-19 | Nov-18           | Faculty Immersion OUTBOUND              |
| 20 | Guest Session            | Dubai-University of Wollongong | Dr Poonam Sharma  | 2018-19 | Jul-18           | Guest Session- OUTBOUND                 |
| 21 | Summer School Program at | College de Paris               | Ms Samina Ahmad   | 2019-20 | Oct-19           | Summer School Program OUTBOUND          |
| 22 | Immersion Program        | UREKA                          | Rituka Agarwal, Akriti Mishra, Neha Agarwal, Adriza Chattopadhyay, Pawan Dogre, Ritika Garg, Toshik Shirmali, Dhriti Bose | 2019-20 | FEB- March 2020  | Immersion Program- OUTBOUND             |
| 23 | Virtual SIP              | UREKA                          | Rituka Agarwal ,Toshik  | 2019-20 | March-April 2020 | Virtual SIP -                           |
| 24 | Exchange Program         | Rennes Business School, France | 1. Leo Jolly, 2. Killian Stephen  | 2019-20 | Jan-April 2020   | Exchange Program (Inbound)              |
| 25 | Faculty Exchange         | Eastern Mennonite University   | Prof Spencer Cowles   | 2019-20 | Nov-19           | Faculty Exchange(Inbound)               |
| 26 | UAE Immersion Program    | UREKA                          | Lumbini raj, Dhairya, Akshat Kumar, Mahak Gupta, Deepanshu Gupta, Siddharth Majumdar, Ishita Chawla                       | 2020-21 | Oct-Dec 2020     | UAE Immersion Program OUTBOUND          |
| 27 | Trimester Exchange with  | Rennes Business School, France | 2 students Ms Kanika Taneja   | 2020-21 | Jan-April 2020   | Trimester Exchange (Outbound)           |
| 28 | Trimester Exchange with  | Rennes Business School, France | Mr Avishek Chatterjee   | 2020-21 | Jan-April 2021   | Trimester Exchange (Outbound)           |
| 29 | Guest Session            | IGDORE Dubai                   | Prof Veronika Pereseina and Prof. Tatiana Moreno  | 2020-21 | Aug-20           | Session on Passionpreneurship (INBOUND) |
| 30 | Immersion program        | Curtin University, UAE         | Prof. Tavishi Tewari  | 2020-21 | Nov-21           | Immersion program - Outbound            |

*[Handwritten signature]*



Date: 10 Jan 2019

The Director  
Jaipuria Institute of Management  
Noida

**Subject: European Experience- Immersion Program (Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 12 students for European Experience (Immersion program) during 22 April – 29 April 2019.

Please find below the details for your kind perusal.

Ruchika Sharma  
Soumya  
Sudhanshu  
Shashi Ranjan  
Shambhavi Srivastava  
Rishi Kumar  
Raksha  
Sumit Singh  
Pragati  
Sunny  
Shrutika  
Swarana

(credits exchange not applicable to this 14-day immersion program)

The boarding and lodging expenses will be borne by each student (INR1,38,000).

Kindly approve.

Regards

Dr Poonam Sharma

(Dean – International Relations)



Date: 25 March 2018

Mr. Imtiaz,  
Ureka Education

**Subject: European Experience- Immersion Program (Outbound)**

Dear Imtiaz,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to share the participation of 12 students from Jaipuria Institute of Management, Noida for the immersion program European Experience during 22 April to 29 April 2019.

Please find below the details for your kind perusal.

Ruchika Sharma

Soumya

Sudhanshu

Shashi Ranjan

Shambhavi Srivastava

Rishi Kumar

Raksha

Sumit Singh

Pragati

Sunny

Shrutika

Swarana

(credits exchange not applicable to this 14-day immersion program)

The boarding and lodging expenses will be borne by each student (INR138,000) including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by each student.

Kindly approve.

Regards

  
Dr. Poonam Sharma

(Dean - International Relations)

Date: 10 Jan 2019

The Director  
Jaipuria Institute of Management  
Noida

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Kindly approve.

Regards

  
Dr. Poonam Sharma

(Dean - International Relations)

Date: 10 October 2017

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Dr Ashish Chandra, University of Hutson from 6 – 9 November 2017**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talks by Dr Ashish Chandra, University of Hutson in the course of Marketing Management from 6<sup>th</sup> to 9<sup>th</sup> November 2017.

Kindly approve.



Regards  
Dr Poonam Sharma

(Dean – International Relations)

Date: 10 October 2017

Dear Dr Ashish Chandra,

**Subject: Guest Session in the course of Marketing Management with Jaipuria Institute of Management**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite you to deliver the guest talks in the course of Marketing Management from 6<sup>th</sup> to 9<sup>th</sup> November 2017 at Jaipuria campuses.

The details regarding topics and schedule is mentioned in the email. Kindly acknowledge & revert at your earliest convenience.

Looking forward to your guest sessions.

Regards



Dr Poonam Sharma

(Dean – International Relations)



**Fwd: Proposal to host visiting faculty from University of Houston-Clear Lake ,  
Houston, Texas, United States.**

1 message

**Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Thu, Oct 10, 2019 at 9:47 AM

----- Forwarded message -----

From: **Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in>  
Date: Tue, May 23, 2017 at 11:11 PM  
Subject: Proposal to host visiting faculty from University of Houston-Clear Lake , Houston, Texas, United States.  
To: Shreevats Jaipuria <shreevats@jaipuria.ac.in>

Dear Shreevats ji

Greetings!!

This is with reference to my discussion with you during the FDP at Agra regarding teaching sessions by Prof. Ashish Chandra, **Professor & Executive Editor of University of Houston-Clear Lake , Houston, Texas, United states.**

He has agreed to our proposal to teach Marketing courses starting Oct 22 to Nov. 13, 2017. Prof. Ashish's Profile is enclosed herewith.

We will try and schedule his sessions in a manner so that each campus gets the opportunity to experience his teaching. He would be taking 24 sessions which is equivalent to one course.

We propose to pay him INR 1,20,000 as per our policy of paying visiting faculty from top institutes like IIMs / IITs or other top B Schools in India or abroad . His travel from the US (economy class) and his travel within India along with stay would have to be borne by us. The remuneration part is yet to be shared with Prof. Ashish Chandra.



Request your approval for the same.

look forward to your suggestions and the way forward.


Thanks & Regards

Poonam

Poonam Sharma , PhD  
*Professor of Marketing & Dean International Relations*  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA  
Tel: 0120-4638300- 301 Ext: 348  
Mobile : +91 9811992007

Follow us on:  



 Inline image 1

**Global Initiative by Jaipuria Institute of Management: Prof. Ashish Chandra from University of Houston, Clearlake, USA invited to teach at Jaipuria campuses**

International Relations Committee of the institute is engaged in assisting the students to extend their networks globally. In the past, the committee has continuously organized various visits and events very successfully.

Jaipuria Institute of Management, Noida witnessed the visit of Dr. Ashish Chandra, Professor at University of Houston, Clearlake from 6<sup>th</sup> Nov'17 till 9<sup>th</sup> Nov'17. He has been visiting all the four campuses of Jaipuria along with it he was also working on his project. He visited Indore, Lucknow and Jaipur campuses between 23<sup>rd</sup> Oct – 1<sup>st</sup> Nov and have deliberated on topics like 'Demand Forecasting and market size identification', 'Developing Product strategy, Brand Value Chain, Formulating Distribution Strategy', 'Changing trends in family buying behavior, Interaction of Culture and consumer behaviour' etc. He wanted to interact with the Indian students and thus he took guest lectures at Jaipuria Institute of Management. He talked about topics related to consumer behavior and research methodology.

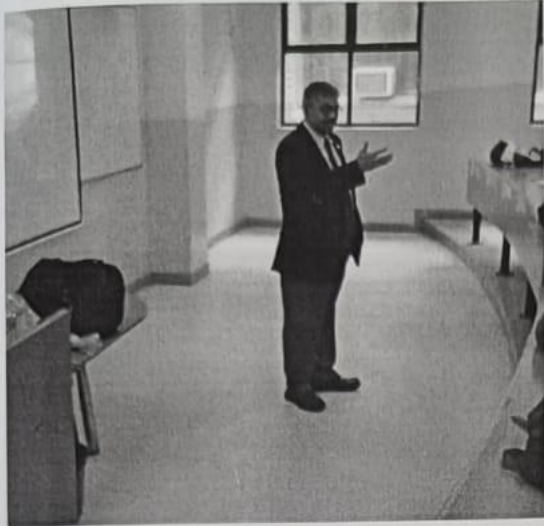
On his arrival to Noida Campus, he was warmly welcomed by **Dr. Kavita Pathak, Director, Noida along with Dr. Poonam Sharma, Chairperson, International Relations**. A brief talk followed thereafter before he could resume his sessions with the students.



In his class sessions, Dr. Chandra, being a healthcare specialist elaborated about the services offered in this sector. In addition to this he threw light on some marketing techniques like identification of market identify of a service, which market segment you have to focus more.

He deliberated about the cultural diversity and exemplified the same through Coca Cola advertisements in which they use different techniques of advertisements like in Diwali the advertisements are focused on lightning, on Christmas the advertisement is focused on Santa clause and Christmas tree and many more.

Turkey revolution was also a part of his talk where he explained how Turkey was a secular country but now Turkey has become radicalized. He believes that religion should not be a governing factor in an organization. He enacted a short play, for students to learn and understand the different culture.



Further he also gave some interview tips like how to push the interviewer to what you know, distract the interviewer, leadership, who is coming to interview, learned about interviewer everything (family structure, religion, articles) about company, structure of interview.

During his lecture he was trying to interact with each and every student in different ways. He also explained to the young minds that helmets are lifestyle choices and not just decorative pieces, but still some of us don't place our helmets on head or most of times we don't use it.

His sessions at Jaipuria were a combination of knowledge and humour. Students really had a great time attending his session. This was a great opportunity for the students, interacting with such experienced international faculty.



He took a session on '**Marketing Plan**' as well where he asked the students about the company assigned by the college for marketing management field visit. Further, he shared his knowledge by telling each group about how they can recognize product decision and pricing strategy for the products and services offered by the company.

**Fwd: Evisa issued [UNCLASSIFIED]**  
1 message

**Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Thu, Feb 17, 2022 at 4:00 PM

----- Forwarded message -----

From: **Sushrutha Metikurke** <Sushrutha.Metikurke@wandw.ac.nz>  
Date: Fri, Oct 12, 2018 at 10:04 AM  
Subject: Fwd: Evisa issued [UNCLASSIFIED]  
To: poonam.sharma@jaipuria.ac.in <poonam.sharma@jaipuria.ac.in>

FYI

(Mr) Sushrutha Metikurke  
Regional Manager - South/SE Asia  
Altec & Whitireia  
+64275521670

From: Shweta Venkatraman <Shweta.Venkatraman@mbie.govt.nz>  
Sent: Friday, October 12, 2018 5:18:47 PM  
To: Sushrutha Metikurke  
Subject: Evisa issued [UNCLASSIFIED]

Dear Sushrutha Metikurke.

The evisa of Mrs. Poonam Sharma is hereby attached with the mail. The same has been uploaded on the online portal.

Thanks and Regards

**Shweta V**  
IMMIGRATION OFFICER

Visa Services|Immigration New Zealand|Mumbai

Ministry of Business, Innovation & Employment (MBIE)

shweta.venkatraman@mbie.govt.nz | NZ Consulate General, Level 2, 3 North Avenue, Maker Maxity, Bandra Kurla Complex  
Bandra East 400051, Mumbai, India  
Web: www.mbie.govt.nz

The information contained in this document is intended only for the addressee and is not necessarily the views nor the official communication of the Ministry of Business, Innovation & Employment.

Please direct all correspondence to - c/o TT Services, Unit 105, 1st Floor, Hallmark Business Plaza, Guru Nanak Hospital Road, Bandra East, Mumbai 51 | Fax - +91 22 6630 3940

**Be earth smart. Please consider the environment before printing this e-mail.**

We would be happy to announce this programme to our students.

But after going through the schedule, we have figured that the program being offered by Skyline is quite expensive for our students. As mentioned, the program cost is 5500 AED for 5 nights which is exclusive of airfare and visa charges.

Last time, when our students participated in the Student Immersion Program organised by IMT Dubai, the program cost was Rs. 70,000 (approx.) for 8 nights and 9 days inclusive of accommodation, food ( breakfast, lunch and dinner), local sightseeing ( Dubai and Abu Dhabi), training, program certification, airfare and visa charges.

Would there be a possibility of reducing the programme cost. I think there would be enough takers if we can reduce the cost and make it within our students budget.

We will highly appreciate if you can consider and see if there is any way we can reduce the programme cost.

We look forward to your reply.

Thanks & Regards

Himanshi

On Mon, Mar 12, 2018 at 12:49 PM, Pawan Bhatia <pawan.bhatia@skylineuniversity.ac.ae> wrote:


Greetings Dr. Poonam

Hope you are doing well

In addition to the below email by Dr. Amitabh, Attached for your reference is our Boot Camp which is ought to be conducted during last week of March 2018 and April 2018 for university students .

Kindly let us know if students will be interested to travel to UAE for 6 days , which will include Certificate Program in Entrepreneurship & Emerging Trends

Thanks & Regards

cid:image019.png@01D3E6C1.F6A39A70Pawan Bhatia

12 October 2018

**New Zealand visitor visa approval**



Application number **17647071** for a New Zealand Visitor Visa - General has been approved. If this application has been made through an immigration adviser, lawyer or other representative who is exempt from licensing, this entire document must be provided to the applicant.

**Visitor Visa details**

**Applicant:**

Poonam Sharma

**Date of Birth:**

10 March 1972

**Principal applicant's details**

Gender: Female

Nationality: IN

Passport number: Z3151550

Client number: 68534541

The start date of your visa is: 12 October 2018

You must arrive in New Zealand before:

The number of times you may enter New Zealand using this visa is: Multiple

The last date you may travel to New Zealand is: 12 February 2019

Your visa expires and you must leave New Zealand on or before:

The conditions of your visa: This visa expires 3 month(s) after first arrival. Stay subject to grant of entry permission. You must leave before visa expiry or face deportation. The holder shall not undertake employment in NZ. The holder shall not study for more than 3 months in every 12 month period in NZ.

**PRINT THIS DOCUMENT AND CARRY IT WITH YOUR PASSPORT AT ALL TIMES**

The details above reflect the electronic record of your visa held by Immigration New Zealand (INZ). You do not require a visa label in your passport. Do not attempt to alter this letter. It is an offence under the Immigration Act 2009 to use a document that you know has been altered.

Please check that the above visa details match your passport before you travel and contact INZ immediately if there are any errors. If you are offshore, you may only enter New Zealand after the start date of your visa.

You may be asked to show this letter when you check in for your flight to New Zealand and/or when you arrive at the New Zealand border. If you cannot show this letter when asked, the airline may not let you board your flight or you may be delayed when entering New Zealand.

You can only hold one visa at a time. Any previous visa you held is now void and has been replaced by the visa referred to in this letter.

**How can you prove your visa details without a visa label in your passport?**





20 September 2018

Immigration New Zealand  
India

**To Whom It May Concern**

**Invitation Letter: Dr Poonam Sharma**

**Name:** Dr Poonam Sharma  
**Passport No:** Z3151550  
**Date of Expiry:** 29/01/2025

Dr Sharma is the Dean of International Relations at the Jaipuria Institute of Management, one of our partner institutions in India.

This letter supports Dr Sharma's application for a Visitor Visa as a Visiting Academic (V3.130) as the purpose of her travel is to undertake pedagogical and educational activities at WelTec and Whitireia for a period of not more than three months.

Dr Sharma intends to travel to New Zealand from 11 October to 09 December 2018. During this period she will be teaching our students in the School of Business as part of the Memorandum of Understanding signed between Jaipuria and WelTec/Whitireia which enables staff collaboration, student exchanges and facilitation of academic research.

WelTec and Whitireia NZ will be responsible for Dr Sharma's accommodation costs while she is in the Visiting Academic position. All other costs including travel and insurance costs are Dr Sharma's responsibility.

Should you require further information, please do not hesitate to contact me.

Yours faithfully,

Moira Hagenson  
General Manager – International, WelTec and Whitireia  
[Moira.Hagenson@wandw.ac.nz](mailto:Moira.Hagenson@wandw.ac.nz)

Whitireia Community Polytechnic  
DX BOX: 5X33459  
3 WI NEERA DRIVE, PORIRUA 5022  
NEW ZEALAND  
TEL +64-4-237 3100

Wellington Institute of Technology  
PRIVATE BAG 39803  
21 KENSINGTON AVENUE, PETONE  
NEW ZEALAND  
TEL +64-4-920 2400

12<sup>th</sup> - 16<sup>th</sup> Nov. 18

## Exploration of International Avenues

By

Dr. Poonam Sharma

With persistent efforts to explore potential international avenues and collaborative tie-ups Dr. Poonam Sharma, with a view to expand international outreach accepted the invitation from Ms. Moira Hagenson General Manager – International, WelTec, and Whitireia, New Zealand.

Purpose:

- 1) **Co-Teaching** - Marketing strategy, Marketing of services & Consumer Behavior and Marketing Communication
- 2) **Exploring Research Projects**
- 3) **Mutual Student Exchange Program and Internship Opportunities**

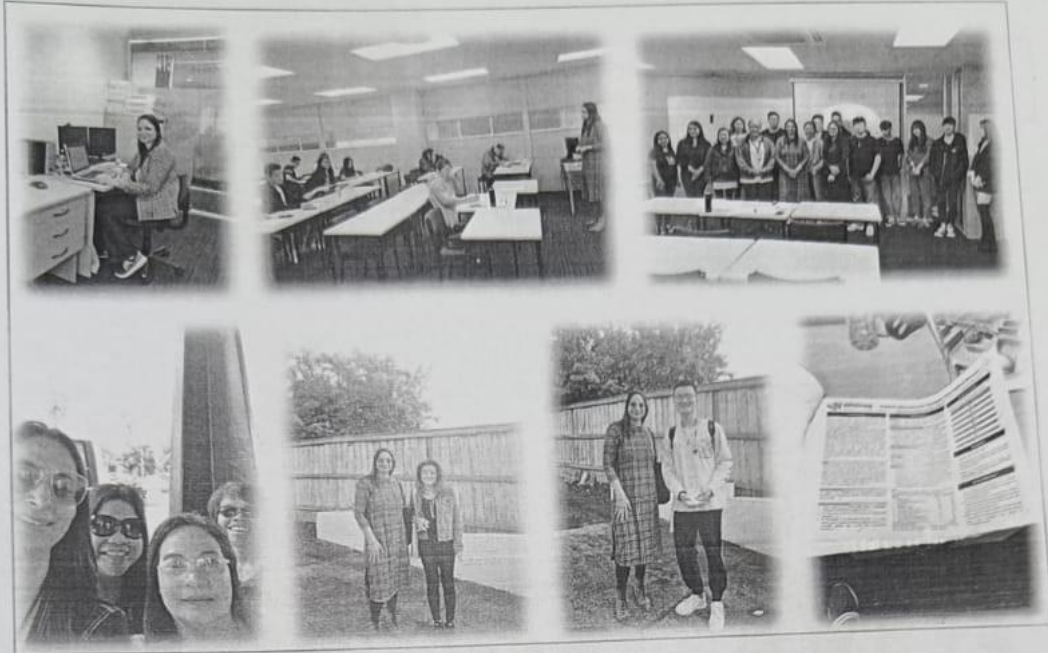
She is also undertaking pedagogical and educational activities at WelTec and Whitireia, New Zealand for a period two months. Her visit has already started showing results from the day-1.

### Glimpse of campus, library and student lounge



Enails??

**Prof. Poonam along with Prof. Tenne Kingi and students**



**Prof. Poonam** is teaching a course on **Marketing Strategy** and discussing about the **project work**. A sample of poster presentation submitted by the students of Whiteria.

**Faculty Luncheon Meeting**





Prof. Poonam along with Prof. Andrew,  
Prof. Yalim and Prof. Tene

Prof. Poonam with Prof. Daymon Heyzer, Marketing

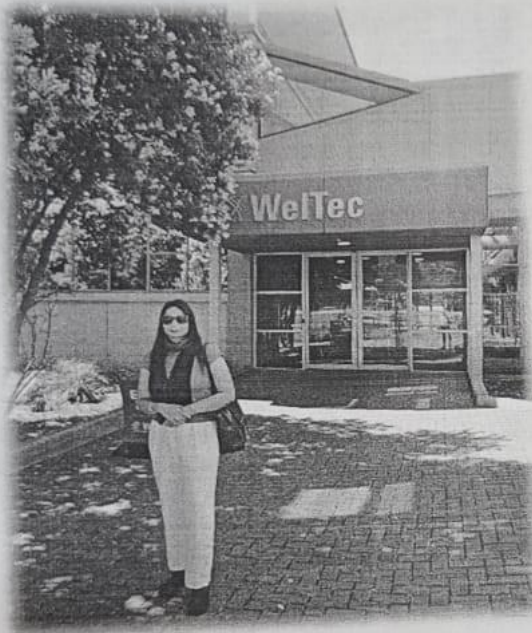
Prof. Poonam will be teaching his class in the following  
course: **Services Marketing, Consumer Behavior and  
Marketing Communication**



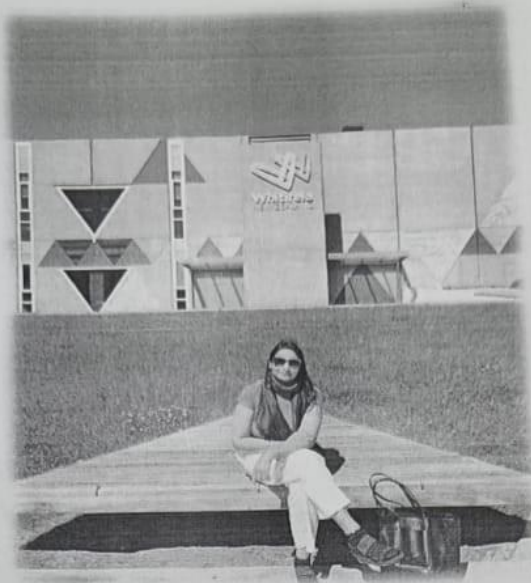
*Prof. Poonam Sharma's visit to Wellington campuses of  
WelTec and Whitireia*

Dr. Poonam Sharma flew to Wellington to visit all the three Wellington campuses of WelTec and Whitireia from 12th – 16th November, 2018. She was given campus tour to the Porirua, Petone and the Wellington city campuses. It was yet another remarkable week for her.

WelTech It is a tertiary institution training around 8000 students offering a wide range of industry-led qualifications through to degree and postgraduate programmes. It is one of New Zealand's oldest education institutions and the second-oldest in the capital city. Their home campus is in **Petone**, one of the most beautiful campuses of WelTech.



Government owned and funded, **Whitireia** is known for its high student success rates and culturally diverse student body. Established in 1986, on the shores of the **Porirua harbor**, **Whitireia** has grown to become the institution of choice for over 6,200 students, who study at one of their contemporary campuses in **Porirua, Wellington, Kāpiti and Auckland**.



What Prof. Poonam was most impressed was the way the Industry tightly integrates in the Programs that Whitireia runs for its students. The campuses are beautiful state-of-the art complexes where you see students studying, relaxing and engaging freely. Be it the Automobile section where you will see students working on real cars sponsored by the Industry. This hands-on experience makes them readily employable, thereby increasing the Success of the Institute along with them. The Media section is again futuristic where students can be seen working on latest tools for special effects and creative aspects of filmmaking and media management. The student absorption by the Industry again is very encouraging. Similarly, there are multiple offerings where Whitireia is preparing industry and future ready leaders.



Campus Glimpse

Ms. Moira Hagenson, General Manager, International, WelTech and Whitireia had invited Prof. Poonam for a dinner meeting. The meeting proceeded with a discussion about **summer programs, faculty exchanges and collaborations in detail**. Ms. Moira expressed her hope that the association with Jaipuria Institute of Management would be long lasting and fruitful for both the Institutions.



Ms. Moira and Prof. Poonam discussed about the possibility of **student exchange program and summer programme (both inbound and outbound)**. The short term programme for about **14 days** which will include classroom *sessions*, Industry visits, cultural visits, and sight-seeing. Optionally, another proposal discussed was **Credit Earning Programme Exchange** for a trimester wherein Jaipuria students can pick an elective or electives and complete the same in Whitireia campus. However, this arrangement might take some time on both sides as this needs approval from the concerned authorities on both ends.

Prof. Poonam then met Prof. Mick Jays, Head of School – Business, WelTech and Whitireia where they discussed about the viability of Faculty Exchange. Mick expressed his willingness and interest for sending

a faculty from Whitireia at Jaipuria Institute of Management for teaching, and joint research initiatives in the upcoming year. This relationship could be built further for inbound faculty exchange as it materializes.

She also met **Mr. Ashok Prabhu, Manager Research and Innovation**, for collaborative research opportunities. As they are very keen on it, they assured to take promising steps in this direction.

**It was a week of productive meetings and networking with the HOD's and staff of WelTech and Whitireia at Wellington**

Thanks and Regards  
IRC Team Noida  
Content Writer – Ms. Himanshi Grover



10/10/2019

Jaipuria Institute of Management Mail - Travel details



Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

## Travel details

5 messages

**Dorji Peljor** <dorji\_peljor@rim.edu.bt> Fri, Mar 8, 2019 at 10:40 AM  
To: Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>, Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
Cc: Thinley Namgyal <thinley\_namgyal@rim.edu.bt>, Dhanapati Mishra <dhanapati\_mishra@rim.edu.bt>, Tashi Wangzin <tashi\_wangzin@rim.edu.bt>, Tenzin Dorji <tenzin\_dorji@rim.edu.bt>, Jigme Wangdi <jigme\_wangdi@rim.edu.bt>

Respected sir,

Kindly find below the details of participants, both passport and travel.

Kindly let me know if any additional information is required.

- 1) Mr. Thinley Namgyal  
Passport no:- G083361 issue date 30/12/2015 expiry date 29/12/2025
- 2) Mr. Dhanapati Mishra  
Passport no:- Z017630 issue date 31/8/2017 expiry date 30/8/2022
- 3) Mr. Tashi Wangzing  
Passport no:- Z015076 issue date 19/5/2016 expiry date 19/5/2021

Their confirmed travel Itinerary are as follows:

|              |       |       |           |
|--------------|-------|-------|-----------|
| Paro/Delhi   | 10Mar | B3773 | 1110/1405 |
| Delhi/Jaipur | 12Mar | 6E736 | 2110/2215 |
| Jaipur/Delhi | 14Mar | 9W756 | 2135/2245 |
| Delhi/Paro   | 15Mar | B3774 | 0740/1115 |

Sincerely,

—  
Dorji Peljor  
Assistant Program Officer  
+975 17628669 (M)  
Policy, Planning & Quality Assurance Division  
Royal Institute of Management  
Royal Government of Bhutan  
Thimphu: Bhutan

**Himanshi Grover, IRC** <himanshi.grover@jaipuria.ac.in> Fri, Mar 8, 2019 at 10:50 AM  
To: Vinod Kumar Jaipuria Noida <vinod.kumar@jaipuria.ac.in>  
Cc: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, Kuber Nath Jaipuria Noida <kuber.nath@jaipuria.ac.in>, Reception Noida <reception.noida@jaipuria.ac.in>

Dear Sir

Mr. Dorji has shared the travel details and passport number as required by you.

Kindly make the travel arrangements and accommodation booking accordingly. Also, we have two coordinators who will be taking the officials for Delhi Sight Seeing so request you to make the travel arrangements accordingly. Thanks for all the support extended from your side.

Please feel free to contact, in case of any query.

Thanks  
Himanshi  
[Quoted text hidden]

Best Regards,

Himanshi Grover | International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638349  
Mobile: +91 9910833533

Email: [himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

Great People | Great Culture | Great Environment



image001.png  
34K

Himanshi Grover, IRC <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>  
To: "Dr. Nidhi Vashishth" <[nidhi.vashishth@jaipuria.ac.in](mailto:nidhi.vashishth@jaipuria.ac.in)>  
Cc: Poonam Sharma Jaipuria Noida <[poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in)>

Fri, Mar 8, 2019 at 10:51 AM

Dear Mam

Please see below the travel details of Bhutan delegates for your reference.

Thanks  
Himanshi

----- Forwarded message -----

From: Dorji Peljor <[dorji\\_peljor@rim.edu.bt](mailto:dorji_peljor@rim.edu.bt)>  
Date: Fri, Mar 8, 2019 at 10:40 AM  
Subject: Travel details  
To: Himanshi Grover Jaipuria Noida <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>, Poonam Sharma Jaipuria Noida <[poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in)>  
Cc: Thinley Namgyal <[thinley\\_namgyal@rim.edu.bt](mailto:thinley_namgyal@rim.edu.bt)>, Dhanapati Mishra <[dhanapati\\_mishra@rim.edu.bt](mailto:dhanapati_mishra@rim.edu.bt)>, Tashi Wangzin <[tashi\\_wangzin@rim.edu.bt](mailto:tashi_wangzin@rim.edu.bt)>, Tenzin Dorji <[tenzin\\_dorji@rim.edu.bt](mailto:tenzin_dorji@rim.edu.bt)>, Jigme Wangdi <[jigme\\_wangdi@rim.edu.bt](mailto:jigme_wangdi@rim.edu.bt)>

[Quoted text hidden]

[Quoted text hidden]



image001.png  
34K

Vinod Kumar Jaipuria Noida <[vinod.kumar@jaipuria.ac.in](mailto:vinod.kumar@jaipuria.ac.in)>  
To: DALJEET KAUR <[reception.noida@jaipuria.ac.in](mailto:reception.noida@jaipuria.ac.in)>  
Cc: Himanshi Grover Jaipuria Noida <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>, Poonam Sharma <[poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in)>

Fri, Mar 8, 2019 at 10:53 AM

Make accommodation in NIB, take help of [kuber.nath@jaipuria.ac.in](mailto:kuber.nath@jaipuria.ac.in)

[Quoted text hidden]

image001.png

## REPORT

### FACULTY IMMERSION PROGRAMME (MARCH 11-15, 2019)

A week-long 'Faculty Immersion Programme' was organized by International Relations Committee (IRC), Jaipuria Institute of Management, Noida in joint collaboration with Royal Institute of Management, Bhutan during March 11-15, 2019. This program was in continuation of the program held in November, 2018 where Prof. Deepak Singh (Noida campus) and Prof. Nidhi Vashishth (Jaipur Campus) visited Royal Institute of Management, Bhutan. The purpose of this programme was to upscale the inter-institutional engagement between the two management institutions and further the academic, research, consultancy and extension outreach activities.



An extensive visit schedule was chalked out to offer in-depth insight into the collaborative opportunities between Royal Institute of Management and Jaipuria Institute of Management.

The faculty delegates Mr. Dhanapati Mishra, Mr. Tashi Wangzing and Mr. Thinley Namgyal from Royal Institute of Management, Bhutan reached Noida on the afternoon of March 10, 2019 and were received at the airport by Mr. Sumit Singh, President IRC, Jaipuria Institute of Management, Noida.

*Mishra??*



**DAY 1:**

On the first day the delegates from Royal Institute of Management, Bhutan received a warm and traditional welcome by Dr. Poonam Sharma, Dean International Relations, Ms. Himanshi Grover, Staff International Relations and Student Coordinators of International Relations Committee. Afterwards, they were taken for a campus tour.



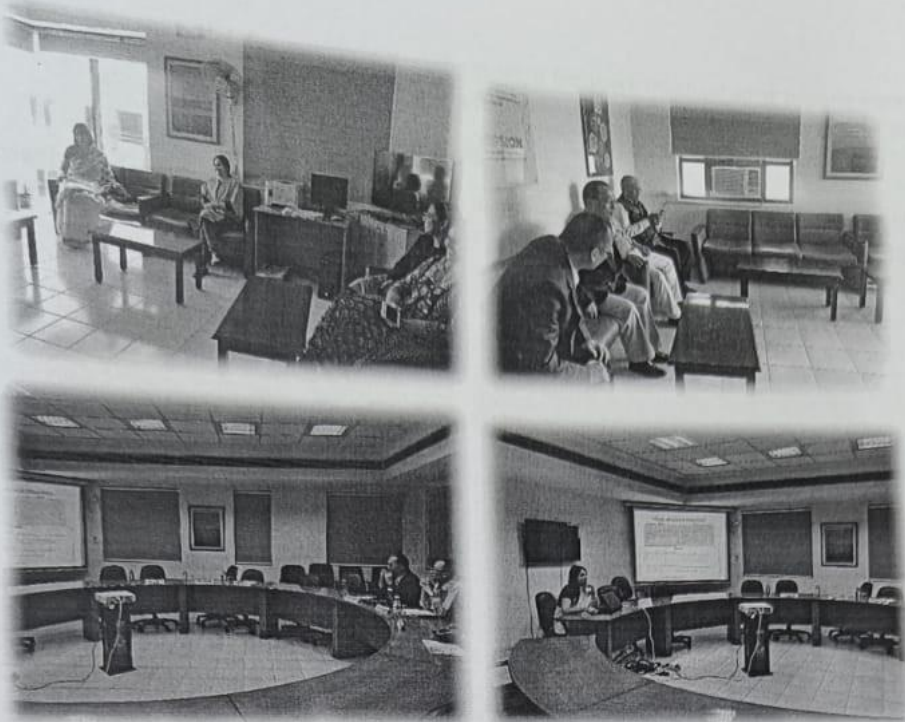


Session by Director, Dr. D.N Pandey on the topic" Leadership issue in higher education"



The faculty delegates were then introduced with **Dr. D.N. Pandey, Director Jaipuria Institute of Management, Noida** who fondly recalled the relations between the governments of India and Bhutan. He gave a brief about Jaipuria Institute of Management, Noida and its relationship with Royal Institute of Management, Bhutan. He also made aware the delegates about the head of various departments and other members of the core team of Jaipuria Institute of Management, Noida.

Session with Dean International Relation, Prof. Poonam Sharma on the topic" Internationalization in action"



This was followed by **Prof. Poonam's** session where she introduced the delegates with the faculty members of Jaipuria Institute of Management, Noida.

The major discussion points were:

- ✦ Student and Faculty Exchange Programmes
- ✦ Collaborative Research Opportunities
- ✦ Conducting MDP & FDP for National & International Stakeholders
- ✦ Organizing Joint conferences & seminars, case developments and workshops

Afterwards, the delegates were shown a brief presentation on International Relations Committee by **Prof. Poonam Sharma**.

**Session with Dean Academics, Prof. Pratibha Wasan, on the topic "Outcome Based Education"**

Thereafter, **Prof. Pratibha** had an interactive session with the faculty delegates from Bhutan.

The major discussion points were:

- ✦ How the course curriculum is designed and implemented?
- ✦ How is program objective attainment measured?
- ✦ Discussion on assurance of learning which included CLO, PLO mapping, rubrics designed for assessment components and creation of assurance of learning report.

ew questions were raised by the participants on the student feedback mechanism at Jaipuria Institute of Management, Noida and was compared with the one followed at Royal Institute of Management, Bhutan.

### Delhi Sight Seeing

A lunch was hosted in honor of the visiting delegates in the Faculty Mess Lounge. It was followed by Delhi Sight Seeing. The delegates visited Dilli Haat, Rashtrapati Bhavan, India Gate, Janpath Cottage Emporium followed by dinner at Ancient Bar-be-cue.



### DAY 2:

The second day started with a series of high power meetings with various departmental heads.

#### Meeting with the Chief Administration Officer, Dr. V.K Tomar & Staff heads



The first meeting of the day was scheduled with the **Chief Administration Officer, Dr. V.K Tomar & Staff heads**. **Dr. Tomar** introduced all the staff members present for the interaction with the faculty delegates from Royal Institute of Management, Bhutan.

The discussion highlights were:

- ✦ Relationship between both the institutes were discussed.
- ✦ General Administration problems were discussed.
- ✦ New initiatives taken through HR policies were discussed.

Session with Dean Students affairs, Prof. Nidhi Singh on the topic" Student Life on campus and Beyond"



Afterwards, **Prof. Nidhi** had an interactive session with the Bhutan delegates.

The major points of discussion were:

- ✦ Student Affairs and its functioning.
- ✦ Engagement of students.
- ✦ List of clubs and committees.
- ✦ Selection process of SEC.
- ✦ List of big events were shared such as Jaipuria Award Ceremony 2019, Gravity, Punarsangam, JAMC, Nukad Natak/Street Play.
- ✦ Participation of students in external events.
- ✦ Awards and recognition to the students, Certification Badge Ceremony
- ✦ Reimbursement of expenses policy for students.
- ✦ Life after 6 PM.
- ✦ Role of CSR: Health Programs, Women Welfare Programs, Child Labor, Clean India, Traffic Control Program.

Session with Faculty Head Placements, Dr. Deepak Singh on the topic" Optimistic and Pragmatic Approach towards Training and ultimately Placements"





**Prof. Deepak Singh** along with **Ms. Supriya Massey** and **Mr. Narayan Samant** from the Placement and Training Department had an interactive session with the Bhutan delegates.

The major discussion highlights were:

- ✚ Training and Development Philosophy
- ✚ Mission statement of Jaipuria Institute of Management, Noida and Mission Statement of Royal Institute of Management, Bhutan was discussed. How closely are they inter-related.
- ✚ What are the program outcomes, graduate attributes?
- ✚ Training objectives of first year. Mentoring career goals through IDP 1.
- ✚ Placement procedures for the second year students. Mentoring through IDP 2.
- ✚ Different industries that seek employment.
- ✚ Skills that are embedded in our students and intervention ways such as Classroom interactions, one to one mentoring sessions.
- ✚ Regular processes conducted for students such as Mock GDPI, Psychometric tests, Aptitude tests and Industrial trainings.

This session was followed by lunch of the Bhutan delegates along with student interaction. Afterwards, **Prof. Poonam** and **Ms. Himanshi** presented a small gift to the delegates. Thereafter, the delegates visited **Akshardham Temple** along with the student coordinators before departing for Jaipur.

10/10/2019

Jaipuria Institute of Management Mail - Fwd: First faculty immersion programme with RIM Bhutan



Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

## Fwd: First faculty immersion programme with RIM Bhutan

1 message

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Thu, Oct 10, 2019 at 9:42 AM

----- Forwarded message -----

From: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
Date: Thu, Nov 1, 2018 at 3:15 PM  
Subject: First faculty immersion programme with RIM Bhutan  
To: <faculty.noida@jaipuria.ac.in>, <faculty.lucknow@jaipuria.ac.in>, <faculty.jaipur@jaipuria.ac.in>, <faculty.indore@jaipuria.ac.in>  
Cc: D N Pandey Jaipuria Noida <dn.pandey@jaipuria.ac.in>, Kavita Pathak Jaipuria Lucknow <kavita.pathak@jaipuria.ac.in>, Dr. Prabhat Pankaj <prabhat.pankaj@jaipuria.ac.in>, Dr. Harshavardhan Halve <harsh.halve@jaipuria.ac.in>, Shreevats Jaipuria <shreevats@jaipuria.ac.in>, Prasuon Tripathi <prasuon.tripathi@jaipuria.ac.in>, <registrar@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Dear Colleagues,

We are happy to share that the **first faculty immersion programme in collaboration with the Royal Institute of Management (RIM), Bhutan, has been scheduled from 18-24th November 2018**. The proposal and the tentative programme schedule are attached for your information.

Prof. Deepak Singh from Noida campus and Prof. Nidhi Vashishth from Jaipur campus have been nominated for this program. The objective of their visit is to meet with HOD's and faculty members at RIM Bhutan and explore collaborative opportunities with them. They will also deliver talk to postgraduate students and explore teaching/co-teaching opportunities and potential joint research projects with them.

We wish them all the best.

Thanks & Regards

Poonam

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA  
Tel: 0120-4638300- 301 Ext: 348  
Mobile : +91 9811992007

Great People | Great Culture | Great Environment

cid:image001.png@01D4621E.4473D5D0

Best Regards,

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638300  
Mobile: +91 9811992007  
Email: [poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

**Faculty Immersion PROGRAM**  
**at**  
**Royal Institute of Management, Bhutan**

The purpose of this program is to nominate faculty members from Jaipuria Institute of Management who will collaborate in teaching of a course at Royal Institute of Management, Bhutan. Two professors from each campus will be expected to travel to the partner institution for 10 to 15 days. In those days the faculty will teach a class, meet with other faculty members in order to discuss future potential projects, give an open lecture to the community, research projects, etc. Home institution are expected to cover the cost of the airfare of their own faculty. Accommodations and meals for visiting professors, will be covered by the host institute and vice versa.

**Expected Results:** Student's exposure to international faculty members, promote international curriculum, promote joint teaching programs, integrate activities with students from universities in different countries, open doors to possibilities for future collaborations

**How it works:**

- Home institutes will be responsible for reaching out to different faculties within their own institution to identify faculty members interested in participating
- Host institute will identify similar project proposals and will then notify the respective institutions
- The group of collaborating faculty members will design the syllabus and activities to be implemented during the visits
- A preliminary plan will be shared by the host institute
- Selected faculty members will participate in the short-term faculty exchange program

**What is expected from participants?**

Selected participants are expected to complete the following tasks as part of their participation in this program:

**Before Visit:**

- A potential match is introduced to faculty member. Both participants are expected to establish communication to have an initial conversation.
- After match is confirmed, faculty members are expected to establish communication to brainstorm and agree on the different activities planned for the visit. A planning activity document should be sent to both the institutes prior to the semester start.
- Participants/ Program Coordinator will coordinate with host institution about housing and meals during the visit

**During Visit:**

- Visiting faculty will teach or co-teach his/her colleague's classes
- Visiting faculty will offer a lecture on his/her expertise open to the community
- Visiting faculty will meet with various academic departments to discuss potential future projects
- Faculties are highly encouraged to participate in a community outreach activity

- An online/virtual activity will be organized by the professors to give students from both institutions the opportunity to interact. This activity could take place anytime during the visit

**After Visit:**

- Faculty is expected to share the evaluation survey
  - Each faculty will complete a final report by the end of the visit. This report will be shared and approved by the host institute and home institute
  - Each participating faculty will be awarded a certificate of completion under the Faculty Exchange Program
-

## REPORT

### FACULTY IMMERSION PROGRAMME (NOVEMBER 18-24, 2018)

#### ROYAL INSTITUTE OF MANAGEMENT, THIMPHU, BHUTAN

A week-long 'Faculty Immersion Programme' was organized by International Relations Committee (IRC), Jaipuria Institute of Management, Noida in joint collaboration with Royal Institute of Management, Bhutan during November 18-24, 2018.

The purpose of this programme was to upscale the inter-institutional engagement between the two management institutions and further the academic, research, consultancy and extension outreach activities. The two faculty nominated from Jaipuria Institute of Management to visit Royal Institute of Management were **Dr. Nidhi Vashishth (Jaipur Campus)** and **Dr. Deepak Singh (Noida Campus)**.



An extensive visit schedule was chalked out to offer in-depth insight into the collaborative opportunities between **Royal Institute of Management and Jaipuria Institute of Management**. The programme schedule was as below:

| DATE   | TIME        | PROGRAM   |
|--------|-------------|---|
| 18 Nov | ...         | Arrival (Paro/Thimphu)  |
|        |             | Courtesy Call on DG.  |
| 19 Nov | 1100 - 1230 | Institutional Introductions:<br>- Royal Institute of Management<br>- Jaipuria Institute of Management |

*notes??*

|        |             |  |
|--------|-------------|--|
|        | 1230 - 1330 | Lunch at Executive Dinning                             |
|        | 1400 - 1700 | Field visit  |
| 20 Nov | 0930 - 1230 | Meeting with HoD, DMD, HoD LRDD and HoD DICT           |
|        | 1230 - 1330 | Lunch  |
|        | 1400 - 1700 | Field visit  |
| 21 Nov | 0930 - 1230 | Meeting with Heads of DFB and Research and Consultancy |
|        | 1230 - 1330 | Lunch  |
|        | 1400 - 1700 | Field visit  |
| 22 Nov | 0930 - 1230 | Debrief/Future Plans                                   |
|        | 1230 - 1330 | Lunch  |
|        | 1400 - 1700 | Field visit  |
|        | 1800 - 2100 | Farewell Dinner (to be hosted by DG RIM)               |
| 23 Nov | 0800 - 1800 | Local sight-seeing- Visit Tiger Nest Monastery (Paro)  |
| 24 Nov | ....        | Depart for Delhi                                       |

#### DAY 0:

The faculty delegates from Jaipuria Institute of Management reached Bhutan on the evening of **November 18, 2018** and were received at the airport by **Mr. Dorji Peljor, Assistant Program Officer, Royal Institute of Management, Bhutan.**

#### DAY 1:

On the first day the delegates from Jaipuria Institute of Management were warmly welcomed on behalf of **Director General (RIM) by Dr. Mishra, Head- Department of Management Development** who fondly recalled the relations between the governments of Bhutan and India. He introduced the Head of various departments and other members of the core team of RIM, Bhutan.



This was followed by presentations of respective institutions related to the academic, research, extension and student support activities undertaken. The presentation of RIM was done by **Mr. Dorji Peljor** while for Jaipuria Institute of Management, it was done by **Dr. Deepak Singh & Dr. Nidhi Vashishth**. The major discussion points were:

- ✦ Student and Faculty Exchange Programmes
- ✦ Collaborative Research Opportunities
- ✦ Conducting MDP & FDP for National & International Stakeholders
- ✦ Organizing Joint conferences & seminars, case developments and workshops

The delegate members called upon the Minister of Education, Mr. Jai Bir Rai at his office in Ministry of Education, Thimphu. The minister was very appreciative of the contribution of Indian government and people in capacity building of Kingdom of Bhutan. He fondly recalled of his association with **Dr. Prabhat Pankaj, Director Jaipuria Institute of Management, Jaipur** for all his initiatives in building a strong relationship between the institutes.

A lunch was hosted in honor of the visiting delegates by the **Director General, RIM** in the Executive Dining Hall. It was followed by the field visit to Buddha Point.

### **DAY 2:**

The second day started with a series of high power meetings with various departmental heads and the faculty colleagues. The first meeting of the day was scheduled with **Head of Department (HoD) of Department of Management Development** and other DMD faculty colleagues.

The discussion highlights were:

### 1. Opportunities of Academic Collaboration:

- PG Diploma Programmes (PG Diploma in Public Administration; PG Diploma in National Legal Studies)
- Diploma Programmes
- Short Courses (Certificate Programmes)

### 2. Joint Co-authoring of Research Papers/ Cases

### 3. Conferences/ Seminars/ Workshops Participation



The intense engagement brought forth the following possible outcomes:

- Customized Modular course design (PG/ Diploma/ Short Courses): In academic area of Policy & Strategic Management, Human Resources, Operations & Decision Sciences, Marketing & Sales, Finance, ICT.
- Modular co-teaching (Modular Courses leading to Certificate Programme and further to PG Diploma Programme): Online sessions followed by project work & personal visits (if possible)
- Faculty Development Programs (Curriculum Development; Student Engagement & Mentoring; Academic Administration)
- Collaborative Annual Academic Events (Joint Conference/ Workshop/ Seminars/ Webinars)
- Joint Case writing & Research work



- Building Entrepreneurship Incubation Capabilities
- Internship Opportunities (Jaipuria students)

It was followed with discussions on sharing MDP expertise in capacity building of the institutions in the two nations in the following possible areas as:

- Business & Data Analytics; HR Analytics; Marketing Analytics; Finance Analytics-Turning into A Decision Science; Advance Data Analysis
- General Management Programmes- Leadership DNA; Gen-Next Business Leaders; Strategic Thinking; Building A Sustainable Organization; Personality Development & Self Grooming; Executive Coaching; Leading with Emotional Intelligence; Finance for Non-Finance Managers; Mid-Career Training Programme on Leadership & Change Management; Design Thinking- the Human-Centric Innovation; Disaster Management
- Master Assessors' Certification Training; People Management Competencies for Line Manager; Performance Management System for Competitive Advantage; Competency Based Recruitment Systems
- Creating Outstanding Moments of Truth in Retail Stores; Brand Development & Management; Capability Building of Oil Dealers for Achieving Customer Excellence;
- Business Model and Business Plan Incubation for Start Up; Enhancing Managerial Skills for Leading & Managing Projects
- Empowering Women for Leadership
- Transport and Logistics Management

The second set of meetings were scheduled with the colleagues from **Learning Resource & Documentation Centre (LRDC)**. It was headed by **Ms. Kinley Tshomo** and joined by other LRDC Colleagues. The major areas of discussions were on:

- ✚ Upscaling Library Resource Centre
- ✚ Developing Digital repository
- ✚ Capacity building programs for Librarians
- ✚ Campus Journal sharing

A consensus was developed that following areas could be a high priority for moving ahead:

- Sharing latest e-books across the two institutions
- Training workshop (Library Management, Plagiarism Check through Turnitin)
- Participation in Conference for Librarians
- Sharing Student research output

Date: 10 January 2019

Dear Dr Badri Narayan,

**Subject: Guest Session on "Inter-Disciplinary Analysis for strategy & Policy" on 19 January 2019**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite you to deliver the guest talks on the topic "Inter-Disciplinary Analysis for strategy & Policy" on 19<sup>th</sup> January 2019 at Noida campus.

The details regarding topics and schedule is mentioned in the email. Kindly acknowledge & revert at your earliest convenience.

Looking forward to your guest session.



Dr Poonam Sharma

(Dean – International Relations)

Date: 10 January 2019

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Dr Badri Narayan, University of Washington Seattle on 19 January 2019**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talks by Dr Badri Narayan, University of Washington Seattle on 19 January 2019 on the topic "Inter-Disciplinary Analysis for strategy & Policy".

Kindly approve.

Regards

Dr Poonam Sharma

(Dean – International Relations)



**Re: Greetings from Seattle**

19 messages

Poonam Sharma Jaipuria Noida &lt;poonam.sharma@jaipuria.ac.in&gt;

Fri, Dec 21, 2018 at 3:36 PM

To: badrig@uw.edu

Cc: D N Pandey Jaipuria Noida &lt;dn.pandey@jaipuria.ac.in&gt;, Himanshi Grover Jaipuria Noida &lt;himanshi.grover@jaipuria.ac.in&gt;

Dear Dr. Badri

Greetings of the Day and Complements of the Season!

Thank you for your reply.

With utmost respect, I am writing to you on behalf of Jaipuria Institute of Management, India.

I have the honor to introduce Jaipuria Institutes of Management ([www.jaipuria.ac.in](http://www.jaipuria.ac.in)), one of the leading business schools in India is committed to impart quality education in management. Over a period of more than two decades, it has created a unique advantage in the field of management education, the testimony of which can be found in the following facts:

- Recognized by AIU, PGDM as equivalent to MBA\*\*
- NBA Accredited PGDM Programs
- NAAC\* Accredited 'A' Grade Institute - Jaipuria Lucknow & Jaipuria Noida
- Ranked amongst the best B-Schools in the country
- NIRF RANK 2018 - Jaipuria Noida, Jaipuria Lucknow & Jaipuria Jaipur in 51-75 band amongst Top Management Institutes in India
- AICTE approved PGDM programmes

The institute is well acclaimed for its academic rigor, research, and training & development. It believes in student-centered learning & has brought reforms in defining its curriculum. Over 100 faculty members are trained in new pedagogical tools suited for different learning styles and are also extensively engaged in research. Jaipuria Institute of Management has four campuses in India, namely in cities of, Lucknow, Noida, Jaipur, and Indore, and is offering Post Graduate Programmes in Business Management in all its campuses.

As you will appreciate that in the era of growing globalization and expanding cross-border trade and commerce, it is imperative that a dynamic business management institution like us, gives sufficient exposure to our management students and gives them the opportunity to hear highly acclaimed academicians like you.

You are an acclaimed management practitioner and a thought leader. We look forward to an opportunity to invite you to our campus for a guest talk and interaction with our students. We would be happy to know your interest areas for a talk. I hope you will like to explore this opportunity to share your knowledge, your expertise, and your skills with these amazing students of ours that have a will to learn.

Please do let us know your travel plans to India so that we can coordinate with you and plan a session/talk with our students.

Hope to hear from you soon.

**Greetings from Jaipuria Institute of Management**

3 messages

**Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in>

Mon, Feb 4, 2019 at 12:51 PM

To: subhajitchakrabarty@hotmail.com

Cc: "Dr. Badri Narayanan Gopalakrishnan" <badrig@uw.edu>, Director Jaipuria Noida <director.noida@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Dear Prof. Subhajit

Greetings from Jaipuria Institute of Management.

We got your reference from Dr. Badri and we thank him for introducing us to you.

I have the honor to introduce Jaipuria Institutes of Management (www.jaipuria.ac.in), one of the leading business schools in India is committed to impart quality education in management. Over a period of more than two decades, it has created a unique advantage in the field of management education, the testimony of which can be found in the following facts:

- Highest A grade accreditation by NAAC (an All India Govt. accrediting body)
- MBA equivalence by Association of Indian Universities, Govt. of India.
- 26th position in All India B School ranking by National HRD Network, India
- Top rankings in various surveys and rankings conducted by agencies of repute e.g. GHRDC, Business India, Business World, and others.

The institute is well acclaimed for its academic rigor, research, and training & development. It believes in student-centered learning & has brought reforms in defining its curriculum. Over 100 faculty members are trained in new pedagogical tools suited for different learning styles and are also extensively engaged in research. Jaipuria Institute of Management has four campuses in India, namely in cities of, Lucknow, Noida, Jaipur, and Indore, and is offering Post Graduate Programmes in Business Management in all its campuses. Our Institute may be visited at www.jaipuria.ac.in/Noida for its credentials.

We intend to institute academic and research-oriented associations with universities and management institutions the world over. In the era of growing globalization and expanding cross-border trade and commerce, it is imperative upon the dynamic business management institutions to associate with foreign universities and business schools to understand contemporary management practices through continued interactions and academic researches, emanating in the areas of social sciences.

We proudly share that Jaipuria Institute of Management has institutional level formal associations with a dozen international universities and academic institutions of repute. The memorandum of understanding, with these universities and academic institutions, are to accomplish the mutually accepted objectives of academic collaboration in the form of students' exchange, faculty exchange, conducting joint research and jointly organizing seminars, conferences, workshops, publications etc. Also, our Management Development Programmes' Cell (MDP) is well reputed for its training in both, the Public and the Private Sectors.

As you will appreciate that in the era of growing globalization and expanding cross border trade and commerce, it is imperative that a dynamic business management institution like us, gives sufficient exposure to our management students and gives them the opportunity to hear highly acclaimed academicians like you. Therefore, We look forward to an opportunity to invite you to our campuses and speak to our postgraduate students and faculty on areas of your research and teaching interests. I hope you will like to explore this opportunity to share your knowledge, your expertise, and your skills with these amazing students of ours that have a will to learn.




<https://mail.google.com/mail/u/1/?ik=874fb38b5a&view=pt&search=all&permthid=thread-f%3A1624521913387457728&siml=msg-f%3A1624521913387457728&siml=msg-f%3A1624593600985527140&siml=msg-...> 1/3


pleased and honored to host you at our campuses on your visit to India.  
look forward to hearing from you soon.

Thanks & Regards

--

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA  
Tel: 0120-4638300- 301 Ext: 348  
Mobile : +91 9811992007

Follow us on:  Description: f  Description: t  
 Description: lo

 image003.jpg  
1K

**SUBHAJIT CHAKRABARTY** <subhajitchakrabarty@hotmail.com>

Tue, Feb 5, 2019 at 7:49 AM

To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>

Cc: "Dr. Badri Narayanan Gopalakrishnan" <badrig@uw.edu>, Director Jaipuria Noida <director.noida@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Dear Prof Poonam,

Thank you so much for your initiative and for inviting me! I look forward to visiting you all soon. I would request you to keep me posted about your events and other opportunities.

In case I have plans to visit India for other purposes, I will share my travel plans with you so that I can spend some time with your Institute too.

In case you want us to conduct FDPs, MDPs or student workshops on data science, data analytics or allied subjects, we could help too.

I suggest that Dr Badri and I might have a conversation with you over skype to discuss possible collaborations. My skype id is subhajit.chakrabarty. I am in Boston time (EST).

Thanks again and best regards,  
Subhajit

<https://mail.google.com/mail/u/1/?ik=874fb38b5a&view=pt&search=all&permthid=thread-f%3A1624521913387457728&siml=msg-f%3A1624521913387457728&siml=msg-f%3A1624593600985527140&siml=msg-...> 2/3

### INTERNATIONAL GUEST TALK

International Relations Committee of the institute is engaged in assisting the students to extend their networks globally. In the past, the committee has continuously organized various visits and events very successfully.

Jaipuria Institute of Management, Noida witnessed the visit of **Dr. Badri Narayanan Gopalakrishnan, Economist, University of Washington Seattle USA, McKinsey and Infinite-Sum Modelling** on 19<sup>th</sup> January, 2019 for an International Guest Session on the topic: **"Inter-disciplinary Analysis for Strategy and Policy"**.



On his arrival at the Noida Campus, he received a warm and traditional welcome by Dr. Poonam Sharma- Dean International Relations, Dr. Pratibha Wasan –Dean Academics and Ms. Himanshi Grover-International Relations Office. A brief talk regarding future collaborations, student and faculty exchange program, faculty development workshop followed thereafter before he could resume his session with the students.

*mads ?*



The session of interaction with the students then commenced with the introduction of the guest to the audience by Ms. Himanshi Grover who discussed at length the engagements and accomplishments of the dignitary beside his personal profile.

**Dr. Badri started the session by asking few interesting questions i.e.**

- 1) Design of any government policy or business strategy?
- 2) How and where do these intersect?



He talked about **Science, Policies and Economics Interaction** which includes:

- 1) Climate Change Policy Issue
- 2) Public Policies and Planning
- 3) Economics and Ecosystems
- 4) Economics and Technologies
- 5) Business strategies to enhance environment-friendliness and energy efficiency
- 6) Scarcity of resources used for alternative purposes
- 7) Computation and economic/business research

During his lecture he was trying to interact with each and every student in different ways.



His session was a combination of knowledge and humor. Students really had a great time attending his session. This was a great opportunity for students, interacting with such experienced international faculty.

The session was concluded with a big round of applause by the audience. It was an interactive session where students asked a lot of questions. Before finally concluding the session.



Prof. Badri was presented token of thanks by Deepmala PGDM 1<sup>st</sup> Year for enlightening all the students and sharing some valuable experience.



Thereafter, the guest was taken for a campus tour and had an interactive and networking session with the faculty followed by lunch.



## ANOTHER STEP TOWARDS GLOBAL EXPOSURE

### REPORT OF DAY 3: VISIT TO UNIVERISTY OF WOLLONGONG, DUBAI

3<sup>rd</sup> Day of **Dr. Poonam Sharma's** Dubai visit was at the **University of Wollongong** where she met **Prof. Barry O' Mahoney, Dean Faculty of Business** and **Prof. Ali Bhayani, Faculty of Business**. She took a **guest session** on the topic '**Product Adaptation**' with reference to **Indian Market** at the University of Wollongong which was immensely attended and highly appreciated by the students. She further elaborated the topic exemplifying the relevance of Product Adaptation with respect to a culturally diversified market.



The meeting proceeded with a discussion about **summer programs, faculty exchanges and collaborations in detail**. On their discussion on collaborating for summer programs, they asked to share a similar proposal that we had designed for the Rutgers for Summer program that can be initiated in **July- Aug'18**. However, this needs to be discussed with the colleagues of **Marketing Department** for further confirmation at their end as they were keen for summer program collaboration with us. They expressed their willingness and interest for faculty exchange as well. It was elaborated by them that as of now no faculty exchange

has happened with their university, henceforth Dean has to take a call for the initiation of the same. As they are very keen on it, they assured to take promising steps in this direction. Furthermore, they have shown willingness for the conference collaboration and assured to circulate ICMAPRANE conference details among their faculty and shown interest for conference collaboration.

**Thanks & Regards**  
**MRC Noida Team**

## International Relations: Aspiring New Heights with Dr. Poonam Sharma's Dubai Visit

On the Day-3 of Dr. Poonam Sharma's Dubai's visit was at the **University of Wollongong** where she met **Prof. Barry O' Mahoney, Dean Faculty of Business** and **Prof. Ali Bhayani, Faculty of Business**. She took a guest session on the topic 'Product Adaptation' with reference to Indian Market at the University of Wollongong which was immensely attended and highly appreciated by the students. She elaborated the topic exemplifying the relevance of Product Adaptation with respect to a culturally diversified market.

The meeting proceeded with a discussion about summer programs, faculty exchanges and collaborations in detail. On their discussion on collaborating for Summer programs, they asked to share a similar proposal that we had designed for the Rutgers for Summer program that can be initiated in July- Aug'17. However, this needs to be discussed with the colleagues in the department of marketing for further confirmation at their end and was keen for summer program collaboration with us. They expressed their willingness and interest for faculty exchange as well. It was elaborated by them that as of now no faculty exchange has happened, henceforth dean has to take a call for the initiation of the same. As they are very keen on it, they assured to take promising steps in this direction.



Furthermore, they have shown willingness for the conference collaboration and assured to circulate ICMAPRANE conference details amongst their faculty and shown interest for conference collaboration.

Date: 8 February 2017

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Dr Dilip Chhajed on 10 February 2017**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talk by Dr Dilip Chhajed in the course of "Operations Management" on 10 February 2017.

Kindly approve.

Regards,

  
Dr Poonam Sharma

(Dean – International Relations)

Date: 8 February 2017

Dear Dr Dilip,

**Subject: Guest Session in the course of Operations Management with Jaipuria Institute of Management**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite you to deliver a guest talk in the course of Operations Management on 10 February 2017 at Noida campus.



Dr Poonam Sharma

(Dean – International Relations)



Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

**Fwd: FW: Classes on 10th February 2017**

1 message

Mon, Sep 5, 2022 at 4:48 PM

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

----- Forwarded message -----

From: **Deepak Singh** <deepak.singh@jaipuria.ac.in>  
Date: Fri, Mar 17, 2017 at 5:55 AM  
Subject: FW: Classes on 10th February 2017  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
Cc: <sonali.singh@jaipuria.ac.in>

Dear Ma'am,

Dr. Chhajed had taken a guest talk in the course of "Operations Management" during his visit on Feb 10, 2017.

I would request Prof Sonali to send you the topic of the guest session.

Best regards,

Deepak

**From:** KP Sharma [mailto:kp.sharma@jaipuria.ac.in]  
**Sent:** Wednesday, February 8, 2017 12:04 PM  
**To:** shikha.bhatia@jaipuria.ac.in  
**Cc:** 'Vinita Srivastava Jaipuria Noida' <vinita.srivastava@jaipuria.ac.in>; vranda.jain@jaipuria.ac.in;  
sonali.singh@jaipuria.ac.in; abdul.qadir@jaipuria.ac.in; deepak.singh@jaipuria.ac.in  
**Subject:** RE: Classes on 10th February 2017

Dear ma'am,

As discussed PFA is the classes scheduled for 10<sup>th</sup> February, 2017.

Please confirm.

Regards

KP Sharma

**From:** Shikha Bhatia [mailto:shikha.bhatia@jaipuria.ac.in]  
**Sent:** Tuesday, February 7, 2017 4:34 PM  
**To:** kp.sharma@jaipuria.ac.in  
**Cc:** sonali.singh@jaipuria.ac.in; vranda.jain@jaipuria.ac.in; abdul.qadir@jaipuria.ac.in; deepak.singh@jaipuria.ac.in;  
 'Vinita Srivastava Jaipuria Noida'; jitender.sharma@jaipuria.ac.in  
**Subject:** Classes on 10th February 2017

Dear Sir,

As you are aware that we are having International Conference – ICMAPRANE-17 on 10<sup>th</sup> February 2017. For the same, we request certain changes in the classroom schedule.

1. Please note that post-lunch classes should be scheduled on 1<sup>st</sup> and 2<sup>nd</sup> floor, as ground floor classrooms will be used for technical sessions of the conference.
2. The Inaugural session of the conference has to be attended by all first year students. 100 students will be sitting in Audi-II and remaining will be sitting in the Audi-I. The list of students attending inaugural at two different venues will be shared by Programme Directors.
3. There are two guest talks scheduled during post-lunch sessions. We have noticed in the schedule that post-lunch sessions on Friday are SGA and CA, it is requested if the same can be converted to classroom sessions to ensure attendance.
  - a. OM session will have a guest talk: Dr. Dilip Chhajed (In the Course Operations Management)
  - b. SMBD Sessions will have a guest talk: Chun Sing Yung (In the Course SMBD)

|    | 8.45-10.00 am        | 10.15-12.45                             | 1.45-3.00pm            | 3.15-4.30 |
|----|----------------------|---|------------------------|-----------|
| A  | As per the timetable | Inaugural Session in Audi-I and Audi-II | Classes to be allotted | SMBD      |
| B  | As per the timetable |   | Classes to be allotted | SMBD      |
| C  | As per the timetable |   | OM                     | --        |
| SM | As per the timetable |   | Classes to be allotted | SMBD      |
| M  | As per the timetable |   | OM                     | --        |

We seek to meet you for 10 minutes at 9.30am tomorrow to finalise.

Best regards,

Dr. Vinita



9/5/22, 4:58 PM

Shikha

Jaipuria Institute of Management Mail - Fwd: FW: Classes on 10th February 2017

--  
Poonam Sharma, PhD

Professor of Marketing & Dean International Relations

Jaipuria Institute of Management, Noida

Address: A-32 A, Sector 62 | Noida-201309 | India

Phone: +91-120-4638300

Mobile: +91 9811992007

Email: [poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

Great People | Great Culture | Great Environment



Timetable for 10-11 February - PGDM (2016-18).doc

54K

<https://mail.google.com/mail/u/0/?ik=291484c130&view=pt&search=all&permthid=thread-f%3A1743128343098323658&simpl=msg-f%3A1743128343098323658>

Date: 5 January 2017

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Prof. John Sullivan – ARA Institute of Canterbury, NZ**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talk by Prof. John Suvillian on the topic " Non-Verbal Communication" from ARA Institute of Canterbury, New Zealand 28 January 2017.

Kindly approve.

Regards

  
Dr Poonam Sharma

(Dean – International Relations)

Date: 5 January 2017

Dear Sushrutha,  
ARA Institute of Canterbury

**Subject: Guest Session by Prof. John Sullivan – ARA Institute of Canterbury, NZ**

Dear Sushrutha,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite Prof. John Sullivan from ARA Institute of Canterbury, NZ for the guest talk on Non-verbal Communication on 28 January 2017.

Regards



Dr Poonam Sharma

(Dean – International Relations)

9/5/22, 4:29 PM

Jaipuria Institute of Management Mail - John O'Sullivan



Ridhima Babber <ridhima.babber@jaipuria.ac.in>

**John O'Sullivan**

1 message

**Sushrutha Metikurke** <Sushrutha.Metikurke@ara.ac.nz>

Thu, Jan 5, 2017 at 2:16 AM

To: "ridhima.babber@jaipuria.ac.in" <ridhima.babber@jaipuria.ac.in>

Cc: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, "ak.rajpai@jaipuria.ac.in" <ak.rajpai@jaipuria.ac.in>, "abhijit.nair@jaipuria.ac.in" <abhijit.nair@jaipuria.ac.in>, "ashok.advani@jaipuria.ac.in" <ashok.advani@jaipuria.ac.in>

Hi Ridhima

I had emailed you the profile of John before the holidays, FYI

Regards

Sush



**Sushrutha Metikurke (Mr)**

**Manager – International Market Sector**

International Office

Ara Institute of Canterbury

PO Box 540, Christchurch, New Zealand 8140

DDI (+64 3) 940 8644 | Mob (+64) 27 540 8644

**Web:** Ara International | **Skype:** sush.edu

2017 International Study Guide



**From:** Sushrutha Metikurke

**Sent:** Tuesday, 20 December 2016 9:58 a.m.

**To:** "ridhima.babber@jaipuria.ac.in" <ridhima.babber@jaipuria.ac.in>

**Cc:** "Poonam Sharma Jaipuria Noida" <poonam.sharma@jaipuria.ac.in>

**Subject:** FW: Profile of Prof. Kuhns

Hi Ridhima

Greetings from Ara. Apologies for the delay in getting back to you. We were sorting a few things out. Joy is no longer travelling to India due to personal commitments. Her replacement is John O'Sullivan.

<https://mail.google.com/mail/u/1/?ik=36e26cf180&view=pt&search=all&permthid=thread-f%3A1555628359808577725&siml=msg-f%3A15556283598...> 1/

1/11/2017

[https://www.justclicktravels.com/Train\\_PrintTicket.aspx?RefID=110117FZG3JVJCT](https://www.justclicktravels.com/Train_PrintTicket.aspx?RefID=110117FZG3JVJCT)

IRCTC's e-Ticketing Service



1. This ticket will only be valid along with an ID proof. If found traveling without ID Proof, Passenger will be treated as without ticket and charge as per extant railway rules
2. Valid IDs to be presented during train journey by one of the passenger booked on an e-ticket - Voter Identity Card / Passport / PAN Card / Driving License / Photo ID card issued by Central / State Govt. / Student Identity Card with photograph issued by recognized School or College for their students / Nationalized Bank Passbook with photograph / Credit Cards issued by Banks with laminated photograph/Municipal bodies and Panchayat Administrations which are having serial number/Unique Identification Card "Aadhaar".
3. General rules/ Information for e-ticket passenger have to be studied by the customer for cancellation & refund.

|                |                  |                        |                     |                     |                    |
|----------------|------------------|------------------------|---------------------|---------------------|--------------------|
| PNR No         | 2555089462       | Train No. & Name       | 12015-AJMER SHTBDI  | Quota:              | General Quota (GN) |
| Transaction ID | 110117FZG3JVJCT  | Date & Time Of Booking | 11/01/2017 22:01:36 | Class               | AC chair Car (CC)  |
| From           | NEW DELHI (NDLS) | Date of Journey        | 13/01/2017          | To                  | JAIPUR (JP)        |
| Boarding       | NEW DELHI (NDLS) | Date of Boarding       | 13/01/2017          | Scheduled Departure | 06:05:00           |
| Resv Upto      | JAIPUR (JP)      | Scheduled Arrival      | 13/01/2017 10:40:00 | Adult Or Child      | 1                  |
| Mobile Number  | 9891316402       | Note:NEW TIME TABLE    |                     | Distance            | 309                |

## Fare Details:

|                       |        |  |
|-----------------------|--------|--|
| Ticket fare           | 875.00 | Rupees eight hundred and seventy-five Only |
| IRCTC Service charges | 0.00   | Rupees zero Only                           |
| Agent Service Charge  | 40.00  | Rupees forty Only                          |
| PG Charge             | 6.56   | Rupees seven Only                          |
| Total                 | 921.56 | Rupees nine hundred and twenty-two Only    |

## PASSENGER DETAILS:

| SNO. | Name            | Age | Sex | Concession Code | Current Status | Passenger CardNumber | Passenger CardType |
|------|-----------------|-----|-----|-----------------|----------------|----------------------|--------------------|
| 1    | JOHN O SULLIVAN | 35  | M   |                 | C13-WS-64      |                      |                    |

## AGENT DETAILS:

|  |   |
|--|---|
| Principle Agent : Just Click Travels Pvt. Ltd. | Corporate Name : OM SAI TRAVELS SOLUTION      |
| Agent Name: OM SAI TRAVELS SOLUTION            | E-mail ID: omsaitravelssolution2016@gmail.com |
|  | Contact No. 8700937032                        |

Address: 372 6 SECTOR 16 VASUNDHARA GHAZIABAD UP

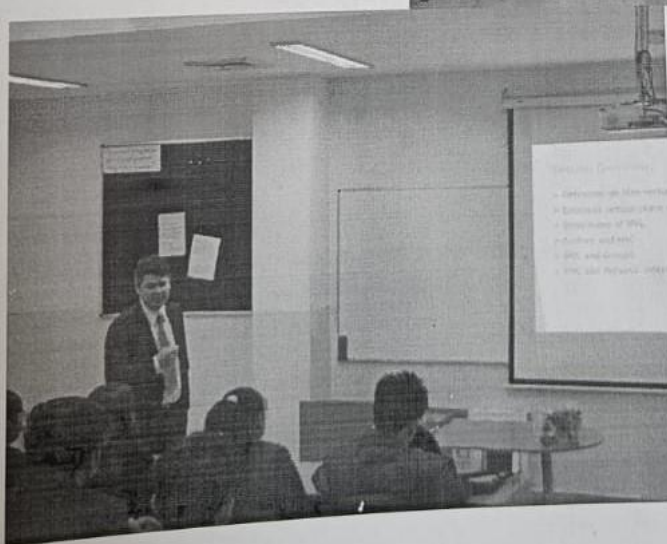
Ticket Printing Time:11/01/2017 22:01:52

### Guest Talk by John O'Sullivan on Non-Verbal Communication

John delivered a great session on different aspects of non-verbal communication. And taught us all six dimensions of non-verbal communications which were :

1. Vocalises (tone, volume, etc.)
2. Kinesics (facial expressions)
3. Oculistics ( eye contact)
4. Proxemics ( appropriate distance between two individuals )
5. Haptics (touch language-who, when, how, where)
6. Objetics (communicating with intimate objects)

And later acknowledged us that how is it important during group discussions and interviews.



Date: 14 December 2017

Dear Prof. Kuldeep Kumar,

**Subject: Guest Session on the topic " Financial Statement Frauds " with Jaipuria Institute of Management**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite you to deliver a guest talk on the topic " Financial Statement Fraud – Detection & possibility of company failure" on 15 December 2017 at Noida campus.



Dr Poonam Sharma

(Dean – International Relations)

Date: 14 December 2017

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Prof. Kuldeep Kumar on Financial Statement Frauds on 15 December 2017**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talk by Prof. Kuldeep Kumar, Department of Economics at Bond Business School, Australia on the topic " Financial Statement Fraud – Detection & possibility of company failure" on 15 December 2017.

Kindly approve

Regards

Dr Poonam Sharma

(Dean – International Relations)





Sent from my Windows Phone

Jaipuria Institute of Management Mail - FW: Dr. Kuldeep Kumar's visit

**From:** Ritika Gugnani Jaipuria Noida  
**Sent:** 14/12/2017 7:56  
**To:** Kuldeep Kumar  
**Subject:** Invitation for Student Interaction at Jaipuria, Noida

Dear Sir,

I am writing to you on behalf of Jaipuria Institute of Management, Noida regarding your visit on 15<sup>th</sup> December 2017 to our campus.

Sir, we are planning to hold two sessions for the duration of 75 minutes for Trimester -II students of Post Graduate Diploma of Management in the course Macroeconomics and Business Environment - Trimester-II on the same topic.

We have shortlisted few topics based on your expertise and student's requirement.

**1. Measuring Economic Performance: Use of Economic Indicators for Quantitative analysis-** Some Selected Indicators and their Statistical Analysis

**2. Gold Prices, Dollar, and Equity Markets**

**3. Financial Statement Frauds: Detection and possibility of Company failure - preliminary idea or overview**

We are **open to any other topics** if you feel that will be more important and feasible for student interaction.

We apologise for requesting and informing you at the last moment as there were operational difficulties in managing the time-table on 15<sup>th</sup> December.

We will be sending information to students once we receive confirmation from your side.

Thanks and Warm Regards

Dr. Ritika

Area Chair- Economics and IB

Jaipuria Institute of Management, Noida

<https://mail.google.com/mail/u/2/?ik=874fb38b5a&view=pt&search=all&permthid=thread-f%3A1588019226297974456&simpl=msg-f%3A15880192262>

Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

**FW: GUEST SESSION BY DR. KULDEEP KUMAR**

1 message

Jolly Joseph <jolly.joseph@jaipuria.ac.in>  
Reply-To: jolly.joseph@jaipuria.ac.in  
To: Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Thu, Dec 28, 2017 at 2:59 PM

**From:** MRC Jaipuria Noida [mailto:mrcnoida@jaipuria.ac.in]  
**Sent:** Thursday, December 21, 2017 9:37 PM  
**To:** shreevats@jaipuria.ac.in; Kavita Pathak Jaipuria Lucknow; ashraf.rizvi@jaipuria.ac.in; prasuon.tripathi@jaipuria.ac.in; Avinash K Dash; Bejoy; Snigdha Verma; faculty.noida@jaipuria.ac.in; faculty.lucknow@jaipuria.ac.in; faculty.jaipur@jaipuria.ac.in; faculty.indore@jaipuria.ac.in; admin.lucknow@jaipuria.ac.in; admin.indore@jaipuria.ac.in; members.co@jaipuria.ac.in  
**Cc:** Surender Kumar; Vinod Kumar; Supriya Massey; Narayan Singh Jaipuria Noida; ritika.gugnani@jaipuria.ac.in  
**Subject:** GUEST SESSION BY DR. KULDEEP KUMAR

Dear Sir /Ma'am,

Greetings from Jaipuria, Noida!!

**GUEST SESSION BY DR. KULDEEP KUMAR**

**ON**

**"FINANCIAL STATEMENT FRAUDS"**

December 15, 2017 marked a very special place in the books of Jaipuria Institute of Management, Noida as the day was embraced by **Dr. Kuldeep Kumar, Professor, Department of Economics and Statistics at Bond Business School, Bond University, Queensland, Australia** to give his valuable insight on the topic "**Financial Statement Frauds: Detection and possibility of Company failure.**"



The field of business failure prediction has many aliases, such as bankruptcy prediction, firm failure prediction and financial distress prediction. Hereafter it will be referred to as **Business Failure Prediction (BFP)**. As the name suggests, BFP involves developing models that attempt to predict the financial failure of a business before it actually happens.

Some benefits from accurate business failure predictions are:

- Banks, investment banks, credit unions, and other financial institutions could avoid lending to businesses that will fail, and thus never repay their loans.
- The financial investment sector could improve the risk return trade-off from investments by not investing in failing businesses.
- Businesses could establish long-term relationships with other businesses (such as suppliers) that will not fail in the future, and thus increase the longevity and viability of their business relationships.
- Regulatory bodies could make early identifications of failing businesses. This early identification assists regulatory bodies in ensuring that business failure is 'handled' legally and illegal activities, such as avoiding taxes or diluting debt holders' claims by issuing substantial common stock dividends prior to failure, are avoided.



The session was highly attended and cherished by everyone present in the vicinity. All in all, the journey was an exciting, exhilarating and a learning experience in a package of one session. In this ever changing and ever evolving time there occurs a need to understand the processes and techniques involved in the financial transactions in order to make sure that there exists a smooth flow of cash and that any kind of discrepancy can be avoided. Living in a time where even a slight flaw in the modes and methods of recording transactions can be devastating, a lecture of such headline proved to be really crucial for understanding a wide range of nitty gritty regarding the ways of carrying out financial transactions.



Further some valuable insights were given upon **Transparency International** which is a leading non-political, independent, non-governmental anti-corruption organization of India. The insights highlighted the voice TII provides to the victims and witnesses of corruption.



The major concern came up with India's poor positioning in **Transparency International**. In the end along with being an innovative session the event proved to be an informative session as well. The audience was at the receiving end of a lot of knowledge and information. The event proved to be a major success and Jaipuria Institute of Management was obliged by the presence of the guest. The understanding and insights received from the guest opened up new horizons of knowledge in the minds of the students present in the vicinity. **Dr. Deepak Singh, Dean Academics, Jaipuria Noida** ended the session with a vote of thanks to **Dr. Kuldeep** for enlightening and sharing his valuable knowledge with all the students.

Thanks & Regards  
MRC Noida

Date: 28 July 2017

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Guest Session by Prof. Lance Bode & Prof. June Bode on 8 August 2017**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talk by Prof. Lance Bode & Prof June Bode on the topic " Academic Writing" on 6 August 2017.



Regards

Dr Poonam Sharma

(Dean – International Relations)

Date: 28 July 2017

Dear Prof. Lance Bode,

**Subject: Guest Session on the topic " Academic Writing" with Jaipuria Institute of Management**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite you to deliver a guest talk with prof. June Bode on the topic " Academic Writing" on 8 August 2017 at Noida campus.



Dr Poonam Sharma

(Dean – International Relations)



Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

## Fwd: Guest Visitors

1 message

**Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Mon, Sep 5, 2022 at 4:50 PM

----- Forwarded message -----

From: **Kavita Pathak Jaipuria Lucknow** <kavita.pathak@jaipuria.ac.in>

Date: Fri, Jul 28, 2017 at 3:33 PM

Subject: Fwd: Guest Visitors

To: Poonam Sharma <poonam.sharma@jaipuria.ac.in>, Shalini Srivastava Jaipuria Noida <shalini.srivastava@jaipuria.ac.in>, deepak.singh@jaipuria.ac.in <deepak.singh@jaipuria.ac.in>

kindly share your observations.

----- Forwarded message -----

From: **Rakesh Belwal** <RBelwal@soharuni.edu.om>

Date: Fri, Jul 28, 2017 at 2:43 PM

Subject: Guest Visitors

To: "kavita.pathak@jaipuria.ac.in" <kavita.pathak@jaipuria.ac.in>

Dear Professor Pathak,

As discussed, Professor Lance Bode, who retired as the Director Research and Industrial Collaboration from Sohar University and two other ex-colleagues (English Teachers at Sohar University) are visiting India as tourists. I wish if we can take some benefits of their presence here and organize a couple of sessions to benefit our staff and students. They won't charge any money for their services and would be happy to contribute to the community.

I am presenting below the biographic profiles of the visitors. There are four people in the delegation. On our part, we can offer them accommodation at your guest houses and a local visit.

I propose the following parallel sessions to be conducted at JIM Noida on 6th August:

- a. A workshop on Writing a Research Grant Proposal for a group of 20-30 Research oriented staff members: Delivered by Professor Lance and Rakesh Belwal
- b. A workshop/lecture to a group of students on Academic Writing delivered by Mrs. June Bode, Mrs. Diana Gail Barnsbee, Ms. Crystal.

Please let me know if there is any scope to tap this opportunity of academic interaction. I look forward to hearing from you,

With thanks and regards,

Rakesh

**Professor Lance Bode**, an Australian resident retired from Sohar University, Oman as the Director of Research and Industry Collaboration where he worked from 2008 to 2013. One of his main contribution in Sohar University was encouraging and guiding researchers to apply and win the prestigious research grants. Prior to that he was an Associate Professor of Mathematics at James Cook University (JCU), Australia. Previously he held different positions as an

academic at JCU: Research Fellow in Engineering (1981–89); Senior Research Fellow in Engineering & Senior Lecturer in Mathematics (1990–93, jointly); Senior Lecturer in Mathematics (1993–2003).

<https://www.linkedin.com/in/lance-bode-00180919/>

**Mrs. June Bode**, an Australian resident too also worked as Lecturer at Sohar University, Oman in the UNIR Department of the Faculty of Social Sciences. Her major responsibility was to teach students in the areas of academic writing and communication skills. She got her education from James Cook University, University of Sheffield and Holly Lodge Girls' College in the West Derby area of Liverpool, England. Teaching English and consulting researchers on editorial services has been her main area of specialization.

<https://www.linkedin.com/in/june-bode-788b0329/>

**Mrs. Diana Gail Barnsbee**, a British citizen, and an Australian resident worked in the General Foundation Program of Sohar University, Oman. As a native speaker of English, her main assignment was to prepare students in the areas of reading, writing, and speaking English. Besides, she also provided editorial services to different researchers in the university. She got her education in University of Leeds and Harrogate Grammar School in the United Kingdom.

**Ms. Crystal Himaali de Silva** is a graduate in Law and Business from the Queensland University of Technology. She is currently working in the Banking sector. She is an Australian citizen.

---

**Rakesh Belwal, Ph.D.**

**Associate Professor**, Faculty of Business, Sohar University, Sultanate of Oman.  
**Adjunct Associate Professor**, UQ Business School, University of Queensland, Australia.

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Room No. B-1-4 A  
Post Box No. 44, Post Code No. 311,  
Tel. +968 26720101 Ext. 172  
Fax: +968 26720102  
Mobile: +968-96198601

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Poonam Sharma, PhD

Professor of Marketing & Dean International Relations

Jaipuria Institute of Management, Noida

Address: A-32 A, Sector 62 | Noida-201309 | India

Phone: +91-120-4638300

Mobile: +91 9811992007

Email: [poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

Great People | Great Culture | Great Environment

The Director  
Jaipuria Institute of Management  
Noida

**Subject: International Immersion Program with Rennes Business School, France (Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 4 students for course of Responsible Management at the Rennes Business School, France during 12 June – 22 June 2018.

Please find below the details for your kind perusal.

Mishita Singhal

Tanvi Gandhi

Siddharth Jain

Shreyansh Mehta

(credits exchange not applicable to this 10-day immersion program)

The boarding and lodging expenses will be borne by each student (INR98,000).

Kindly approve

Regards

Dr Poonam Sharma

(Dean – International Relations)



Date: 25 March 2018

Ms Leah Honiberg,  
Rennes Business School, France

**Subject: International Immersion Program with Rennes Business School, France (Outbound)**

Dear Leah,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to share the participation of 4 students from Jaipuria Institute of Management, Noida for the immersion program with Rennes Business School on responsible Management during 12 June to 22 June 2018.

Please find below the details for your kind perusal.

Mishita Singhal

Tanvi Gandhi

Siddharth Jain

Shreyansh Mehta

(credits exchange not applicable to this 10-day immersion program)

The boarding and lodging expenses will be borne by each student (INR98,000) including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by each student.

Kindly approve.

Regards

  
Dr. Poonam Sharma  
(Dean – International Relations)



10/14/2019

Jaipuria Institute of Management Mail - Report on Student Exchange Program from Rennes School of Business, France



Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

## Inbound Student Exchange Programme from Rennes School of Business, France

1 message

Himanshi Grover, IRC <himanshi.grover@jaipuria.ac.in>  
To: staff.noida@jaipuria.ac.in, faculty.noida@jaipuria.ac.in  
Cc: director.noida@jaipuria.ac.in, Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, registrar@jaipuria.ac.in  
Bcc: "HIMANSHU GUPTA Student, Jaipuria Jaipur" <himanshu.gupta.19j@jaipuria.ac.in>

Thu, Feb 21, 2019 at 3:15 PM

Dear All

We are happy to announce that **six students** from **Rennes School of Business, France** will be visiting our campus for a **Inbound Student Exchange Programme** tomorrow, i.e. **22nd February, 2019**.

The program Itinerary is as follows :

| S.No. | Date     | Event  | Time                      |
|-------|----------|--|---------------------------|
| 1     | 21st Feb | Reach Delhi in Evening   | Evening (Dinner at hotel) |
| 2     | 22nd Feb | Breakfast at hotel   | 8:00 AM - 9:00 AM         |
|       |          | Hotel to Campus  | 9:00 AM - 10:15 AM        |
|       |          | Welcome Ceremony - Delegate introduction and interaction with Director and Faculty           | 10:15 AM - 11:00 AM       |
|       |          | Guest Session by Amb. Deepak Vohra<br>Topic : <i>Global Megatrends</i>                       | 11:00 AM - 12:00 PM       |
|       |          | Guest Session by Amb. Manju Seth<br>Topic : <i>"Working in a Cross Cultural Environment"</i> | 12:00 PM - 1:00 PM        |
|       |          | Lunch at Campus  | 1:00 PM - 2:00 PM         |
|       |          | Industry Visit at Coca Cola  | 2:00 PM onwards           |
|       |          | Dinner at Campus   | 8:00 PM - 9:00 PM         |
|       |          | Drop at Hotel  | 9:00 PM                   |
| 3     | 23rd Feb | Delhi Sight Seeing followed by Lunch   | 9:00 AM onwards           |
|       |          | Dinner at Campus   | 8:00 PM                   |

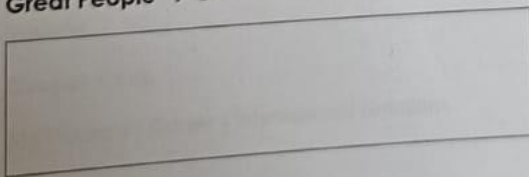
Looking forward to your usual support and participation in making this exchange program a success.

Best Regards,

Himanshi Grover | International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638349  
Mobile: +91 9910833533

Email: [himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

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Dear Prof Ajay / Ms Monica,  
Rutgers University,  
New Jersey

**Sub: International Immersion Program with Rutgers University, New Jersey (Inbound)**

Greetings from Jaipuria !!

It is our pleasure to welcome the batch from Rutgers University, New Jersey to Jaipuria Institute of Management, Noida and Jaipur. Hope participants will learn, appreciate and enjoy the Indian culture and business environment. I am sure they must be excited about the trip to India. The program dates are 9<sup>th</sup> -18<sup>th</sup> March 2018. The program cost is USD 1950.

The list of participants is as follows:

Gabriela Vergas  
Ilva Dailtaj  
Michael Rajendran  
Yuping Pan  
Lidia Laverntieva  
Jess Peeples  
Fangqing Xu  
Arti Gulraj  
Yusuke Shimpu  
Don McNeill  
Claudia Bonilla  
Jamie Patel  
Lina Duarte  
Prof. Ajay Gaur

Safe Journey to all participants.

Best Regards

  
Dr Poonam Sharma

*Professor of Marketing & Dean International Relations*  
Jaipuria Institutes of Management

The Director  
Jaipuria Institute of Management

**Sub: International Immersion Program with Rutgers University, New Jersey (Inbound)**

Dear Sir,

It is our pleasure to announce the visit of student delegation with their faculty (13+1) from Rutgers University, New Jersey to Jaipuria Institute of Management, Noida and Jaipur. The participants will learn and enjoy the Indian culture and business environment. The program dates are 9<sup>th</sup> -18<sup>th</sup> March 2018. The program cost is USD1950.

The list of participants is as follows:

Gabriela Vergas  
Ilva Dailtaj  
Michael Rajendran  
Yuping Pan  
Lidia Laverntieva  
Jess Peeples  
Fangqing Xu  
Arti Gulraj  
Yusuke Shimpu  
Don McNeill  
Claudia Bonilla  
Jamie Patel  
Lina Duarte  
Prof. Ajay Gaur

  
Dr Poonam Sharma  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management



**Noida Visit for students from Rennes School of Business**

4 messages

Mon, Feb 10, 2020 at 11:58 AM

Shubha Johri Jaipuria Jaipur <shubha.johari@jaipuria.ac.in>  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
Cc: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Dear Ma'am

We are glad to inform that two students from Rennes School of Business are undergoing Trimester Exchange Program at our campus from 9 th Jan -12 th April 2020. We wish to plan a trip to Agra, Delhi and back to Jaipur in Feb, for them . We wish them to visit Noida campus as part of their cultural immersion. Will it be possible to plan a trip on 22 and 23 Feb 2020. They will arrive Noida on 21 Feb. You may suggest dates of your choice also.

Seeking your permission.

Regards

Shubha

Dr. Shubha Johri

Jaipuria Institute of Management, Jaipur

9001847497

shubha.johri@gmail.com, shubha.johari@jaipuria.ac.in

Mon, Feb 10, 2020 at 12:13 PM

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Shubha Johri Jaipuria Jaipur <shubha.johari@jaipuria.ac.in>  
Cc: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Dear Shubha

How do you want us to engage these two students.

Just a culture immersion or you want us to engage them in classes and guest sessions as well.

Regards

Poonam

[Quoted text hidden]

Best Regards,

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638300  
Mobile: +91 9811992007  
Email: poonam.sharma@jaipuria.ac.in | Website: www.jaipuria.ac.in

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Tue, Feb 11, 2020 at 11:58 AM

Shubha Johri Jaipuria Jaipur <shubha.johari@jaipuria.ac.in>  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
Cc: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Dear Ma'am

They will arrive between 9 to 11 am on 22 Feb and stay till lunch. You may plan for session or any other interaction during this time.

Rgds

Shubha





**Letter of Confirmation for Study Exchange Program**

**Program Dates: 09/01/2020 to 09/04/2020**

Student: Leo Jolly  
Date of birth: 10/05/1998  
Partner Institute: Rennes School of Business  
Country: France  
Passport No. 19DF29042  
Valid Till: 05/06/2029  
Contact person at Rennes: Ms. Leah Honiberg  
E-Mail: leah.honiberg@rennes-sb.com  
Telephone: +33 (0)2 99 54 63 63

7/11/2019

Dear Leo Jolly,

We are pleased to inform you that your application for the **Study Exchange Program** scheduled from 09/01/2020 to 09/04/2020 at Jaipuria Institute of Management, Jaipur has been accepted and you will attend the program as an exchange student under MOU signed with your home institution.

Though the program officially begins from 09/01/2020, it is advisable to reach at least two days prior to start of program. The program will end on 09/04/2020.

The institute will facilitate boarding & lodging facility for the visiting students. More information regarding time table and program structure will be sent to you soon.

Please feel free to ask in case you have any query.

We look forward to welcome you!

Thanks & Regards

Dr. D.N. Pandey

Director

Jaipuria Institute of Management, Noida (India)

E-Mail: dn.pandey@jaipuria.ac.in



**GRADE SHEET**

Enrolment No. PGFF1902 Name Leo Jolly

| SR. NO. | COURSE TITLE                     | CREDIT | GRADE POINT | GRADE |
|---------|----------------------------------|--------|-------------|-------|
| 1       | Business to Business Marketing   | 3      | 6           | B     |
| 2       | Project Management               | 3      | 8           | A-    |
| 3       | Operation Research               | 3      | 7           | B+    |
| 4       | Marketing Planning & Control     | 3      | 7           | B+    |
| 5       | Applied Managerial Communication | 3      | 8           | A-    |



*[Signature]*

Controller of Examination

Date of Issue 25-04-2020

*[Signature]*

Dean (Academics)

*[Signature]*

Director

**GRADATION CATEGORIES**

| GRADE | GRADE POINTS | REMARK       |
|-------|--------------|--------------|
| A+    | 10           | Exceptional  |
| A     | 9            | Excellent    |
| A-    | 8            | Proficiency  |
| B+    | 7            | Very Good    |
| B     | 6            | Good         |
| B-    | 5            | Fair         |
| C+    | 4            | Satisfactory |
| C     | 3            | Low Pass     |
| C-    | 2            | Poor         |
| D     | 1            | Very Poor    |
| F     | 0            | Fail         |
| I     | -            | Incomplete   |

*Rajbaleat*

Prepared by

Verified by

Conversion Formula for CGPA to Percentage of Marks;

It is to be construed that a CGPA of 5.00 is equal to 60%. Conversion formula for CGPA to percentage of marks shall be,

Percentage = (CGPA - 5) x 8 + 60

The authenticity of the transcript can be verified by scanning the QR code.



**GRADE SHEET**

Enrolment No. PGFF1901 Name Killian Stephan

| SR. NO. | COURSE TITLE                     | CREDIT | GRADE POINT | GRADE |
|---------|----------------------------------|--------|-------------|-------|
| 1       | Business to Business Marketing   | 3      | 7           | B+    |
| 2       | Project Management               | 3      | 7           | B+    |
| 3       | Operation Research               | 3      | 6           | B     |
| 4       | Marketing Planning & Control     | 3      | 7           | B+    |
| 5       | Applied Managerial Communication | 3      | 7           | B+    |



*[Signature]*

Controller of Examination

*[Signature]*

Dean (Academics)

*[Signature]*

Director

Date of Issue 25-04-2020



### GRADATION CATEGORIES

| GRADE | GRADE POINTS | REMARK       |
|-------|--------------|--------------|
| A+    | 10           | Exceptional  |
| A     | 9            | Excellent    |
| A-    | 8            | Proficiency  |
| B+    | 7            | Very Good    |
| B     | 6            | Good         |
| B-    | 5            | Fair         |
| C+    | 4            | Satisfactory |
| C     | 3            | Low Pass     |
| C-    | 2            | Poor         |
| D     | 1            | Very Poor    |
| F     | 0            | Fail         |
| I     | -            | Incomplete   |

Prepared by

Verified by

Conversion Formula for CGPA to Percentage of Marks:

to be construed that a CGPA of 5.00 is equal to 60%. Conversion formula for CGPA to percentage of marks shall be,

Percentage = (CGPA - 5) x 8 + 60

authenticity of the transcript can be verified by scanning the QR code.

Date: 25 October 2018

The Director  
Jaipuria Institute of Management  
Noida

**Subject: International Immersion Program at Singapore(Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 2 students for the outbound immersion program at Singapore during 17<sup>th</sup> to 22 January 2019.

Please find below the details for your kind perusal.

1 Riya Chaurasia

2 Rajyuday Jaiswal

(credits exchange not applicable to this 5-day immersion program)

The boarding and lodging expenses will be borne by each student (INR65000).

Kindly approve.

Regards,

Dr Poonam Sharma

(Dean – International Relations)



Date: 25 October 2018

Mr Arjun Kaushik,  
Happy Miles

**Subject: International Immersion Program at Singapore(Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to share the participation of 2 students from Jaipuria Institute of Management, Noida for the immersion program to Singapore during 17 January to 22 January 2019.

Please find below the details for your kind perusal.

1 Riya Chaurasia

2 Rajyuday Jaiswal

The program cost INR 65,000 INR including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by each student. Kindly approve.

Regards



Dr Poonam Sharma

(Dean – International Relations)

## Singapore Exchange Program

Messages

Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>  
To: arjun@iasea.in  
Cc: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>

Wed, Oct 3, 2018 at 3:50 PM

Dear Arjun

As per our tel conversation, please see the below email to be circulated across our four campus.

Kindly mention the changes required. Requesting you to clearly mention the inclusions and exclusions under Rs. 55,000.

Also, please share the revised itinerary, as discussed. We would also like to see the pictures of their hostel room where our students will be staying.

Looking forward to your response.

Thanks

Himanshi

Dear Students,

Greetings of the Day!

International Relations Office of Jaipuria Institute of Management in collaboration with IASEA is excited to announce **Student Exchange Program in Singapore at Ngee Ann Academy from 10th to 14th December, 2018.**

This is a great opportunity for both First and Second Year Students.

|  |
|--|
| <b>Singapore Exchange Program @ 84,999*</b><br><i>10<sup>th</sup> December to 14<sup>th</sup> December, 2018</i>   |
| <b>Topic</b><br><b>"Business Strategy in Asia" or "Business Environment of Singapore"</b>  |
| <b>Inclusions</b><br><i>Guest Sessions ( 12 hours ), 3 industry visits, accommodation, local bus transfers, meals (breakfast and lunch), city tour, university certification and program fee</i> |
| <b>Exclusions</b><br><i>Airfare, Visa and Dinner</i>   |
| <b>Main Attractions</b><br><i>Industry Visits : Apple and Starbucks, Marina Bay Sands, Sentosa Island</i>  |

Please see the attached itinerary for more information.

**Please note that the seats offered by Airlines are limited and reservations has to be done in advance.**

All students are requested to discuss this program with their parents during the vacations and share the expression of interests by **16th October, 2018.**

Kindly confirm by paying the **token money of Rs. 15,000 by 20th November, 2018.**

**Last Date of Final Payment is 27th November, 2018.**



Those who are interested can register their names with the IR Campus Coordinator Ms. Himanshi Grover. In case you have any questions, please feel free to contact me at +91-991083533 and Prof. Poonam Sharma, Dean, International Relations.

Best Regards,

Himanshi Grover | International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638349  
Mobile: +91 9910833533

Email: [himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)



Singapore Sample Programme-2.pdf  
150K

Thu, Oct 4, 2018 at 10:17 AM

Himanshi Grover Jaipuria Noida <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>  
To: [arjun@iasea.in](mailto:arjun@iasea.in)  
Cc: Poonam Sharma Jaipuria Noida <[poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in)>

Dear Arjun

Please share the final program schedule by today, as we have to circulate this email in all four campus.

Look forward to your response.

Thanks  
Himanshi  
[Quoted text hidden]

Thu, Oct 4, 2018 at 8:00 PM

Arjun Kaushik <[arjun@iasea.in](mailto:arjun@iasea.in)>  
Reply-To: [arjun@iasea.in](mailto:arjun@iasea.in)  
To: Himanshi Grover Jaipuria Noida <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>

Dear Himanshi,  
Please find attached the Program schedule for the Global Immersion program. Please keep in mind the schedule is subject to change as we still haven't confirmed our program with the institution.  
But you can share this with the students as this will be implemented if we go ahead with the program.

Regards

Arjun Kaushik  
+91-8527828211(M)

[Quoted text hidden]

Global Immersion Program Jaipuria.pdf  
465K

Fri, Oct 5, 2018 at 12:00 PM

Himanshi Grover Jaipuria Noida <[himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in)>  
To: Poonam Sharma Jaipuria Noida <[poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in)>

Dear Mam

## International Immersion Programme-Singapore (January 2019)

### Learning Objectives:

- Global exposure
- Cultural immersion
- Teambuilding
- Hands-on learning experience through live projects

### Learning Outcomes:

- Development of cross-cultural empathy
- Understanding of global scenarios
- Exposure to best practices in design thinking and sustainability
- Enhancement of observation, presentation skills and team building

**Duration:** 4 nights and 5 days

**Boarding Point:** Lucknow

**Minimum Pax Size:** 20 Students

### Programme Fee:

**For Lucknow and Noida:** 65,000 INR per student including GST

**For Jaipur and Indore:** 65,000 INR+11,700/- INR (Additional GST Charge applicable on cities outside U.P.)

**Programme Dates:** January 17-22, 2019

### Basic Inclusions

- Course kit
- Ex Lucknow Airfare with 20 Kg luggage and meal (veg)
- Visa fee
- Rooms on twin sharing basis for 4 nights and 5 days in a three-star Hotel
- Daily Breakfast
- Dinner for all five days in an

|                                       |   |
|---------------------------------------|---|
|                                       | <p>Indian Restaurant with transfers.</p> <ul style="list-style-type: none"> <li>• Return Airport Transfers on Private Basis</li> </ul>  |
| <b>Leisure cum Learning Component</b> | <ul style="list-style-type: none"> <li>• Singapore City Tour (Suntec City, Fountain of Wealth, Orchard Road, Merlion, Little India, China Town, Singapore Flyer Photo Stop, Marina Bay Sands Photo Stop)</li> <li>• Visit to Sentosa (Cable Car+Wings of Time+SEA Aquarium) with tickets and private transfers.</li> <li>• Visit to Universal Studios with tickets and transfers</li> </ul> |
| <b>Industrial Visit</b>               | Visit to NEWater Plant with transfers   |
| <b>Corporate Visit</b>                | Visit to Google/Facebook/Visit to Singapore Stock Exchange (subject to the availability of a free session during dates of visit) with transfers   |
| <b>University Visit</b>               | One University Visit with transfer depending on permission from the University Authorities  |
| <b>Team Based Live Projects</b>       | On "Design Thinking and Sustainability in Singapore" (Details to be given later)  |
| <b>Shopping Time</b>                  |   |
| <b>Certificate</b>                    | Excellence Certificates to winning teams and Participation Certificates to the remaining students from Jaipuria Institute of Management, Lucknow.   |

## International Immersion Programme-Singapore

Messages

Swati Guleria Shukla Jaipuria, lucknow <swati.shukla@jaipuria.ac.in> Wed, Oct 17, 2018 at 5:17 PM  
Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida  
himanshi.grover@jaipuria.ac.in>, Shubha Johri Jaipuria Jaipur <Shubha.Johari@jaipuria.ac.in>, "Dr. Priti Bakhshi"  
priti.bakhshi@jaipuria.ac.in>  
Director Jaipuria Lucknow <director.lucknow@jaipuria.ac.in>, Kavita Pathak Jaipuria Lucknow <kavita.pathak@jaipuria.ac.in>,  
Prof.R.K.Ojha, Jaipuria, Institute of Management, Lucknow" <raj.ojha@jaipuria.ac.in>, Pallavi Srivastava Jaipuria Lucknow  
pallavi.srivastava@jaipuria.ac.in>, "Shubhendra Parihar, Jaipuria Lucknow" <shubhendra.parihar@jaipuria.ac.in>, Manisha Seth  
Jaipuria Lucknow <manisha.seth@jaipuria.ac.in>, "ankit.mehrotra" <ankit.mehrotra@jaipuria.ac.in>, "Dr. Anupam Saxena Jaipuria  
Lucknow" <anupam.saxena@jaipuria.ac.in>, Anil Kumar Awasthi Jaipuria Lucknow <anil.awasthi@jaipuria.ac.in>, Arti Mishra  
Jaipuria Lucknow <arti.mishra@jaipuria.ac.in>

Dear Colleagues,

Greetings!

International Relations Committee of Jaipuria Institute of Management, Lucknow is offering an **International Immersion Programme-Singapore** with an aim to provide students the best of international experience.

The Programme will be of **4 Nights/5 Days** from **January 17, 2019, Thursday** to **January 22, 2019, Tuesday**.

The Programme Fee is as follows:

**For Lucknow and Noida: 65,000 INR per student including GST**  
**For Jaipur and Indore: 65,000 INR+11,700/- INR (Additional GST Charge applicable on cities outside U.P.)**

The Programme Fee includes airfare with luggage and meals (veg), visa fee, stay in a three star hotel on twin sharing basis, daily breakfast, 5 dinners in Indian Restaurant, tickets and local transfers as specified in the document attached below. For further information, kindly go through the attachment appended below.

### **PAYMENT PROCEDURE AND DEADLINES**

#### **FOR TOKEN MONEY**

The IRC Faculty Co-ordinators of the respective campuses are kindly requested to make arrangement for collecting the token amount of **Rs. 35,000/-** from the interested students at their respective campuses by **October 22, 2018, Monday** maintaining the list of students who paid for the programme.

Thereafter, the list of students is to be mailed to **swati.shukla@jaipuria.ac.in** with cc to **arti.mishra@jaipuria.ac.in** by **October 23, 2018, Tuesday**

Finally, the entire amount collected is to be transferred via NEFT/IMPS in our institute account mentioned below by mentioning "Singapore Immersion Programme, JIMN/JIMJ/JIMI" in the REMARKS BOX to help the accounts office track the payment. Also, a screenshot of the transaction slip should be mailed to **swati.shukla@jaipuria.ac.in** with cc to **anil.awasthi@jaipuria.ac.in**:

Name of Beneficiary: Jaipuria Institute of Management, Lucknow

Vineet Khand, Gomti Nagar, Lucknow-226010

PAN:-AAATI1375E

Bank Name:- State Bank of India

Branch Address:- Vijay Khand, Gomti Nagar, Lucknow-10

Bank A/c No. 10070331898

IFSC No. :- SBIN0009916

Type of A/c :- Savings

While making payment through NEFT/IMPS International Immersion Programme-Singapore

**FOR FINAL PAYMENT**

The same procedure is to be followed at the time of final payment such that payment reaches in our institute account by November 20, 2018 as per the shared programme fee:

For Lucknow and Noida: 30,000 INR per student

For Jaipur and Indore: 30,000 INR+11,700 INR per student

**\*\*\*PLEASE NOTE THAT THE SEATS OFFERED BY AIRLINES ARE LIMITED AND RESERVATIONS HAVE TO BE DONE IN ADVANCE. BOARDING POINT WOULD BE LUCKNOW\*\*\***

**\*\*\*ALL THE STUDENTS SHOULD HAVE ORIGINAL PASSPORTS WITH MINIMUM SIX MONTHS VALIDITY THAT SHOULD COVER THE RETURN DATE\*\*\***

**Cancellation Policy**


| Cancellation Policy<br>(from the date of departure) | Cancellation Charges     |
|---|--------------------------|
| Prior to 30 days or more                            | 40% of the programme fee |
| Between 29-20 days                                  | 50% of the programme fee |
| Between 19-10 days                                  | 75% of the programme fee |
| Between 10-1 days                                   | 100% non-refundable      |
| In case of No-show                                  | 100% non-refundable      |

**Please Note: Air Tickets once booked will be totally non-refundable!**

**Happy Learning!**

Regards,

Dr. Swati G Shukla  
Assistant Professor  
Business Communication  
Chairperson, Student and Faculty Exchange  
International Relations Committee  
Jaipuria Institute of Management, Lucknow  
(M) +91-9651637406  
Email- swati.shukla@jaipuria.ac.in

 International Immersion Programme-Singapore\_Jan 2019 Edited.docx  
19K

Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>

Thu, Oct 18, 2018 at 9:52



Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

**International Immersion Programme - Singapore - 17th- 22nd January, 2019**

1 message

MRC Jaipuria, Lucknow <mrclucknow@jaipuria.ac.in> Fri, Feb 1, 2019 at 4:29 PM  
 To: shreevats@jaipuria.ac.in, Kavita Pathak Jaipuria Lucknow <kavita.pathak@jaipuria.ac.in>, dn.pandey@jaipuria.ac.in,  
 "prabhat.pankaj" <prabhat.pankaj@jaipuria.ac.in>, "harsh.halve" <harsh.halve@jaipuria.ac.in>, "director.lucknow"  
 <director.lucknow@jaipuria.ac.in>, "faculty.lucknow" <faculty.lucknow@jaipuria.ac.in>, "faculty.noida" <faculty.noida@jaipuria.ac.in>,  
 "faculty.indore" <faculty.indore@jaipuria.ac.in>, "faculty.jaipur" <faculty.jaipur@jaipuria.ac.in>, "members.co"  
 <members.co@jaipuria.ac.in>, prasuon.tripathi@jaipuria.ac.in, "admin.lucknow" <admin.lucknow@jaipuria.ac.in>, "staff.noida"  
 <staff.noida@jaipuria.ac.in>, "staff.jaipur" <staff.jaipur@jaipuria.ac.in>, "admin.indore" <admin.indore@jaipuria.ac.in>, Lucknow  
 <mrclucknow@jaipuria.ac.in>, Avinash K Dash <avinash.dash@jaipuria.ac.in>, Gaganpreet Kaur <gaganpreet.kaur@jaipuria.ac.in>,  
 Satyendra Singh <sk.singh@jaipuria.ac.in>, vision.lucknow@jaipuria.ac.in, "Shivani Khatwani Student, Jaipuria Lucknow"  
 <shivani.khatwani.19l@jaipuria.ac.in>, j117@jaipuria.ac.in, j118@jaipuria.ac.in, Reeti Agarwal Jaipuria Lucknow  
 <reeti.agarwal@jaipuria.ac.in>, jaipuria.social@reinventdigital.com

A Report on  
**International Immersion Programme – Singapore**  
 17<sup>th</sup>– 22<sup>nd</sup> January, 2019



International Immersion Programmes, skewed towards overall development and honing of skills, act as catalysts in providing the experience of overseas culture, business and

08/05/2019

Jaipuria Institute of Management Mail - International Immersion Programme - Singapore - 17th- 22nd January, 2019

economy to the participants. The dynamism of countries that are rapidly growing is important to be understood, along with the knowledge of one's domestic nation. Such programmes immerse students into the arts, religion, geography and local traditions within the visiting country, thus allocating a deeper appreciation of various businesses and their roles. Immersion Programmes help students to become globally competent and aware of the cross cultural paradigms.

**JAIPURIA**  
INSTITUTE OF MANAGEMENT  
LUCKNOW NOIDA JAIPUR BIKANER

**INTERNATIONAL IMMERSION PROGRAMME**

January 17-22, 2019

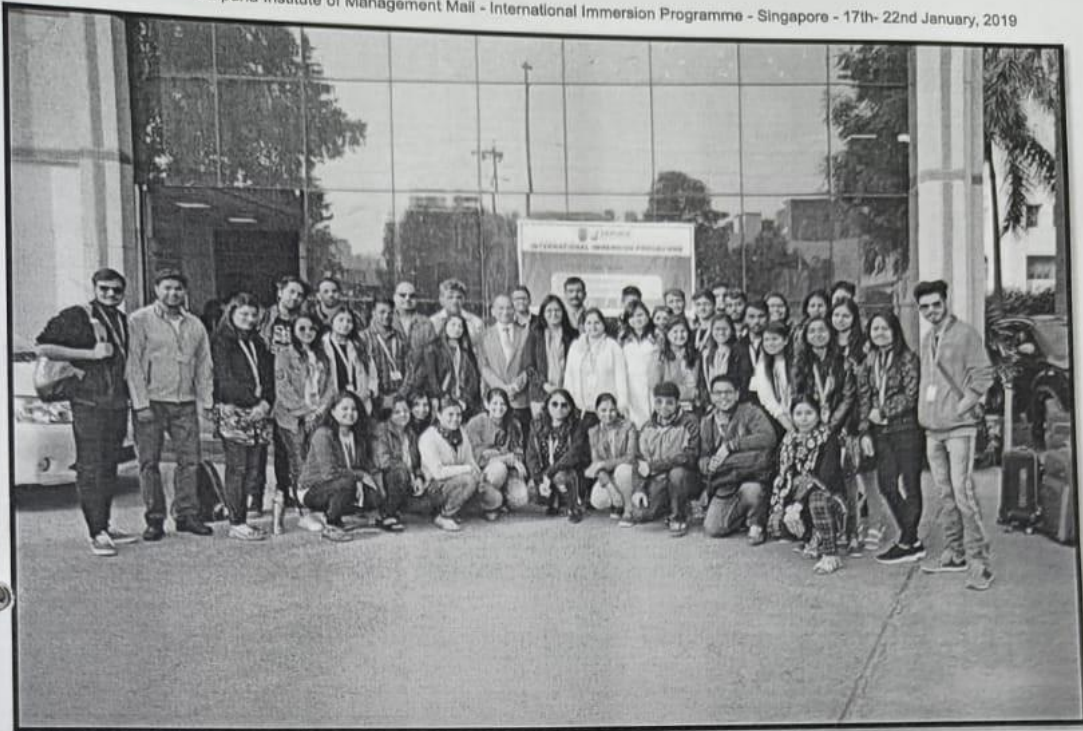
**Highlights:**

- Study tour on 'Design Thinking & Sustainability Practices'
- Workshop on 'Entrepreneurship' by Dr. M.Y. Siyal at NTU Singapore
- Corporate visit to Facebook
- Visit to NEWater Plant to study 'Sustainable Waste Management'
- Workshop by leading bankers on 'Banking & Financial Services Scenario in Singapore'

Jaipuria Institute of Management, Lucknow under the aegis of International Relations Committee (IRC) of the Institute, organized a 5 days 4 nights International Immersion Programme to Singapore from January 17-22, 2019 for the students of Lucknow and its sister campuses. The programme was designed with an aim to provide students exposure to the best practices in design thinking and sustainability in Singapore and help them develop cross-cultural understanding through their interaction with experts from industry and academia. A group of 40 students led by 4 Faculty Members embarked upon this exciting journey to explore the unique ethnic and economic tapestry of the country. Prof. Swati Guleria Shukla, IRC Chairperson – Student and Faculty Exchange, Prof. Pallavi Srivastava, IRC Chairperson – External Linkages Development, Prof. Shubendra Singh Parihar, Dean – Students Affairs with the help of IRC Student Team led by Mr. Aritra Mukherjee from the Lucknow Campus were instrumental in conceptualizing and executing the programme. The IRC Student Team Members include Ms. Juhi Srivastava, Ms. Shiwangee Singh, Ms. Zarine Akhtar, Mr. Kunal Kumar Bansod, Mr. Anmol Lakhmani and Mr. Ankit Mishra. Prof. Daneshwar Sharma from the Jaipur Campus complemented the group with his supportive presence.

8/05/2019

Jaipuria Institute of Management Mail - International Immersion Programme - Singapore - 17th- 22nd January, 2019



The students who participated in the tour are as follows:

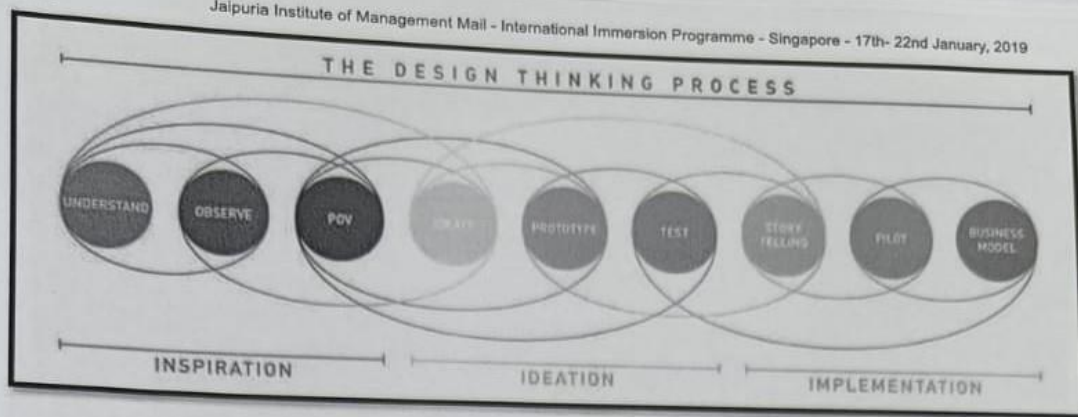
**Lucknow Campus** – Ashmeet Batra, Mayank Singh, Simran Kapoor, Satwik Ginodia, Supriya Raizada, Tanya Kapoor, Mansi Dixit, Shubhi Sinha, Shivam Gupta, Gaurav, Ujjwala Garg, Utkarsh Singh, Sarthak Gupta, Richa Agrawal, Arnav Chowdhry, Aishwarya Raj, Vipin Tripathi and Simran Mishra.

**Noida Campus** – Ria Chaurasia and Rajuday Jaiswal.

**Jaipur Campus** – Akhil Aggarwal, Shubhangi Malviya, Sourav Gupta, Krati Saxena, Laveen Pahuja, Ankita Das, Avinash Panwar, Mayank Sharma, Vaibhav Chadha, Anmol Sawlani, Shritika Bagchi, Sudarshe Khandelwal, Ashita Rohiwal, Ashima Agrawal, Shubham Khetan, Madhuri Mahesh Bhabani, Mukesh Bairwa, Aditya Aprajita, Rishab Gupta and Meghana Sharma.

The programme was designed to be an amalgamation of Learning and Leisure. While under Leisure, visits to a number of prominent locations were planned, for Learning, the students were advised to work in groups of 5 and formulate observations and prototypes as part of their 'Design Thinking Project'.





The Projects undertaken by Student Teams are as follows:

- Sustainable Urban Transport using Design Thinking
- Improving Road Safety using Design Thinking
- Sustainable Waste Management using Design Thinking
- Green Building using Design Thinking

Students, during their stay in Singapore were expected to observe, interact and gather necessary information or material for their respective projects, so as to prepare the prototype once they are back to India.

The day-wise description of the Singapore Trip is elaborated below:

### Day Zero (17<sup>th</sup> January, 2019) – Pre IIP Details

#### 11:00 A.M. (IST): Arrival of Students

Students from the Noida and Jaipur Campus arrived at the Lucknow Campus and completed the formalities such as Currency Exchange.

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Jaipuria Institute of Management Mail - International Immersion Programme - Singapore - 17th- 22nd January, 2019

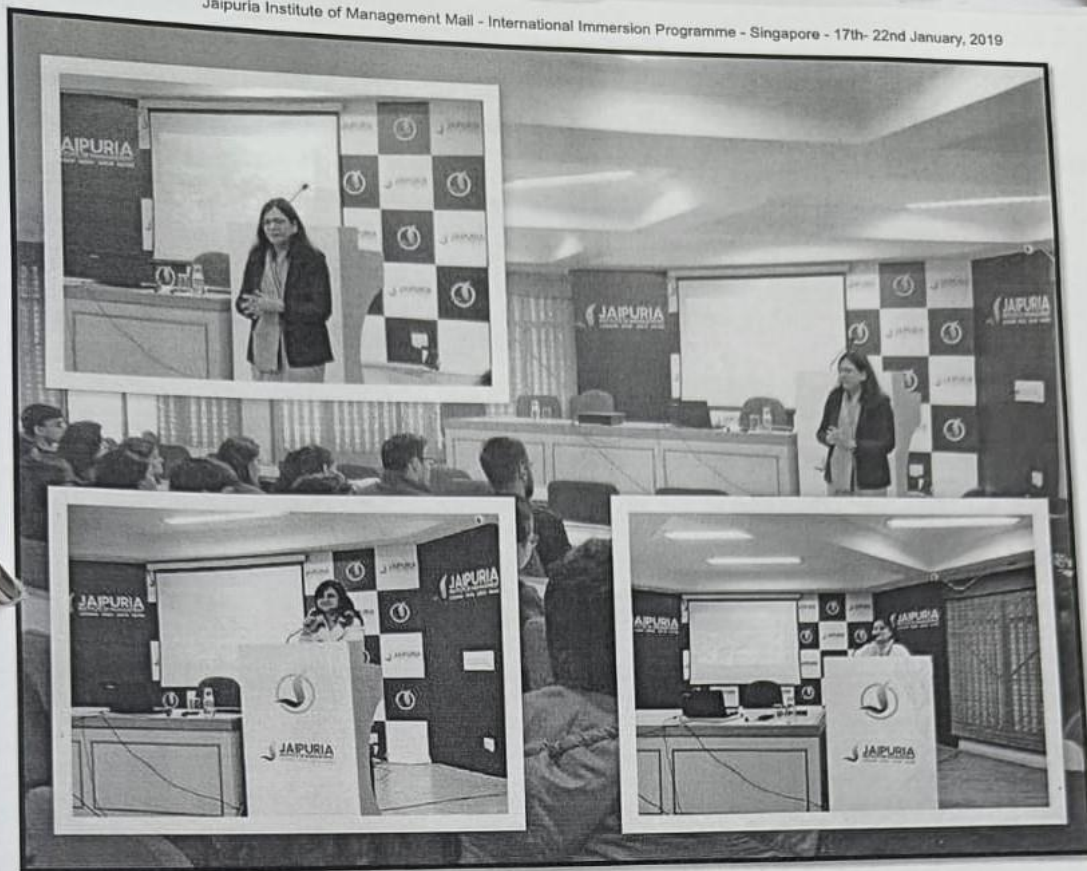


#### 12:30 P.M. (IST): Briefing Session

Prof. Kavita Pathak, Director – Jaipuria Institute of Management, Lucknow, addressed the students from all campuses. She urged the students to respect the culture of the land they are travelling to. She insisted on the importance of public behavior and the image that we carry with ourselves when we travel abroad. Thereafter, she reminded the students to be 'true-spirited' and responsible, while keeping themselves close to the realization that they are the 'Flag Bearers' of Brand Jaipuria!

08/05/2019

Jaipuria Institute of Management Mail - International Immersion Programme - Singapore - 17th- 22nd January, 2019



Prof. Shubhendra Singh Parihar shared few aspects of safety and security with the students, while urging them to be vigilant of the timelines. He encouraged students to make the best use of this opportunity.

Prof. Swati G. Shukla reminded the students that they were travelling to a country which is very particular about rules and regulations. In this regard, she shared a set of basic guidelines that all the students were expected to follow. She reiterated the meaning of various symbols and signals that were useful. She insisted that professionalism must be respected by all means.

Prof. Pallavi Srivastava insisted that the trip should be viewed as a source of both Learning and Leisure, with equal importance to both. She discussed about the essentials of the academic outputs that can be grasped while being on this journey. She also shared some learnings from 'Organizational Behaviour' course that could be followed during the trip.

The Director  
Jaipuria Institute of Management  
Noida

**Subject: International Immersion Program at Skyline University, Dubai (Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 9 students for the Dubai Boot Camp at Skyline University, UAE during 14<sup>th</sup> to 20 September 2018.

Please find below the details for your kind perusal.

1 Sumit Singh

Ruchika Sharma

Rahul Pandey

Divyanshu Goel

Shashi Ranjan

Abhishek Pitodia

Kawal Deep Singh

Shubham Khetan

Tejas Gupta

(credits exchange not applicable to this 7-day immersion program)

The boarding and lodging expenses will be borne by each student (INR80,000).

Kindly approve.

Regards

  
Dr Poonam Sharma

(Dean – International Relations)

Date: 25 July 2018

Mr Amitabh Upadhyya,  
Skyline University, Dubai

**Subject: International Immersion Program at Skyline University, Dubai (Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to share the participation of 9 students from Jaipuria Institute of Management, Noida for Dubai Boot Camp at Skyline University, UAE during 14 September to 20 September 2018.

Please find below the details for your kind perusal.

1 Sumit Singh

Ruchika Sharma

Rahul Pandey

Divyanshu Goel

Shashi Ranjan

Abhishek Pitodia

Kawal Deep Singh

Shubham Khetan

Tejas Gupta

The program cost INR 80,000 INR including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by each student. Kindly approve.

Regards

  
Dr. Poonam Sharma

(Dean - International Relations)

**JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA**

A-32A, Sector 62, Opp. IBM, Noida 201 309  
P. +91 120 4638300-01 • [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

**Boot Camp at Skyline University College, Dubai from 14th September, 2018 to 20th September, 2018**

messages

**Poonam Sharma Jaipuria Noida** <poonam.sharma@jaipuria.ac.in> Wed, Jul 18, 2018 at 10:14 AM  
 To: "<faculty.noida@jaipuria.ac.in>" <faculty.noida@jaipuria.ac.in>, "<staff.noida@jaipuria.ac.in>" <staff.noida@jaipuria.ac.in>  
 From: D N Pandey Jaipuria Noida <dn.pandey@jaipuria.ac.in>, Director Jaipuria Noida <director.noida@jaipuria.ac.in>, Pratibha Wasan  
 pratibha.wasan@jaipuria.ac.in>, Jolly Joseph <jolly.joseph@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida  
 himanshi.grover@jaipuria.ac.in>

Dear Colleagues

Just wanted to share with you that the International Relations Office of Jaipuria Institute of Management in collaboration with Skyline University College, Dubai is organizing Boot Camp in Dubai.

A "Certificate Program in Entrepreneurship & Emerging Trends in Information Technology" from September 14, 2018- September 20, 2018.

This is a great opportunity for both First and Second Year Students so request you to kindly encourage your mentees to register for this programme.

This program is designed primarily to provide an overview of entrepreneurship, develop an entrepreneurial frame of mind and have an insight of the emerging trends in Information Technology.

The total duration of the program is 6 nights and 7 days that includes classroom engagement, field visits and cultural trips aimed at UAE immersion and cultural sensitization.

The Program fee is USD 750 (*this does not include Airfare and Visa charges*). Click on the link for a visit to the virtual campus tour

<https://www.skylineuniversity.ac.ae/virtual-tour/>

*Main Attractions: Guest Talks, Industry visits, Desert Safari, Dhow Cruise (Dubai Marina), Dubai Parks and Resorts, Dubai City Tour, IMG World, Global Village*

Please see the attached itinerary for more detailed trip information.

Per person cost of Boot Camp for students is Rs.79,999 (approx.)\* (subject to change in currency rate and Airfare). The detailed breakup of the program cost is given below:

| Destination | Program Cost   | Flights           |
|-------------|--|-------------------|
| DUBAI       | - USD 750 (i.e. 51,425.48 INR as on date)<br>+<br>20,000 INR* (airfare per person)<br>+<br>Visa+OK to Board (7000 INR)<br>+<br>Miscellaneous Expenses ( 2000 INR per person)<br>(*prices subject to change ) | DELHI-DUBAI-DELHI |
|             | Total = Rs. 79,999*  |                   |

Please note that the seats offered by airlines are limited and reservations have to be done in advance.

Students can confirm by paying the token money of Rs. 30,000 by 31st July 2018.

Last Date of Final Payment is 10th August 2018.

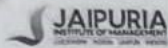
This is a good opportunity for you to experience cross-cultural business environment apart from stated benefits. The program will add value in many intangible ways. Please do encourage your mentees to come forward and avail the same.

Thanks & Regards

Poonam

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA  
Tel: 0120-4638300- 301 Ext: 348  
Mobile : +91 9811992007

Follow us on:



Wed, Jul 18, 2018 at 10:16 AM

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: "<faculty.noida@jaipuria.ac.in>" <faculty.noida@jaipuria.ac.in>, "<staff.noida@jaipuria.ac.in>" <staff.noida@jaipuria.ac.in>  
Cc: D N Pandey Jaipuria Noida <dn.pandey@jaipuria.ac.in>, Director Jaipuria Noida <director.noida@jaipuria.ac.in>, Pratibha Wasar <pratibha.wasar@jaipuria.ac.in>, Jolly Joseph <jolly.joseph@jaipuria.ac.in>, Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Boot Camp Itinerary is attached here for your reference.

Regards

[Quoted text hidden]

Poonam Sharma , PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA  
Tel: 0120-4638300- 301 Ext: 348  
Mobile : +91 9811992007

Follow us on:



Inline image 1

BOOT CAMP ITINERARY.pdf  
340K

Wed, Jul 18, 2018 at 10:

Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>

Dear Mam,

**SKYLINE UNIVERSITY COLLEGE**  
UNIVERSITY CITY OF SHARJAH



كلية الأفق الجامعية  
المدينة الجامعية في الشارقة

TAX INVOICE

Bill To:  
JAIPURIA INSTITUTE OF MANAGEMENT  
NOIDA, INDIA

Skyline University College LLC TRN: 100393529100003  
Tax Invoice Number: 00020  
Tax Invoice Date: 27-08-2018

| Description  | Amount (USD) | VAT Rate (%) | VAT Amount | TOTAL USD |
|--|--------------|--------------|------------|-----------|
| BOOT CAMP FROM SEPTEMBER 15 TO 21, 2018<br>10 pax @ USD 750.00 | 7,500.00     | 5            | 375.00     | 7,875.00  |
| Total  |              |              |            | 7,875.00  |

Total: USD Seven thousand eight hundred seventy five only

BANK DETAILS

SKYLINE UNIVERSITY COLLEGE LLC  
AC NO: 6206491349  
SWIFT CODE: NBADAEAA  
FIRST ABUDHABI BANK  
MAIN BRANCH, DUBAI, UAE

Elvin N. Miranda

Head - Finance Department | Skyline University College | University City of Sharjah - UAE  
P.O. Box 1797 - Sharjah, UAE | Tel.No: +971 06 5441155 Ext: 7013 | Fax No: 00971 6 5441166  
email: [finance@skylineuniversity.com](mailto:finance@skylineuniversity.com) | URL: [www.skylineuniversity.com](http://www.skylineuniversity.com)





10/14/2019

Jaipuria Institute of Management Mail - BOOT CAMP at Skyline University Dubai from 14th September to 20th September, 2018



Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

## Nominations for Dubai Boot Camp

3 messages

Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>  
To: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>

Tue, Jul 31, 2018 at 11:53 AM

Dear Mam

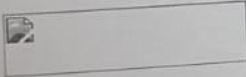
Please see below the list of nominations for Dubai Boot Camp.

| S.No. | Name            | Section | Contact    | Email.id   |
|-------|-----------------|---------|------------|--|
| 1     | Saksham Dixit   | B       | 8868070007 | <a href="mailto:saksham.dixit.20n@jaipuria.ac.in">saksham.dixit.20n@jaipuria.ac.in</a>     |
| 2     | Ekansh Pathak   | A       | 9971482919 | <a href="mailto:ekansh.oathak.20n@jaipuria.ac.in">ekansh.oathak.20n@jaipuria.ac.in</a>     |
| 3     | Sumit Singh     | A       | 7275225275 | <a href="mailto:sumit.singh.20n@jaipuria.ac.in">sumit.singh.20n@jaipuria.ac.in</a>         |
| 4     | Ruchika Sharma  | B       | 9873415535 | <a href="mailto:ruchika.sharma.20n@jaipuria.ac.in">ruchika.sharma.20n@jaipuria.ac.in</a>   |
| 5     | Navneet Chauhan | B       | 8176966968 | <a href="mailto:navneet.chauhan.20n@jaipuria.ac.in">navneet.chauhan.20n@jaipuria.ac.in</a> |
| 6     | Rahul Pandey    | B       | 7042321042 | <a href="mailto:rahul.pandey.20n@jaipuria.ac.in">rahul.pandey.20n@jaipuria.ac.in</a>       |
| 7     | Divyanshu Goel  | B       | 7838370625 | <a href="mailto:divyanshu.goel.20n@jaipuria.ac.in">divyanshu.goel.20n@jaipuria.ac.in</a>   |
| 8     | Sonal Jerath    | SM      | 8800322694 | <a href="mailto:sonal.jerath.20n@jaipuria.ac.in">sonal.jerath.20n@jaipuria.ac.in</a>       |
| 9     | Shashi Sharma   | B       | 7338882987 | <a href="mailto:shashi.sharma.20n@jaipuria.ac.in">shashi.sharma.20n@jaipuria.ac.in</a>     |

Best Regards,

Himanshi Grover | International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638349  
Mobile: +91 9910833533

Email: [himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)



Tue, Jul 31, 2018 at 11:53 AM

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

Follow up with Jaipur and Indore, please .

Hope we have good participation. Noida should have maximum conversions.

Best  
[Quoted text hidden]

Poonam Sharma , PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institutes of Management  
A-32A, Sector-62, Noida (U.P.) 201 309, INDIA

SKYLINE UNIVERSITY COLLEGE DUBAI  
The Boot Camp is a 7-day intensive program designed to provide students with a comprehensive understanding of the business world and its challenges. The program is designed to be a fun and engaging experience that will help students develop the skills and knowledge they need to succeed in their careers.

**DUBAI BOOT CAMP**  
**at**  
**SKYLINE UNIVERSITY COLLEGE DUBAI**  
**from**  
**14<sup>th</sup> to 20<sup>th</sup> September,2018**

CERTIFICATE PROGRAM IN ENTREPRENEURSHIP AND EMERGING TRENDS IN INFORMATION TECHNOLOGY

The **Boot Camp at Skyline University Sharjah** was an exposure trip to place of educational and cultural importance. The tour at the University was planned for **6 nights and 7 days**.

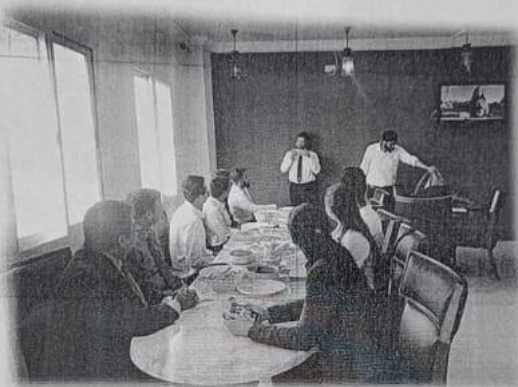
The objective of this exchange program was to learn about **Entrepreneurship and Innovation which is at boom in current era**. There was lot of excitement and anticipation as a group of **9 students** from Jaipuria Noida and Jaipur campus along with **Prof. Ajay Bansal** boarded the flight to Dubai.



Day 0: 14<sup>th</sup> September, 2018

Upon the arrival our faculty coordinator and students were welcomed by Mr. Pawan Bhatia – Manager, International Relations Office, Skyline University College, Dubai. Which was followed by a group lunch in the campus canteen. The students relished the variety of dishes and were briefed by Mr. Pawan about the objectives and learning outcomes of this exchange programme to the students. He discussed the whole schedule of the programme and encouraged the students to be as participative as possible for maximum learning. In the evening the students were taken for local sightseeing namely Al-Majaz waterfront and Al-Qasba in Sharjah and nearby places which made them realize how beautiful and culturally rich Sharjah is. It was a beautiful experience.





Day 1: 15<sup>th</sup> September, 2018

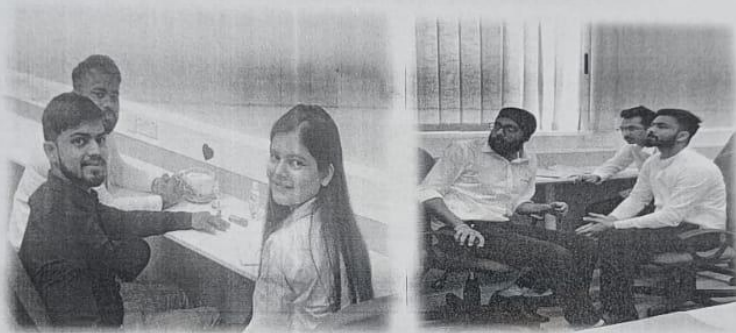
Dubai Parks and Resorts

Ms. Kelly, Coordinator Skyline University College Dubai accompanied the students to Dubai Parks and Resort which was followed by a visit to Gurudwara. Students enjoyed having 'langar' and 'Prasada' there. So, this day gave all the fun and thrill initially and peace at the end.

Day 1: 15<sup>th</sup> September, 2018



**Guest Talk Session on "Destination UAE" by Dr. Mohit Vij**



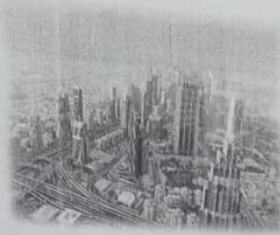
The first session (Destination UAE) was taken by **Dr. Mohit Vij** who has Extensive Experience in Tourism Industry. He explained about the history of UAE, its culture, UAE geographical location, how Dubai used to look earlier, infrastructural development, Diversification in the country, UAE Tourism and how it has evolved over the years, Environment, focus on Bio fuel, Carbon Capture and storage. This session was highly informative and students got to know so much about UAE and how it has achieved a drastic change in all the sectors of their economy.

**Guest Talk Session on "Concept of Entrepreneurship" by Dr. Kakul Agha**

Dr. Kakul Agha, Assistant Professor Skyline University, started the concept of Entrepreneurship with a very basic level to make all the students understand the concept better.



She explained them about who the Entrepreneurship really is, the difference between Entrepreneurs Vs Intrapreneurs. What are the characteristics and skills an Entrepreneur possess? She also conducted an activity where she told them to write the name of all the Entrepreneurs the students could remember at that point of time. Also, as everyone is moving towards Digitization, so what are the technical proficiencies required to start a business. This session was very informative as students shared their views and Dr. Kakul further guided the students about



### Feedback from our Students

The trip was adventurous and incredible. The boot camp covered both theoretical and practical knowledge aspects. We had visited all the breath taking buildings and malls. **Mr. Pawan from Skyline University College, Dubai**, was very good and cooperative.

We visited the **Dubai city, DTECH, desert safari, old Dubai and new Dubai, Sharjah City, Dhow cruise**, etc.

We attended the guest sessions by faculty of Skyline University College Dubai and by industry people also. We had learnt about the Dubai culture, working environment, life style, rules, regulations and different norms and tradition and how to be an entrepreneur.

We went for industrial visit also. The experience was great. We had never experience such type of visit so this was an amazing experience with lots of learning.

At last, it was indeed a great pleasure of going to Dubai with **Prof. Ajay Bansal** who accompanied as a faculty coordinator from Noida campus. He is a great teacher and guardian also. He took care of everything. We enjoyed a lot with him. At last we would like to thank the backbone of this trip **Dr. Poonam Sharma** and **Ms. Himanshi Grover** for giving us this opportunity and for always being there. **Mr. Pawan Bhatia** and his team for making this trip so comfortable and memorable. We really felt like home.



**INVOICE**

To,  
CPIT International  
PO Box 540  
Christchurch  
Ph: 03 940 8389

Date 17-Dec-15

Invoice No: JIM/99/2015-16

| Sl.No.                               | DESCRIPTION   | AMOUNT<br>Rs     |
|--------------------------------------|---|------------------|
| 1                                    | Jaipuria-CPIT Student exchange programme<br>Hosting fee for CPIT student delegations from 16 January to 31 January 2016.<br>6 students and 1 Manager, NZD1200 per participant | NZD 8,400        |
| <b>Gross Total</b>                   |   | <b>NZD 8,400</b> |
| NZD Eight Thousand Four Hundred Only |   |                  |

For JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA  
(a unit of Integral Education Society)

  
Authorised Signatory

**Details for Payment**

PAN **AAATI1375E (Integral Education Society)**  
Service Tax No **AAATI1375ESD001 (Integral Education Society)**  
Bank Axis Bank Ltd, Plot No A-41, The Corenthum, Sector-62, NOIDA  
Bank Account No 723010100013934  
IFS Code UTIB0000723  
MICR Code 110211063

**JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA**

A-32A, Sector 62, Opp. IBM, Noida 201 309

P. +91 120 4638300-01 • F. +91 120 2403378 • www.jaipuria.ac.in

Date: 24-Oct-2015

To  
Samuel Geoffrey Sanders  
Christchurch Polytechnic Institute of Technology (CPIT)  
Madras Street, Christchurch, P.O. Box 540,  
Christchurch, New Zealand

Reference: *Invitation letter for visa application for International Integrated Student Exchange Program 2016, at Jaipuria Institute of Management, Noida (Uttar Pradesh), India, to (name: Samuel Geoffrey Sanders/date of birth: 10 May, 1995/passport number: LH042207/ citizenship: New Zealand)*

Dear Samuel Geoffrey Sanders,

We have a great pleasure to invite you to attend the International Integrated Student Exchange Programme 2016, hosted by

**Jaipuria Institute of Management**  
A-32 A, Sector -62 Noida (Uttar Pradesh) India

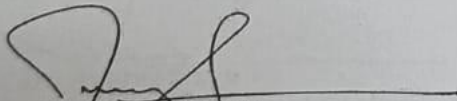
The program will be held from 16<sup>th</sup> January 2016 to 31<sup>st</sup> January 2016 in India.

We are pleased to inform you that during the duration of program, Jaipuria Institute of Management will make necessary arrangements in respect of boarding, lodging, laundry, local travels and outstation tours forming part of program.

I will coordinate your academic program in India and will be a point of contact for all relevant matters. For any further information you may need, feel free to contact me at [anurag.singh@jaipuria.ac.in](mailto:anurag.singh@jaipuria.ac.in)

Looking forward to welcome you at our campus!

With Best Regards,



**Dr. Anurag Singh**  
Associate Professor and Chairperson – International Relations  
Mobile: +91 9810314476

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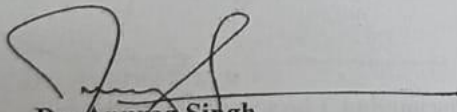
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Date: 24-Oct-2015

To  
**Maria Andreea Novac**  
Christchurch Polytechnic Institute of Technology (CPIT)  
Madras Street, Christchurch, P.O. Box 540,  
Christchurch, New Zealand

Reference: *Invitation letter for visa application for International Integrated Student Exchange Program 2016, at Jaipuria Institute of Management, Noida (Uttar Pradesh), India, to (name: Maria Andreea Novac/date of birth: 26 September, 1994/ passport number: LN320235/ citizenship: New Zealand)*

Dear Maria Andreea Novac,

We have a great pleasure to invite you to attend the International Integrated Student Exchange Programme 2016, hosted by

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A-32 A, Sector -62 Noida (Uttar Pradesh) India

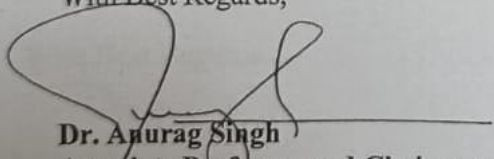
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Date: 24-Oct-2015

To  
Nina Ingrid Rebecka Glader  
Christchurch Polytechnic Institute of Technology (CPIT)  
Madras Street, Christchurch, P.O. Box 540,  
Christchurch, New Zealand

Reference: *Invitation letter for visa application for International Integrated Student Exchange Program 2016, at Jaipuria Institute of Management, Noida (Uttar Pradesh), India, to (name: Nina Ingrid Rebecka Glader/date of birth: 24 February, 1990/passport number: 85035052/ citizenship: Swedish)*

Dear Nina Ingrid Rebecka Glader,

We have a great pleasure to invite you to attend the International Integrated Student Exchange Programme 2016, hosted by

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A-32 A, Sector -62 Noida (Uttar Pradesh) India

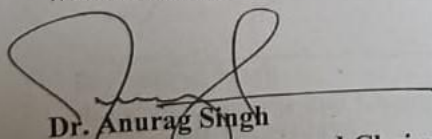
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With Best Regards,



**Dr. Anurag Singh**  
Associate Professor and Chairperson – International Relations  
Mobile: +91 9810314476

Date: 24-Oct-2015

To  
**Jesse Van't Hul**  
Christchurch Polytechnic Institute of Technology (CPIT)  
Madras Street, Christchurch, P.O. Box 540,  
Christchurch, New Zealand

Reference: *Invitation letter for visa application for International Integrated Student Exchange Program 2016, at Jaipuria Institute of Management, Noida (Uttar Pradesh), India, to (name: Jesse Van't Hul/date of birth: 29 November, 1994/ passport number: LN747989/ citizenship: New Zealand)*

Dear Jesse Van't Hul,

We have a great pleasure to invite you to attend the International Integrated Student Exchange Programme 2016, hosted by

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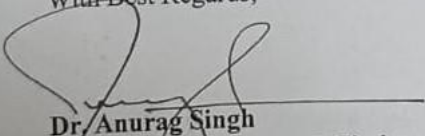
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With Best Regards,

  
**Dr. Anurag Singh**  
Associate Professor and Chairperson – International Relations  
Mobile: +91 9810314476

Date: 24-Oct-2015

To  
**Matthew Thomas McPherson**  
Christchurch Polytechnic Institute of Technology (CPIT)  
Madras Street, Christchurch, P.O. Box 540,  
Christchurch, New Zealand

Reference: *Invitation letter for visa application for International Integrated Student Exchange Program 2016, at Jaipuria Institute of Management, Noida (Uttar Pradesh), India, to (name: Matthew Thomas McPherson/ date of birth: 2 December, 1996/ passport number LL555088/ citizenship: New Zealand)*

Dear Matthew Thomas McPherson,

We have a great pleasure to invite you to attend the International Integrated Student Exchange Programme 2016, hosted by

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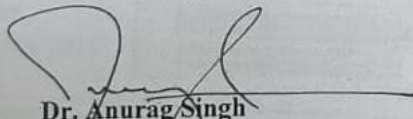
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## WELCOMING CEREMONY

16<sup>th</sup> jan 2016

### ATTENDEES

- Dr. Anurag Singh: chairperson IRC (International Relations Committee)
- Dr. V. K. Tomer
- CPIT Professor: Prof. Sue Crichton
- CPIT Students: Andreea Novac, Rowan Wilson, Nina Glader, Jesse Vanthul, Matthew McPherson, Sam Sanders

Welcome ceremony was organized by IRC Coordinators under the guidance of President of IRC Committee Miss Tanya Ahuja. Ceremony was organized in such a manner that CPIT Students can feel the specialty of India. Their welcome was wholly done in an Indian style. They were welcomed on the entry gate by TIKA & AARTI.



After TIKA & AARTI they were honoured by garlands. CPIT students were very happy by their special welcome their happiness can be easily seen on their faces.





After their welcome a small function was organized for them to give a brief introduction to them of the campus. some of the institute vedio clips were shown to them, also some entertainment was the the part of the function, as it was their welcoming ceremony. Two dance performances were done by Jaipuria girls. One was Indian folk dance performed by a group and another was bharatnatyam performed by Samiksha gairola.

The Duet song was also presented by Jaipuria students Rahul Singh and Jincy Joy.



So this was the whole on welcoming ceremony of CPIT students. they all were provided with their pre-planned 15 days schedule on the same day so that they can prepare themselves accordingly. then the ceremony ended with a hope of making 15 days of CPIT students in Jaipuria a memorable tour of their lives.

10/25/2019

Jaipuria Institute of Management Mail - Fwd: Ara's Indian Summer school - KCT & Jaipuria



Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac>

**Fwd: Ara's Indian Summer school - KCT & Jaipuria**

2 messages

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Mon, Jul 29, 2019 at 3:40

FYR

----- Forwarded message -----

From: **Vijila Kennedy** <vijila@kctbs.ac.in>  
Date: Fri, Aug 26, 2016 at 11:01 PM  
Subject: Ara's Indian Summer school - KCT & Jaipuria  
To: Sushrutha Metturke <Sushrutha.Metturke@ara.ac.nz>  
Cc: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, jc@kct.ac.in <jc@kct.ac.in>, Nishanth KCT <nishanth@kct.ac.in>, Ravi Kandasamy <ravi.pmo@kct.ac.in>, Muniasamy G <eo@kct.ac.in>

Dear Sushrutha

We have worked out the six weeks schedule. Thanks to Poonam and my team. We had a intensive brain storming session with all the summer school returned students (Leeds, RWTH, Tel Aviv and Ara) and drafted the KCT programs.

Please let us know if you need anything else for the proposal to be submitted to the NZ Govt. I really do hope that you will be able to get the funding so that your team will be able to visit India.

Thanks for all your support

Regards  
Vijila

—  
**Dr. Vijila Edwin-Kennedy**  
Director  
KCT Business School & KCT International Partnerships  
Kumaraguru College of Technology  
Coimbatore, India - 641 049  
www.kctbs.ac.in  
http://www.linkedin.com/in/drvijilakennedy  
Ph: +91 422 2661361  
Mobile: +91 9994495193  
Skype: vijilakennedy

—  
Best Regards,

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638300  
Mobile: +91 9811992007  
Email: poonam.sharma@jaipuria.ac.in | Website: www.jaipuria.ac.in

Great People | Great Culture | Great Environment

Ara Study Tour Schedule (1).pdf  
575K

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Fri, Oct 25, 2019 at

[Quoted text hidden]

Ara Study Tour Schedule (1).pdf  
575K

**Students Visited to ARA University from 8<sup>th</sup> Aug'16 – 26<sup>th</sup> Aug'16**

| <b>Name</b>          | <b>Passport No.</b> |
|----------------------|---------------------|
| Kongkona Bayan       | M3198256            |
| Sohini Guharoy       | Z3011939            |
| Priyanka Singh Behal | P0758162            |
| Rishabh Tyagi        | N9370162            |

**Draft Programme for New Zealand Study Tour by Jaipuria Institute of Management  
August 2016**

|               | Monday   | Tuesday                                       | Wednesday  | Thursday  | Friday   |
|---------------|--|---|--|---|--|
| <b>Week 1</b> | <p>10am-12pm</p> <p>Ara Welcome – Whakatua Department of Business</p> <p>Welcome lunch</p>   | <p>Christchurch Day Tour<br/>10 - 4:30 pm</p> | <p>Christchurch: From disaster to opportunity<br/>Dealing with a major natural disaster and the many new entrepreneurial activities that evolved including social entrepreneurship</p> | <p>Accessing the appropriate resources through the Ara library<br/>Brian McElwaine<br/>L122</p> <p>Expectations/guidelines for academic presentations</p> | <p>Innovation in education<br/>Differences between India and New Zealand</p> |
|               | <p>2-4.30pm</p> <p>The New Zealand experience:<br/>Other student experiences:<br/>A Roundtable led by Department of Business<br/>A practical application of business theories:<br/><b>Guest speaker:</b><br/>TBC</p> |   | <p>Field trip - CDC Greenhouse</p>   | <p>Internationalisation<br/>New Zealand businesses path to international success</p>  | <p>Field Trip – Science Center</p>   |

|               |                  |  |   |  |   |  |
|---------------|------------------|--|---|--|---|--|
| <b>Week 2</b> | <b>10am-12pm</b> | <b>Economy</b><br>How critical elements of NZs economy are controlled. Key relationships and trading patterns in Small business NZ | <b>Cultural leveraging of sporting events to promote New Zealand</b><br>Cricket World Cup and Rugby World Cup | <b>Success stories</b><br>Examples of NZ businesses succeeding on world stage<br>Creation of niche opportunities and the lessons learned | <b>New Zealand</b><br>The main historical influences on New Zealand that shaped NZ and small business –some entrepreneurs who shaped our business environment | <b>Student presentations</b><br><b>Farewell Lunch</b><br>Includes all involved staff<br><b>Visions Restaurant</b><br><br><b>Farewell dinner</b><br>(hosted by International) |
|               | <b>2-4.30pm</b>  | <b>Field Trip – Christchurch Art Gallery, Montreal Street</b>  | <b>Field Trip – Martin JetPack</b>  | <b>Field Trip – TBC</b>  | <b>Field Trip - TBC</b>   |  |

- Total Cost – NZ\$2700.
- Cost includes food, accommodation, insurance, and travel for field trips.
- Cost doesn't include local transport.
- Field trips are subject to change.

10/25/2019

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www.kctbs.ac.in  
http://www.linkedin.com/in/drvijilakennedy  
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Mobile: +91 9994495193  
Skype: vijilakennedy

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Date: 16 May 2016

The Director,  
KCT Business School & KCT International Partners

**Subject: Student Exchange Program with ARA Institute of Canterbury, NZ (Outbound)**

Dear Dr Vijila Edwin Kennedy,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 4... (number of) students for the visit to **ARA Institute of Canterbury, NZ** during 8<sup>th</sup> August to 26 August 2016.

Please find below the details (names with program) for your kind perusal.

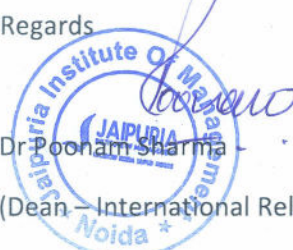
- 1 Kongkona Bayan PGDM-G (M3198256)
- 2 Sohini Guharoy PGDM-G (Z3011939)
- 3 Priyanka Singh Behal PGDM-G (P0758162)
- 4 Rishabh Tyagi PGDM-G (N9370162)

The program cost (NZ \$2700) including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by students. Kindly approve.

Regards

  
Dr Poonam Sharma

(Dean – International Relations)



Date: 16 May 2016

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Student Exchange Program with ARA Institute of Canterbury, NZ (Outbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 4 students for the visit to **ARA Institute of Canterbury, NZ** during 8<sup>th</sup> August to 26 August 2016.

Please find below the details (names with their programs) for your kind perusal.

1 Kongkona Bayan PGDM-G (M3198256)

2 Sohini Guharoy PGDM-G (Z3011939)

3 Priyanka Singh Behal PGDM-G (P0758162)

4 Rishabh Tyagi PGDM-G (N9370162)

(credits exchange not applicable to this 3-week immersion program)

The boarding and lodging expenses will be borne by the students (NZ \$2700).

Kindly approve.

Regards

Dr Poojam Sharma

(Dean – International Relations)



10/25/2019

Jaipuria Institute of Management Mail - Fwd: Ara's Indian Summer school - KCT & Jaipuria



Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac>

**Fwd: Ara's Indian Summer school - KCT & Jaipuria**

2 messages

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Mon, Jul 29, 2019 at 3:40

FYR

----- Forwarded message -----

From: **Vijila Kennedy** <vijila@kctbs.ac.in>  
Date: Fri, Aug 26, 2016 at 11:01 PM  
Subject: Ara's Indian Summer school - KCT & Jaipuria  
To: Sushrutha Metturke <Sushrutha.Metturke@ara.ac.nz>  
Cc: Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, jc@kct.ac.in <jc@kct.ac.in>, Nishanth KCT <nishanth@kct.ac.in>, Ravi Kandasamy <ravi.pmo@kct.ac.in>, Muniasamy G <eo@kct.ac.in>

Dear Sushrutha

We have worked out the six weeks schedule. Thanks to Poonam and my team. We had a intensive brain storming session with all the summer school returned students (Leeds, RWTH, Tel Aviv and Ara) and drafted the KCT programs.

Please let us know if you need anything else for the proposal to be submitted to the NZ Govt. I really do hope that you will be able to get the funding so that your team will be able to visit India.

Thanks for all your support

Regards  
Vijila

—  
**Dr. Vijila Edwin-Kennedy**  
Director  
KCT Business School & KCT International Partnerships  
Kumaraguru College of Technology  
Coimbatore, India - 641 049  
www.kctbs.ac.in  
http://www.linkedin.com/in/drvijilakennedy  
Ph: +91 422 2661361  
Mobile: +91 9994495193  
Skype: vijilakennedy

—  
Best Regards,

Poonam Sharma, PhD  
Professor of Marketing & Dean International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638300  
Mobile: +91 9811992007  
Email: [poonam.sharma@jaipuria.ac.in](mailto:poonam.sharma@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

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**Ara Study Tour Schedule (1).pdf**  
575K

Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>  
To: Rakhi Dixit Jaipuria Noida <rakhi.dixit@jaipuria.ac.in>

Fri, Oct 25, 2019 at

[Quoted text hidden]

**Ara Study Tour Schedule (1).pdf**  
575K

**Students Visited to ARA University from 8<sup>th</sup> Aug'16 – 26<sup>th</sup> Aug'16**

| <b>Name</b>          | <b>Passport No.</b> |
|----------------------|---------------------|
| Kongkona Bayan       | M3198256            |
| Sohini Guharoy       | Z3011939            |
| Priyanka Singh Behal | P0758162            |
| Rishabh Tyagi        | N9370162            |

**Draft Programme for New Zealand Study Tour by Jaipuria Institute of Management  
August 2016**

|               | Monday   | Tuesday                                       | Wednesday  | Thursday  | Friday   |
|---------------|--|---|--|---|--|
| <b>Week 1</b> | <p>10am-12pm<br/>Ara Welcome – Whakatua Department of Business</p> <p>Welcome lunch</p>  | <p>Christchurch Day Tour<br/>10 - 4:30 pm</p> | <p>Christchurch: From disaster to opportunity<br/>Dealing with a major natural disaster and the many new entrepreneurial activities that evolved including social entrepreneurship</p> | <p>Accessing the appropriate resources through the Ara library<br/>Brian McElwaine<br/>L122</p> <p>Expectations/guidelines for academic presentations</p> | <p>Innovation in education<br/>Differences between India and New Zealand</p> |
|               | <p>2-4.30pm<br/>The New Zealand experience:<br/>Other student experiences:<br/>A Roundtable led by Department of Business<br/>A practical application of business theories:<br/>Guest speaker:<br/>TBC</p> |   | <p>Field trip - CDC Greenhouse</p>   | <p>Internationalisation<br/>New Zealand businesses path to international success</p>  | <p>Field Trip – Science Center</p>   |

|               |                  |  |   |  |   |  |
|---------------|------------------|--|---|--|---|--|
| <b>Week 2</b> | <b>10am-12pm</b> | <b>Economy</b><br>How critical elements of NZs economy are controlled. Key relationships and trading patterns in Small business NZ | <b>Cultural leveraging of sporting events to promote New Zealand</b><br>Cricket World Cup and Rugby World Cup | <b>Success stories</b><br>Examples of NZ businesses succeeding on world stage<br>Creation of niche opportunities and the lessons learned | <b>New Zealand</b><br>The main historical influences on New Zealand that shaped NZ and small business –some entrepreneurs who shaped our business environment | <b>Student presentations</b><br><b>Farewell Lunch</b><br>Includes all involved staff<br><b>Visions Restaurant</b><br><br><b>Farewell dinner</b><br>(hosted by International) |
|               | <b>2-4.30pm</b>  | <b>Field Trip –</b><br><b>Christchurch Art Gallery, Montreal Street</b>  | <b>Field Trip –</b><br><b>Martin JetPack</b>  | <b>Field Trip – TBC</b>  | <b>Field Trip - TBC</b>   |  |

- Total Cost – NZ\$2700.
- Cost includes food, accommodation, insurance, and travel for field trips.
- Cost doesn't include local transport.
- Field trips are subject to change.



Date: 25 December 2018

The Director  
Jaipuria Institute of Management  
Noida

**Subject: Summer School Program-Rennes Business School (Inbound)**

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the participation of 6 students & 1 faculty from Rennes Business School, France during January-April 2019.

Please find below the details for your kind perusal.

Marion

Antoine

Clarisse

Arthur

Celestin

Stephanie

Mr Himanshu Gupta (Faculty)

(credits exchange applicable to this 3-month exchange program)

The boarding and lodging expenses will be borne by each student.

Kindly approve.

Regards

Dr. Poonam Sharma

(Dean - International Relations)



Date: 25 December 2018

Dear Leah,  
Rennes Business School

**Subject: Summer School Program-Rennes Business School (Inbound)**

Dear Lead,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to share the participation of 6 students & 1 faculty from Rennes Business School, France for the Student Exchange Program during January - April 2019.

Please find below the details for your kind perusal.

Marion

Antoine

Clarisse

Arthur

Celestin

Stephanie

Mr Himanshu Gupta (Faculty)

(credits exchange applicable to this 3-month exchange program)

The boarding and lodging expenses will be borne by each student including food, local transportation, tuition fee and economical stay on twin sharing basis, will be borne by each student. Kindly approve.

Regards

  
Dr Poonam Sharma

(Dean – International Relations)



10/14/2019

Jaipuria Institute of Management Mail - Report on Student Exchange Program from Rennes School of Business, France



Himanshi Grover Jaipuria Noida <himanshi.grover@jaipuria.ac.in>

## Inbound Student Exchange Programme from Rennes School of Business, France

1 message

Himanshi Grover, IRC <himanshi.grover@jaipuria.ac.in>  
To: staff.noida@jaipuria.ac.in, faculty.noida@jaipuria.ac.in  
Cc: director.noida@jaipuria.ac.in, Poonam Sharma Jaipuria Noida <poonam.sharma@jaipuria.ac.in>, registrar@jaipuria.ac.in  
Bcc: "HIMANSHU GUPTA Student, Jaipuria Jaipur" <himanshu.gupta.19j@jaipuria.ac.in>

Thu, Feb 21, 2019 at 3:15 PM

Dear All

We are happy to announce that **six students** from **Rennes School of Business, France** will be visiting our campus for a **Inbound Student Exchange Programme** tomorrow, i.e. **22nd February, 2019**.

The program Itinerary is as follows :

| S.No. | Date     | Event  | Time                      |
|-------|----------|--|---------------------------|
| 1     | 21st Feb | Reach Delhi in Evening   | Evening (Dinner at hotel) |
| 2     | 22nd Feb | Breakfast at hotel   | 8:00 AM - 9:00 AM         |
|       |          | Hotel to Campus  | 9:00 AM - 10:15 AM        |
|       |          | Welcome Ceremony - Delegate introduction and interaction with Director and Faculty           | 10:15 AM - 11:00 AM       |
|       |          | Guest Session by Amb. Deepak Vohra<br>Topic : <i>Global Megatrends</i>                       | 11:00 AM - 12:00 PM       |
|       |          | Guest Session by Amb. Manju Seth<br>Topic : <i>"Working in a Cross Cultural Environment"</i> | 12:00 PM - 1:00 PM        |
|       |          | Lunch at Campus  | 1:00 PM - 2:00 PM         |
|       |          | Industry Visit at Coca Cola  | 2:00 PM onwards           |
|       |          | Dinner at Campus   | 8:00 PM - 9:00 PM         |
|       |          | Drop at Hotel  | 9:00 PM                   |
| 3     | 23rd Feb | Delhi Sight Seeing followed by Lunch   | 9:00 AM onwards           |
|       |          | Dinner at Campus   | 8:00 PM                   |

Looking forward to your usual support and participation in making this exchange program a success.

Best Regards,

Himanshi Grover | International Relations  
Jaipuria Institute of Management, Noida  
Address: A-32 A, Sector 62 | Noida-201309 | India  
Phone: +91-120-4638349  
Mobile: +91 9910833533

Email: [himanshi.grover@jaipuria.ac.in](mailto:himanshi.grover@jaipuria.ac.in) | Website: [www.jaipuria.ac.in](http://www.jaipuria.ac.in)

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