

Date: 5 January 2017

The Director Jaipuria Institute of Management Noida

Subject: Guest Session by Prof. John Sullivan – ARA Institute of Canterbury, NZ

Dear Sir,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to confirm the Guest talk by Prof. John Suvillian on the topic "Non-Verbal Communication" from ARA Institute of Canterbury, New Zealand 28 January 2017.

Regards

Dr Poonam Sharma

Kindly approve

(Dean - International Relations)



Date: 5 January 2017

Dear Sushrutha, ARA Institute of Canterbury

Subject: Guest Session by Prof. John Sullivan - ARA Institute of Canterbury, NZ

Dear Sushrutha,

On behalf of International Relations Office of Jaipuria Institute of Management, we are pleased to invite Prof. John Sullivan from ARA Institute of Canterbury, NZ for the guest talk on Non-verbal Communication on 28 January 2017.

Dr Poonam Sharma

ate Of

(Dean - International Relations)



Ridhima Babber <ridhima.babber@jaip

## John O'Sullivan

1 message

Thu, Jan 5, 2017 at 2:16 AM

Sushrutha Metikurke <Sushrutha.Metikurke@ara.ac.nz>
Thu, Jan 5, 7
To: "ridhima.babber@jaipuria.ac.in" <ridhima.babber@jaipuria.ac.in" <a.in" <ridhima.babber@jaipuria.ac.in" <a.in" <a.i

Hi Ridhima

I had emailed you the profile of John before the holidays, FYI

Regards

Sush



Sushrutha Metikurke (Mr)

Manager - International Market Sector

International Office

Ara Institute of Canterbury

PO Box 540, Christchurch, New Zealand 8140

DDI (+64 3) 940 8644 | Mob (+64) 27 540 8644

Web: Ara International | Skype: sush.edu

2017 International Study Guide



From: Sushrutha Metikurke
Sent: Tuesday, 20 December 2016 9:58 a.m.
To: 'ridhima.babber@jaipuria.ac.in' <ridhima.babbar@jaipuria.ac.in>
Cc: 'Poonam Sharma Jaipuria Noida' <poonam.sharma@jaipuria.ac.in>
Subject: FW: Profile of Prof. Kuhns

Hi Ridhima

Greetings from Ara. Apologies for the delay in getting back to you. We were sorting a few things out. Joy is no longer travelling to India due to personal commitments. Her replacement is John O'Sullivan.

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Cancell Plants. (CAI)

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| Boarding             | NEW DELHI (NDLS) |           | Date of Boarding       |                         | 13/01/2017          | Scheduled Departure | 06:05:00           |  |
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| 1    | JOHN O SULLIVAN | 35  | M   |                 | C13-WS-64      |                         |                       |

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E-mail ID: omsaitravelsolution2016@gmail.com Agent Name: OM SAITRAVELS SOLUTION

Contact No. 8700937032

Address: 372 6 SECTOR 16 VASUNDHARA GHAZIABAD UP

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6.56 921.56

Ticket Printing Time:11/01/2017 22:01:52

## Guest Talk by John O'Sullivan on Non-Verbal Communication

John delivered a great session on different aspects of non-verbal communication. And taught us all six dimensions of non-verbal communications which were :

- 1. Vocalises (tone, volume, etc.)
- 2. Kinesics (facial expressions)
- 3. Oculesics ( eye contact)
- 4. Proxemics ( appropriate distance between two individuals )
- 5. Haptics (touch language-who, when, how, where)
- 6. Objetics (communicating with intimate objects)

And later acknowledged us that how is it important during group discussions and interviews.

