

**INTERNATIONAL ACADEMIC COOPERATION
HYBRID AGREEMENT**

Under the **General Agreement on International Academic Cooperation** between **Rennes School of Business** (hereinafter named **Rennes SB**) in France and **Jaipuria Institute of Management, located at Lucknow, Noida, Jaipur, Indore** (hereinafter named **JIM**) in India, both institutions agree to cooperate in co-training international students in management and business fields and facilitate JIM's graduate students to study post-graduate programme in Rennes SB.

This agreement is made between:

Rennes School of Business
2, rue Robert d'Arbrissel
CS 76522
35065 RENNES Cedex – FRANCE

and

**Jaipuria Institute of Management (Lucknow-
Noida-Jaipur-Indore)**
1, Bambala Institutional Area, Pratap Nagar
Jaipur - 302033 (Rajasthan), INDIA

1. Programmes of study:

➤ **6 students maximum from Rennes SB to any campus of JIM**

- Students from Rennes SB registered on the PGE2 programme ("Programme Grande Ecole", 4th year after the Baccalaureate) at advanced-undergraduate level will be accepted on exchange at JIM for one semester (2nd academic Semester). PGE2 Rennes SB students must obtain the equivalent of 20 ECTS credits in Business courses.
- Students from Rennes SB registered on the postgraduate programme PGE3 (final year master students) will be accepted on exchange at JIM for one semester only (Spring/2nd Semester). They will choose 4 to 5 management course and must obtain 24 ECTS credits in Business courses.

➤ **Students from JIM to Rennes SB: 6 students maximum**

- a) **Exchange Semester:** students from JIM registered on their Master programme at JIM will be accepted on exchange at Rennes SB for one semester only (either for the 1st or 2nd academic semester intakes at Rennes SB) and will choose among the list of courses at the Graduate Credit Transfer level offered at Rennes SB. JIM students will earn 20 to 30 ECTS credits (in Business).

Students participating in one semester exchange programme will not be charged any tuition fees by the host Institution. This agreement is based on reciprocity.

Students from both Institutions must have their course selections approved by their home department and appropriate academic authority in order to obtain transfer of credits.

b) **Hybrid Master Programme: students from JIM**

This agreement is to enable JIM postgraduate students to get their specialisations as exchange students at Rennes SB, and use a transfer of credit system, in order to also get a degree from Rennes SB “Master of Science”, namely:

- MSc in International Marketing
- MSc in Digital Marketing & Communication
- MSc in International Finance
- MSc in International Luxury and Brand Management
- MSc in International Human Resource Management
- MSc in International Accounting, Management Control & Auditing
- MSc in Supply Chain Management
- MSc in Sports, Leisure and Tourism Management
- MSc in International Business Negotiation
- MSc in Global Business Management
- MSc in Eco-Innovation & Sustainable Management
- MSc in Data & Business Analytics
- MSc in Financial Market Analysis

According to JIM academic calendar, JIM students are doing their specialisation during their last semester from August to December. Therefore, they could come to Rennes for Fall (September) intake as exchange students.

To also avail Rennes SB degree, they would have to do the remaining 12 months of studies, namely 4 months class from January till May, then 8 months to complete a 4 months minimum internship and a graduating project.

c) **Summer programmes: students from JIM**

JIM students can also send students to one of Rennes SB Summer Programmes, either as fee-paying students, or as part of the exchange agreement, whereby 3 JIM students on a summer programme will be equivalent to one semester slot for Rennes SB (i.e. one student for one Semester)

2. Internship & Graduating Project relevant issues:

- ✓ Internship is a compulsory part of the Rennes SB MSc programmes: 4 months minimum, to be conducted between May and December. Rennes SB will provide students with a support for internship prospection through its Career Service in Rennes or through their representative office in India. Rennes SB will support the graduate students, if still in France at the time of graduation, in the visa extension process.
- ✓ All students doing an internship are required to submit an Internship Contract (signed by Rennes SB, the Company and the student).
- ✓ The Graduating Project will have to be submitted by the end of November at the latest for a degree certificate in March N+1. If it is submitted later, then the Master degree certificate will be delivered later also, during the following Admission Board.

3. Promotion & Communication

Both Rennes SB and JIM will publish information at the campus and on the website about this cooperation programme. Both Rennes SB & JIM will organize seminars and do the presentation or facilitate Rennes SB recruiting staff to do presentations at JIM's campus.

Rennes SB will provide students with the following information by December 30th each year:

- a. The number of students Rennes SB is willing to accept the following year,
- b. The tuition fees for the following year,
- c. The courses offered the following year

and also provide general information on accommodation & practical information on getting to Rennes.

4. Requirements

- a) Students will have successfully studied 3 semesters at JIM, before joining one of the MSc at Rennes SB;
- b) Students should have a good level of English language demonstrated either by the proof that they followed all secondary and college in English, followed by an interview in English at admission time, or by an official test (minimum: IELTS 6.5, TOEFL 80 IBT, TOEIC 750), the score may be provided when available before the programme at Rennes SB starts. The English level should be certified by the home university and the official English Test copy is not compulsory.
- c) There is no requirement for French language, but if electives in French are chosen, proficiency in French will be also required (minimum: DELF B2, DALF C1 or TCF TEF).

5. Student application documents

JIM will provide Rennes SB with the following each year the completed application files for all students selected for the programme before 15th June. Each application file should include:

- a) Application form (of Rennes SB) completed and signed by the student + photo;
- b) CV in English;
- c) Motivation letter in English;
- d) Transcripts for the semesters which had been finished
- e) 1 letter of recommendation

The following documents may be completed before the programme starting in September:

- a) Passport & visa (2 copies of each)
- b) Birth certificate
- c) Transcripts of last semester
- d) A letter from JIM certifying the future obtaining of his/her postgraduate degree
- e) English test copy
- f) OFII form (delivered by French embassy while visa issuing)

6. Acceptance & Enrolment Procedure

- a) Reception of application documents;
- b) An interview by Rennes SB's professor
- c) Rennes SB's internal admission committee
- d) An offer of acceptance together with an Enrolment Form by Rennes SB
- e) Student's enrolment by sending back to Rennes SB the completed and signed Enrolment Form and first instalment of tuition fees.
- f) Rennes SB will send Confirmation Letter and relevant materials for visa application and will coordinate with the Campus France office to facilitate the visa procedure.

7. Fees & expenses, French Social Security and Complementary Health Insurance

Students should be aware of the following expenses and fees

- a) Tuition fees at Rennes SB: the MSc programmes tuition fees amount 18,200 € in 2020. (not for exchange and summer program)

A 15% discount is granted to any students from JIM enrolling in one of our MSc, reducing the total fees to 15,470 €. These fees are payable by transfer by the students and divided into

two instalments: firstly 3,000 € before the deadline fixed by the Offer of Acceptance and the balance before the end of August,

- b) There is no additional tuition fee for the Winter Session. The travel expenses will be covered by Rennes SB. Students should pay the rest plus all the living expenses (accommodation & food)
- c) Alumni membership is also compulsory, a 150 € for lifelong membership to be paid via Rennes SB to the Alumni Association of Rennes SB (not for exchange and summer programme)
- d) A complementary health insurance is optional; it will be the student's responsibility to purchase it on arrival during the orientation week
- e) Living expenses amount about 700 € per month including housing, transport, food and leisure. The students are responsible for managing their own living expenses.

8. Accommodation & Student Welcome

Rennes SB will provide information on accommodation types, distances to the campus and the costs and help students to reserve accommodation. Students should decide themselves to reserve the accommodation and pay the reservation fees to the landlord or residence directly. Details of the academic calendar, including dates for international orientation and other practical information will be sent on due time.

Students will be responsible for making their own travel arrangements to Rennes and have to inform Rennes SB of the date and time of their arrival. These dates should be in accordance with the International Student Orientation days so that Rennes SB will organize pick at the train station or airport for students. Rennes SB will do proper orientation to help students to adapt to the new study life as soon as possible.

9. Duration and revision

This agreement shall become effective from the date of signature by both institutions for a period of 3 (three) years. It shall be renewed after this period of 3 (three) years, unless stated otherwise by one or the other Institution. In addition, either School may terminate the agreement in writing at least six months prior to the beginning of each academic year, provided that the mobility in progress or agreed with is not interrupted.

Any relevant matters not contained in this agreement should be resolved by discussion between both Institutions.

JIM and Rennes SB will work closely and exchange the information in order to make sure the implementation of this cooperation.

This Agreement will become effective after signing by representatives from two parties. Any amendments to the Agreement from one party must notify the other party 6 months before.

Dated: 24/02/2020
Signed: 

Dr Thomas Froehlicher
General Director and Dean
Rennes School of Business

Groupe ESC Rennes School of Business
2, rue Robert d'Arbrissel - CS 76522
35065 RENNES Cedex - France
Tél. (+33) 02 99 54 63 63 - Fax (+33) 02 99 33 08 24
Email : esc@esc-rennes.fr
Siret 378 327 514 00014 - NAF 8542Z
TVA FR 07 378 327 514

Dated:
Signed: 

Mr Shreevats Jaipuria
Vice-Chairman
Jaipuria Institute of Management